

# Forward Looking Statements

This presentation includes forward-looking statements about, among other things, Verastem Oncology's products and product candidates, including anticipated regulatory submissions, approvals, performance and potential benefits of Verastem Oncology products and product candidates, that are subject to substantial risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.

Additional information regarding these factors can be found in Verastem's Annual Report on Form 10-K for the fiscal year ended December 31, 2017 and in our subsequent reports on Form 10-Q, including in the sections thereof captioned "Risk Factors" and "Forward-Looking Information and Factors that May Affect Future Results", as well as in our subsequent reports on Form 8-K, all of which are filed with the U.S. Securities and Exchange Commission (SEC) and available at www.sec.gov and www.verastem.com.

The forward-looking statements in this presentation speak only as of the original date of this presentation, and we undertake no obligation to update or revise any of these statements.





# Verastem Oncology

### Corporate Overview

Novel drug candidates targeting malignant cells both directly and through modulation of the tumor microenvironment

NASDAQ: VSTM

Headquarters: Needham, MA

■ Incorporated: 2010

Changing the way cancer is treated

#### Products



The first approved inhibitor of PI3K-δ and PI3K-γ Exclusively marketed in the US by Verastem Oncology

Full prescribing information, including BOXED WARNING and Medication Guide, is available at www.COPIKTRA.com

#### Investigational research & pipeline

#### Duvelisib program

- Ongoing clinical expansion in PTCL (FDA Fast Track Designation)
- Ongoing clinical investigation as monotherapy and in combination in multiple hematologic malignancies
- IP: COM 2030 before extensions
- Partnered in Japan and China

#### Defactinib program

- Investigational FAK inhibitor
- Clinical Proof-of-Concept of FAK/Immuno-Oncology combinations in 2018
- **IP:** COM 2028 before extensions
- Orphan Designation: Ovarian & mesothelioma in the US & EU



The first approved dual inhibitor of PI3K delta and gamma is

# NOW AVAILABLE

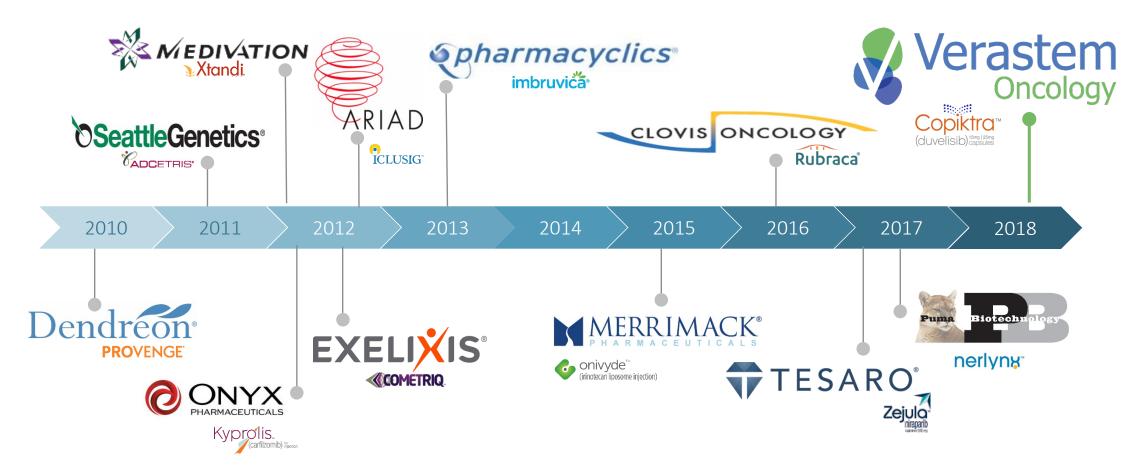
#### COPIKTRA is a kinase inhibitor indicated for the treatment of adult patients with:

- Relapsed or refractory chronic lymphocytic leukemia (CLL) or small lymphocytic lymphoma (SLL) after at least two prior therapies.
- Relapsed or refractory follicular lymphoma (FL) after at least two prior systemic therapies.
  This indication is approved under accelerated approval based on overall response rate. Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.

Full Prescribing Information, including BOXED WARNING and Medication Guide, is available at www.COPIKTRA.com



## Approved Oncology Drugs are Rare and Valuable



First NDA drug approvals for small to midcap oncology biotech companies from 2010

Source: MTS Health Partners, March 2018





#### Indication

COPIKTRA is a kinase inhibitor indicated for the treatment of adult patients with:

- Relapsed or refractory chronic lymphocytic leukemia (CLL) or small lymphocytic lymphoma (SLL) after at least two prior therapies.
- Relapsed or refractory follicular lymphoma (FL) after at least two prior systemic therapies.

This indication is approved under accelerated approval based on overall response rate. Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.

#### **Dosing & Administration**

25 mg orally, twice daily. Modify dosage for toxicity.

#### Selected Important Safety Information

WARNING: FATAL AND SERIOUS TOXICITIES: INFECTIONS, DIARRHEA OR COLITIS, CUTANEOUS REACTIONS, and PNEUMONITIS

- Fatal and/or serious infections occurred in 31% of COPIKTRA-treated patients.
   Monitor for signs and symptoms of infection. Withhold COPIKTRA if infection is suspected.
- Fatal and/or serious diarrhea or colitis occurred in 18% of COPIKTRA-treated patients. Monitor for the development of severe diarrhea or colitis. Withhold COPIKTRA.
- Fatal and/or serious cutaneous reactions occurred in 5% of COPIKTRA-treated patients. Withhold COPIKTRA.
- Fatal and/or serious pneumonitis occurred in 5% of COPIKTRA-treated patients.
   Monitor for pulmonary symptoms and interstitial infiltrates. Withhold COPIKTRA.

#### **Warnings and Precautions**

- Hepatotoxicity: Monitor hepatic function.
- Neutropenia: Monitor blood counts.
- Embryo-Fetal toxicity: COPIKTRA can cause fetal harm. Advise patients of potential risk to a fetus and to use effective contraception.

Contraindications: None.

Most common adverse reactions ( $\geq$  20%): Diarrhea or colitis, neutropenia, rash, fatigue, pyrexia, cough, nausea, upper respiratory infection, pneumonia, musculoskeletal pain, and anemia.

Source: Copiktra USPI, 2018



## Data supporting FL accelerated approval

#### Overall Response Rate (ORR) assessed by IRC

#### Efficacy in Patients with Relapsed or Refractory FL

Endpoint	FL N = 83
ORR, n (%) <sup>a</sup>	35 (42%)
95% CI	(31, 54)
CR, n (%)	1 (1%)
PR, n (%)	34 (41%)
Duration of response	
Range, months	0.0+ to 41.9+
Patients maintaining response at 6 months, n/N (%)	15/35 (43%)
Patients maintaining response at 12 months, n/N (%)	6/35 (17%)

Abbreviations: CI = confidence interval; CR = complete response; IRC = Independent Review Committee; ORR = overall response rate; PR = partial response

- Primary data supporting accelerated approval is from the DYNAMO™ Phase 2 trial of duvelisib in patients with refractory indolent NHL
- Heavily pre-treated refractory patient population
  - Median of 3 prior lines of therapy
  - 94% refractory to their last therapy
  - 81% refractory to 2 or more prior lines of therapy
- Inclusion criteria for the study required that patients be refractory to both rituximab and a chemotherapy regimen or RIT
- Refractory is defined as no response while on therapy, or progressive disease within 6 months of the last dose

Source: Copiktra USPI, 2018

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory follicular lymphoma after at least two prior systemic therapies. Accelerated approval was granted in this indication based on overall response rate (ORR). Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.



<sup>&</sup>lt;sup>a</sup> Per IRC according to Revised International Working Group criteria

<sup>&</sup>lt;sup>+</sup> Denotes censored observation



## Efficacy supporting full approval in CLL/SLL

Greater benefit/risk for patients receiving two or more prior therapies

#### Efficacy in Patients with CLL or SLL After at Least Two Prior Therapies

Outcome per IRC	COPIKTRA N = 95	Ofatumumab N = 101
PFS		
Number of events, n (%)	55 (58%)	70 (69%)
Progressive disease	44	62
Death	11	8
Median PFS (SE), months <sup>a</sup>	16.4 (2.1)	9.1 (0.5)
Hazard Ratio (SE), b COPIKTRA/ofatumumab		(0.2)

Response rate		
ORR n (%) <sup>c</sup>	74 (78%)	39 (39%)
CR	0 (0%)	0 (0%)
PR	74 (78%)	39 (39%)
Difference in ORR, % (SE)	39% (	(6.4)

Abbreviations: CR = complete response; IRC = Independent Review Committee; PFS = progression-free survival; PR = partial response; SE = standard error

 Primary data supporting full approval is from the DUO™ Phase 3 trial of duvelisib vs. ofatumumab in patients with relapsed/refractory CLL (N = 319)

- Heavily pre-treated overall patient population
- Full approval is received based on analysis of the 61% of patients who received at least 2 prior lines of therapy

Source: Copiktra USPI, 2018

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.



<sup>&</sup>lt;sup>a</sup> Kaplan-Meier estimate

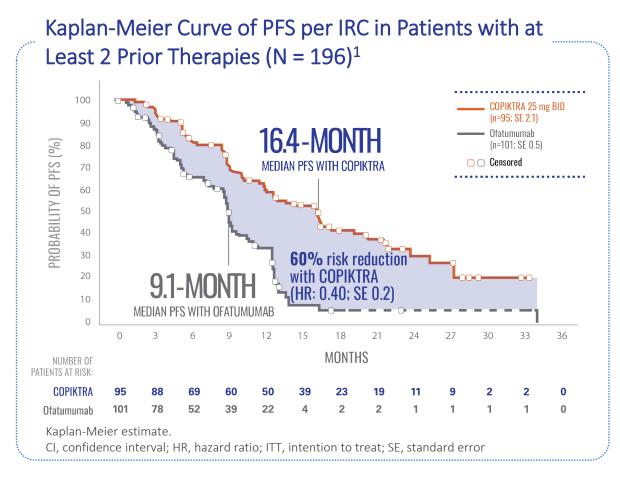
<sup>&</sup>lt;sup>b</sup> Standard Error of In(hazard ratio) = 0.2

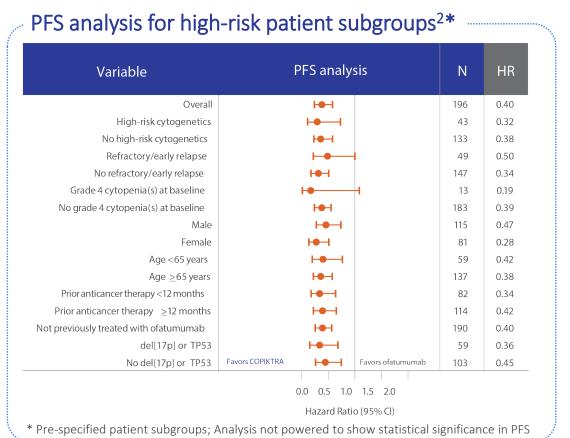
<sup>&</sup>lt;sup>c</sup> IWCLL or revised IWG response criteria, with modification for treatment-related lymphocytosis



#### COPIKTRA for CLL/SLL patients with at least 2 prior therapies

COPIKTRA demonstrated >7 month mPFS advantage vs. ofatumumab & decreased risk of progression across high-risk patient subgroups





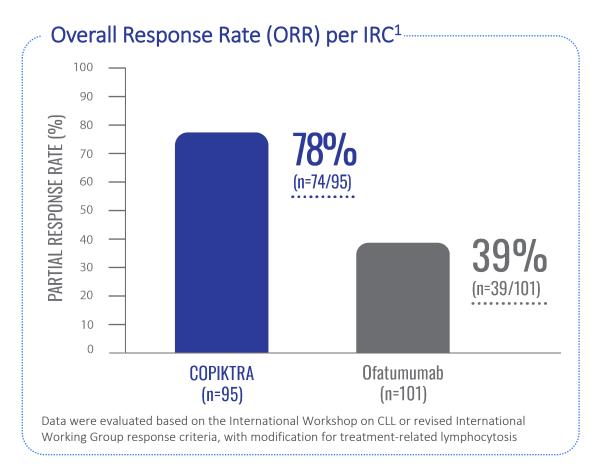
COPIKTRA is approved for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.

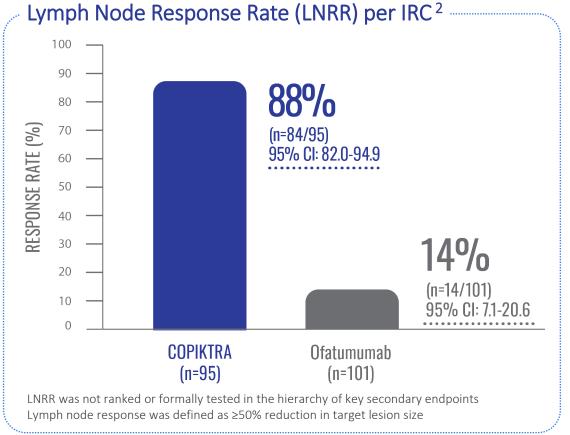




#### COPIKTRA for CLL/SLL patients with at least 2 prior therapies

The majority of patients achieved a partial response with COPIKTRA & 88% saw a ≥50% reduction in target lymph nodes





COPIKTRA is approved for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.





## Pooled analysis of safety supporting approval

442 patients with previously treated hematologic malignancies

Most Common Adverse Reactions (≥ 10% Grade ≥ 3 or ≥ 20% Any Grade) in Patients with B-cell Malignancies Receiving COPIKTRA

A duarra Danationa	COPIKTRA 25 mg BID (N = 442)		
Adverse Reactions	Grade $\geq 3$ n (%)	Any Grade n (%)	
Neutropenia †	132 (30%)	151 (34%)	
Diarrhea or colitis †a	101 (23%)	222 (50%)	
Pneumonia † <sup>b</sup>	67 (15%)	91 (21%)	
Anemia †	48 (11%)	90 (20%)	
Rash †c	41 (9%)	136 (31%)	
Fatigue †	22 (5%)	126 (29%)	
Pyrexia	7 (2%)	115 (26%)	
Musculoskeletal pain †	6 (1%)	90 (20%)	
Nausea †	4 (<1%)	104 (24%)	
Cough†	2 (<1%)	111 (25%)	
Upper respiratory tract infection †	2 (<1%)	94 (21%)	

<sup>†</sup> Grouped term for reactions with multiple preferred terms

Serious adverse reactions were reported in 289 patients (65%). The most frequent serious adverse reactions that occurred were:

- infection (31%) †
- diarrhea or colitis (18%) †
- pneumonia (17%) †
- rash (5%) †
- pneumonitis (5%) †

For full prescribing and safety information, please refer to the Package Insert and Important Safety Information available at www.COPIKTRA.com.

Source: Copiktra USPI, 2018

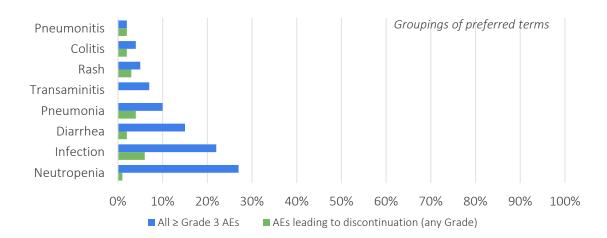


<sup>&</sup>lt;sup>a</sup> Diarrhea or colitis includes the preferred terms: colitis, enterocolitis, colitis microscopic, colitis ulcerative, diarrhea, diarrhea hemorrhagic

<sup>&</sup>lt;sup>b</sup> Pneumonia includes the preferred terms: All preferred terms containing "pneumonia" except for "pneumonia aspiration"; bronchopneumonia, bronchopulmonary aspergillosis

c Rash includes the preferred terms: dermatitis (including allergic, exfoliative, perivascular), erythema (including multiforme), rash (including exfoliative, erythematous, follicular, generalized, macular & papular, pruritic, pustular), toxic epidermal necrolysis and toxic skin eruption, drug reaction with eosinophilia and systemic symptoms, drug eruption, Stevens-Johnson syndrome

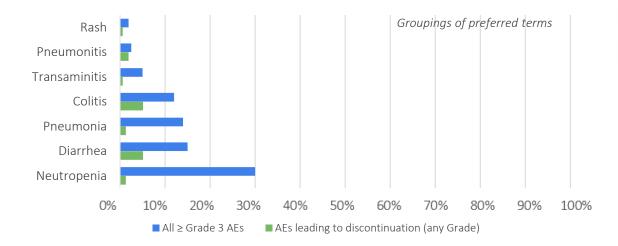
## Consistent safety and tolerability profile across B-cell malignancies





- Serious opportunistic infections < 4%: PCP (unconfirmed) (n=1);</li>
   CMV (n=2); fungal pneumonia (n=2)
- Deaths attributed to treatment (n=6)\*
  - \* colitis (n=1); toxic epidermal necrolysis/sepsis syndrome (n=1); drug reaction/eosinophilia/systemic symptoms (n=1); pneumonitis/pneumonia (n=1); viral infection (n=1); septic shock (n=1)

Source: Zinzani et al., ICML 2017





- Severe opportunistic infections (6%): bronchopulmonary aspergillosis (n=4), fungal infection (n=2), Pneumocystis jirovecii pneumonia (n=2)\*, and cytomegalovirus colitis (n=1)
  - No severe herpes zoster infections
- Deaths attributed to treatment (n=4)\*\*
  - \* Neither patient on prophylaxis at the time of the event
  - \*\* general health deterioration (n=1); pneumonia staphylococcal (n=2); sepsis (n=1)

Source: Flinn et al., ASH 2017



1 capsule,

twice a

day

# COPIKTRA™ (duvelisib) capsules



COPIKTRA is a dual inhibitor of PI3K- $\delta$  and PI3K- $\gamma$  targeting both malignant B cells and their supportive tumor microenvironment



CLINICAL OUTCOMES AND NEED

COPIKTRA is an effective oral monotherapy regimen with a consistent safety profile



PATIENT BENEFIT COPIKTRA patients can maintain flexibility in daily life with at-home dosing



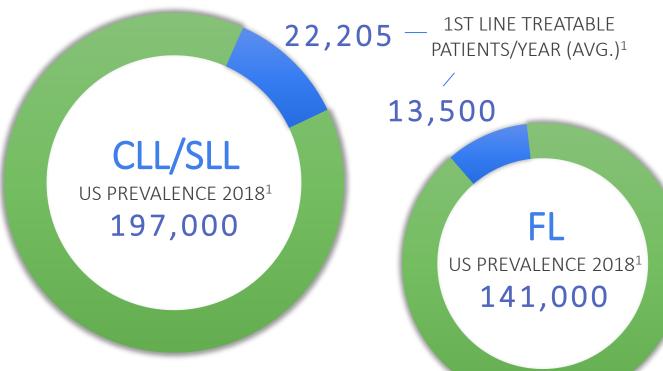
HEALTH ECONOMICS COPIKTRA offers monotherapy administration, with no required hospitalization or infusion

COPIKTRA has been granted full approval for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.

COPIKTRA has been granted accelerated approval in adult patients with relapsed or refractory follicular lymphoma after two prior systemic therapies. Safety and efficacy in this patient population have not been confirmed. Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.



## Additional therapy options are needed for chronic iNHL patients



COPIKTRA is approved for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory follicular lymphoma after at least two prior systemic therapies. Accelerated approval was granted in this indication based on overall response rate (ORR). Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.

Increasing Elderly At-Risk Patient Population

65-75

AGE AT
DIAGNOSIS<sup>2</sup>

AGING BABY BOOMER
POPULATION

**INCREASED DIAGNOSES** 

Additional Therapy Options Needed for Chronic Disease Control

MEDIAN OS

**10+** YEARS<sup>3</sup>

NEED FOR MORE LINES OF THERAPY

INCREASED DEMAND FOR ORAL TARGETED THERAPIES



#### The COPIKTRA™ opportunity in relapsed or refractory FL after two prior systemic therapies

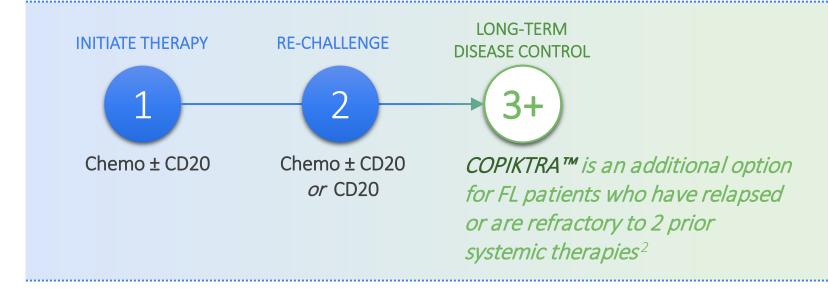
## COPIKTRA provides a targeted therapy option after chemo-immunotherapy

80%
receive
chemo or
anti-CD20
again in
2nd line
therapy

>80% of 2<sup>nd</sup> line treated FL patients are still re-challenged with a chemotherapy or anti-CD20 based regimen

Oral targeted therapies provide new treatment options

For FOLLICULAR LYMPHOMA patients considering their next therapy • • •



Sources: 1. ATU 2018, Verastem Oncology; 2. Copiktra USPI, Accelerated Approval

2<sup>ND</sup> LINE<sup>1</sup>

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory follicular lymphoma after at least two prior systemic therapies. Accelerated approval was granted in this indication based on overall response rate (ORR). Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.



### The COPIKTRA™ opportunity in relapsed or refractory CLL/SLL after two prior therapies COPIKTRA expands oral monotherapy opportunities

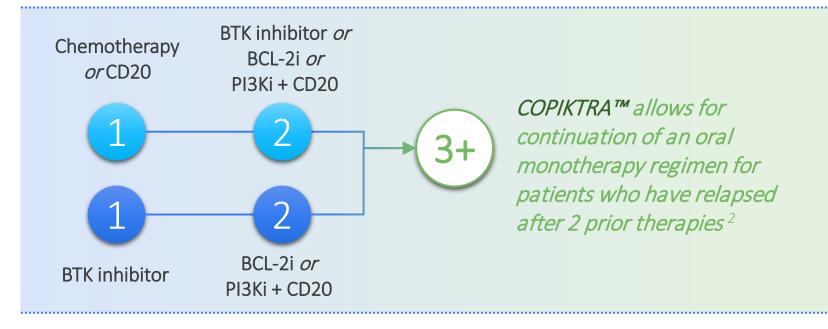
70% therapy with chemo or anti-CD20

oral targeted therapies is steadily growing:

30% of patients now initiate treatment on a BTK inhibitor, instead of a chemo- or anti-CD20 based regimen

Preference for

For CHRONIC LYMPHOCYTIC LEUKEMIA / SMALL LYMPHOCYTIC LYMPHOMA patients considering their next therapy • • • o



1st IINF1

30%

start with

targeted

therapy

Sources: 1. ATU 2018, Verastem Oncology; 2. Copiktra USPI, Full Approval

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.



## Making COPIKTRA available



Experienced senior commercial and medical affairs leadership, with a focused field force providing *One Voice* to the customer

- Senior leadership has an average of 24+ years industry experience and participation in over 30 drug launches
- 50 person Oncology sales team
- Dedicated Medical Affairs & Patient Advocacy teams
- Oncology nurse advocates providing access support and education
- Experienced supporting team in Marketing, Patient Services, Reimbursement, and Market Access

Targeting key HCPs and reimbursement coverage

#### Specialty Pharmacy Providers

• 92% coverage of all US cases •









Specialty Distributors

• 100% coverage •







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## Verastem Cares: Go beyond the expected



Comprehensive, personalized program designed to provide information and assistance to patients

**ACCESS** 

Cancer is hard enough — let's keep it simple.

For the majority of patients and their healthcare providers, stay with the system that already works for you













**ASSISTANCE** 

Patients prescribed COPIKTRA should have access to therapy.

- **Bridge Program** provides product for eligible patients with delays in reimbursement coverage over 5 days
- **Prescription Assistance Program (PAP)** provides therapy for eligible patients in need

**SUPPORT** 

Patients should always have somewhere to turn.

Oncology nurse advocates are here to listen and assist

COMMUNITY

Patients should never feel alone.

Let us make connections to patients and caregivers like you through external cancer support organizations

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## Future Potential of COPIKTRA

## TODAY:

#### **ANCHOR**

Approved in the US as monotherapy for R/R FL and CLL/SLL after 2 prior lines <sup>1</sup>

FL: 13,000 incidence, 141,000 prevalence<sup>2</sup> CLL: 23,000 incidence, 197,000 prevalence<sup>2</sup>

#### **BROADEN REACH**

Expand in FL and CLL/SLL Expand into PTCL<sup>†</sup>

STEP 2

#### **BOLD STEPS**

Combinations with I-O and SOC in aggressive NHL subtypes

DLBCL, MCL, Richter's, Transformed FL<sup>†</sup>

STEP 3

#### **MAXIMIZE POTENTIAL**

Combinations with novel agents and CAR-T

NHL, Myeloma, Solid Tumors†

Sources:

1. Copiktra USPI, 2018 – Accelerated Approval in FL, Full approval in CLL/SLL; 2. Decision Resources, US 2018`

· IP

Composition of Matter: 2030

#### STEP 1

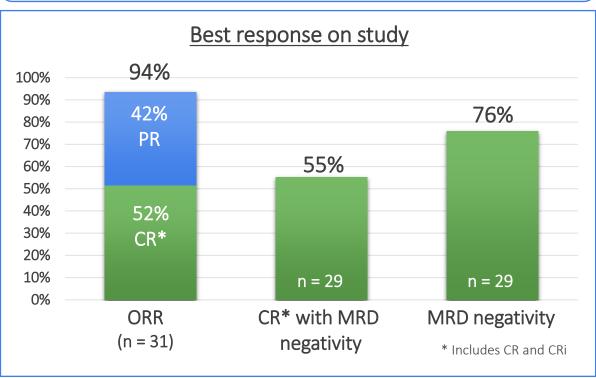
† COPIKTRA is not indicated for use in the treatment of these indications, and the safety and efficacy of COPIKTRA in these indications has not been established. Any such use is investigational only. COPIKTRA has been granted full approval for the treatment of adult patients with relapsed or refractory CLL or SLL after at least two prior therapies.

COPIKTRA is approved for the treatment of adult patients with relapsed or refractory follicular lymphoma after at least two prior systemic therapies. Accelerated approval was granted in this indication based on overall response rate (ORR). Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.



# Phase 1b/2 IST of duvelisib + FCR for younger patients with previously untreated CLL





- Best response of MRD- seen in 76% of patients, a significantly higher rate than historical data with FCR, and similar to the ibrutinib + FCR regimen
  - High rates of MRD- observed even in higher risk CLL populations, such as patients with unmutated IGHV
- Responses and bone marrow MRD negativity (MRD-) deepened on duvelisib maintenance
- DFCR toxicities are comparable to duvelisib and FCR individually, with infectious, immune-mediated toxicities, and secondary malignancies observed
  - Hematologic toxicities: neutropenia, 59% (50% Gr3/4);
     thrombocytopenia, 65 (34% Gr3/4); anemia, 38% (16% Gr3/4)
  - Immune-mediated toxicities: transaminitis, 34% (28% Gr3/4); inflammatory arthritis, 9% (all Gr2); colitis, 6% (1 Gr3); pericarditis and pancreatitis, 3% (all Gr2)
  - Additional SAEs: Pneumonia, 19% (including 3 cases of PJP despite prophylaxis); Gr3 febrile neutropenia, 19%

COPIKTRA is not indicated for use in the treatment of previously untreated CLL patients or in combination with FCR. The safety and efficacy of COPIKTRA in this setting has not been established. Any such use is investigational only.



# CONTEMPO: Phase 1b/2 study of duvelisib + rituximab or obinutuzumab in previously untreated CD20+ FL

STUDY DESIGN

Safety lead-in

Arm 1: duvelisib 25 mg BID + rituximab (DR)

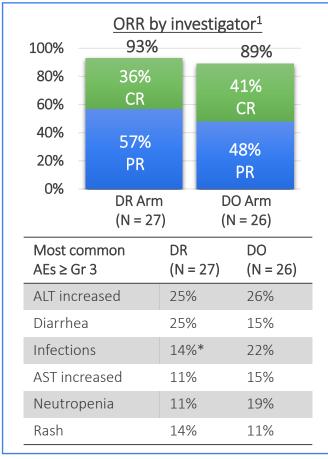
Arm 2: duvelisib 25 mg BID + obinutuzumab (DO)

KEY INCLUSION CRITERIA

Previously untreated CD20+ FL
Stage II with bulky disease (≥7 cm lesion) or stage III/IV disease
No clinical evidence of transformation to more aggressive subtype of lymphoma or grade 3B FL

- Safety profile of duvelisib in combination with anti-CD20 mAbs is consistent with previously established safety profile of duvelisib monotherapy
- Both DR and DO combination therapies exhibited preliminary efficacy and modulation of tumor-supportive factors in the tumor microenvironment
- Data is supportive of the potential role of duvelisib + anti-CD20 as initial treatment for FL patients

Source: 1. Casulo C et al. J Clin Oncol 36, 2018 (suppl; abstr 7579); 2. Data on file



<u>Pharmacokinetics</u><sup>2</sup>: No drug-drug interactions

Pharmacodynamics<sup>1</sup>: In both arms, chemokines reflective of the tumor microenvironment were inhibited

#### Safety, DR arm<sup>2</sup>:

- TEAE ≥ Gr 3: 68%
- TEAE leading to discontinuation: 36%

#### Safety, DO arm<sup>2</sup>:

- TEAE ≥ Gr 3: 89%
- TEAE leading to discontinuation: 48%

COPIKTRA is not indicated for use in the treatment of previously untreated FL patients or in combination with rituximab or obinutuzumab. The safety and efficacy of COPIKTRA in this setting has not been established. Any such use is investigational only.



## Duvelisib clinical development in R/R PTCL

#### UNMET NEED

# Standard of care remains to be established in relapsed/refractory PTCL

- Recently approved 2nd+ line treatment options have low response rates with limited durability
- Median OS is < 6 months<sup>1</sup>
- NCCN guidelines still recommend clinical trials for relapsed patients<sup>4</sup>
- KOLs are unsatisfied with the available treatment options

#### EARLY CLINICAL SIGNALS

	Drug / Trial <sup>2,3</sup>	ORR	CR	FDA decision
INVESTIGATIONAL	<b>duvelisib</b> (oral monotherapy) Ph 1 subpopulation, n = 16 (Horwitz et al., Blood 2018)	50%	19%	Fast Track Designation
	duvelisib + romidepsin Ph 1 IST, n = 12 (Horwitz, ASH 2017)	60%	27%	-
APPROVED	<b>Folotyn</b> (pralatrexate IV) Single arm, n = 109	27%	8%	AA 2009
	<b>Istodax</b> (romidepsin IV) Single arm, n = 130	25.4%	14.6%	AA 2011
	<b>Beleodaq</b> (belinostat IV) Single arm, n = 120	25.8%	10.8%	AA 2014

ONGOING DEVELOPMENT

PRIMO
New trial initiation
IST Expansion

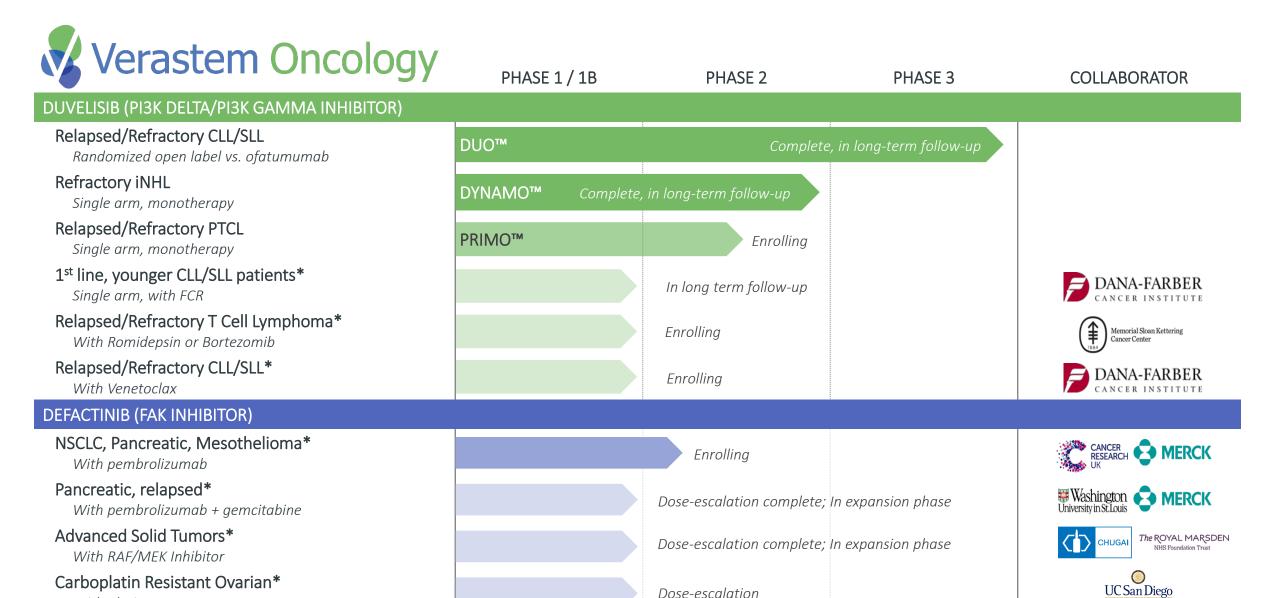
(total n = 50)

COPIKTRA is not indicated for use in the treatment of PTCL, and the safety and efficacy of COPIKTRA in PTCL has not been established.

Any such use is investigational only.

AA = accelerated approval; CR = complete response; ORR = overall response rate Sources: 1 Mak et al., Blood 2011 – mOS for relapsed patients ineligible for HDC/SCT; 2. Package inserts; 3. Verastem data on file; 4. NCCN Guidelines, T-cell Lymphoma Version 2.2017





<sup>\*</sup> Investigator Sponsored Trial (IST)

With Platinum + Taxane

These studies are investigating treatments or outcomes that have not received approval from a Health Authority. The information presented is not intended to convey conclusions of safety or efficacy. There is no guarantee that the outcome of these studies will result in approval by a Health Authority.

## Senior Management Team



Robert Forrester
President/Chief Executive Officer
CEO/CFO - CombinatoRx, COLY
MeesPierson, Barclays, UBS



Daniel Paterson
Chief Operating Officer
CEO - The DNA Repair Co. (now On-Q-ity)
PharMetrics (now IMS), Axion



Steven Bloom
Chief Strategy Officer
SVP Commercial Strategy and Business Dev,
Ziopharm PharMetrics (now IMS), Eli Lilly and
Company



Cathy Carew
Chief People & Organizational Strategy Officer
Principal - HR Collaborative
Ironwood, ActiveBiotics, Dynogen, Tufts Health Plan



Rob Gagnon
Chief Financial Officer
CFO – Harvard Bioscience, Clean Harbors
VP of Finance – Biogen Idec



Diep Le, M.D., Ph.D.
Chief Medical Officer
VP, I/O Innovative Medicines, MedImmune
Exec Medical Director & Head, Global Clinical
Program, Novartis



Joseph Lobacki
Chief Commercial Officer
CCO – Medivation and Micromet
SVP and General Manager, Genzyme
Xtandi®, Mozobil® and Clolar/Evoltra®



Jonathan Pachter, Ph.D.
Chief Scientific Officer
Head of Cancer Biology - OSI (now Astellas)



# **Key Financial Statistics**

Top Holders

- Consonance Capital
- Fidelity Management & Research Company
- BlackRock Institutional Trust Company
- The Vanguard Group, Inc.
- BVF Partners L.P.

- Eastern Capital, Ltd.
- 1Globe Capital, LLC
- Bessemer Venture Partners
- Renaissance Technologies LLC
- State Street Global Advisors

Cash and cash equivalents as of 6/30/2018	\$168.7M
Shares outstanding as of 6/30/2018	73.6M
Shares fully diluted as of 6/30/2018	85.1M
Hercules facility undrawn as of 6/30/2018	\$25.0M
YTD net loss as of 6/30/2018	\$39.4M (including non-cash stock-based expense)
YTD cash used in operating activities as of 6/30/2018	\$42.8M*
Full-time Employees as of 6/30/2018	101
Insider ownership (outstanding/vested) as of 6/30/2018	14.3%/7.8%

<sup>\*</sup>Based on \$32.8M YTD cash used in operating activities as of 6/30/2018, adjusted for the Yakult \$10.0M upfront payment.



## Upcoming Milestones

#### 2H 2018

- Commercial organization launch ready Q3
- Defactinib dose escalation Immuno-Oncology combination data
- Duvelisib + venetoclax trial initiated
- Duvelisib FDA Target Action date October 5, 2018 COPIKTRA™ (duvelisib) approved September 24, 2018
- Additional Business Development partnership for duvelisib ex-US Exclusive License Agreement with CSPC for duvelisib in China
- Phase 3 DUO™ study manuscript published
- Clinical and preclinical data reported at ASH

#### 2019

- Initiation of FL Confirmatory Study
- Expansion of PRIMO study
- Additional duvelisib publications
- Initiation of additional sponsored trials for duvelisib
- ( ) Interim data from duvelisib ISTs
- Additional Business Development partnership for duvelisib ex-US
- Final data from defactinib dose escalation Immuno-Oncology combinations



# Focused Growth of Verastem Oncology



**Build** a team & organization dedicated to reaching patients

**Anchor** with launch of our first drug & first indications

**Reach** duvelisib's full potential in additional tumors

Repeat: Unlock the full potential of defactinib

**Evolve** to continue meeting patient needs

### Care Differently

At Verastem Oncology, we take a different approach. One that goes beyond the expected.

When others see a problem, we see an opportunity. When others give up, we step up.

Because for us, and for our patients, it's personal

