



# RESEARCH AND DEVELOPMENT DAY

**JULY 10, 2014**

NASDAQ: VSTM

## Forward-Looking Statements

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This presentation and other matters discussed today, or answers that may be given to questions asked, include forward-looking statements about the Company's strategy, future plans and prospects, including statements regarding the development of the Company's compounds, including VS-6063, or defactinib, VS-4718, VS-5584 and VS-507, and the Company's FAK, PI3K/mTOR, Wnt and diagnostics programs generally, the timeline for clinical development and regulatory approval of the Company's compounds, the expected timing for the reporting of data from on-going trials, the structure of the Company's planned or pending clinical trials, additional planned studies, the Company's rights to develop or commercialize its compounds, the Company's obligations to make milestone payments and royalties, potential indications for clinical development, the ability of the Company to finance contemplated development activities and to fund operations for a specified period. The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "target," "potential," "will," "would," "could," "should," "continue," "proposed," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Each forward-looking statement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statement. Applicable risks and uncertainties include the risks that the preclinical testing of the Company's compounds and preliminary data from clinical trials may not be predictive of the results or success of pending or later clinical trials, that data may not be available when we expect it to be, that enrollment of clinical trials may take longer than expected, that the Company will be unable to successfully complete the clinical development of its compounds, including VS-6063, VS-4718, and VS-5584, that the development of the Company's compounds will take longer or cost more than planned, that the Company will be unable to start additional studies as planned and that the Company's compounds will not receive regulatory approval or become commercially successful products. Other risks and uncertainties include those identified under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and in any subsequent SEC filings. The forward-looking statements contained in this presentation reflect the Company's current views with respect to future events, and the Company does not undertake and specifically disclaims any obligation to update any forward-looking statements.

## Verastem Research and Development Day 2014 Agenda

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- **Changing the Way Cancer is Treated by Targeting Cancer Stem Cells**
  - Robert Forrester - Verastem President and Chief Executive Officer
- **From the Front Line: Mesothelioma Care and the Patient Experience**
  - Mary Hesdorffer, N.P. – Executive Director, Mesothelioma Applied Research Foundation
- **Targeting Cancer Stem Cells in Multiple Clinical Settings for the Treatment of Mesothelioma**
  - Raphael Bueno, M.D. – Chief, Thoracic Oncology, Brigham and Women’s Hospital
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  - Joanna Horobin, M.B., Ch.B. – Verastem Chief Medical Officer
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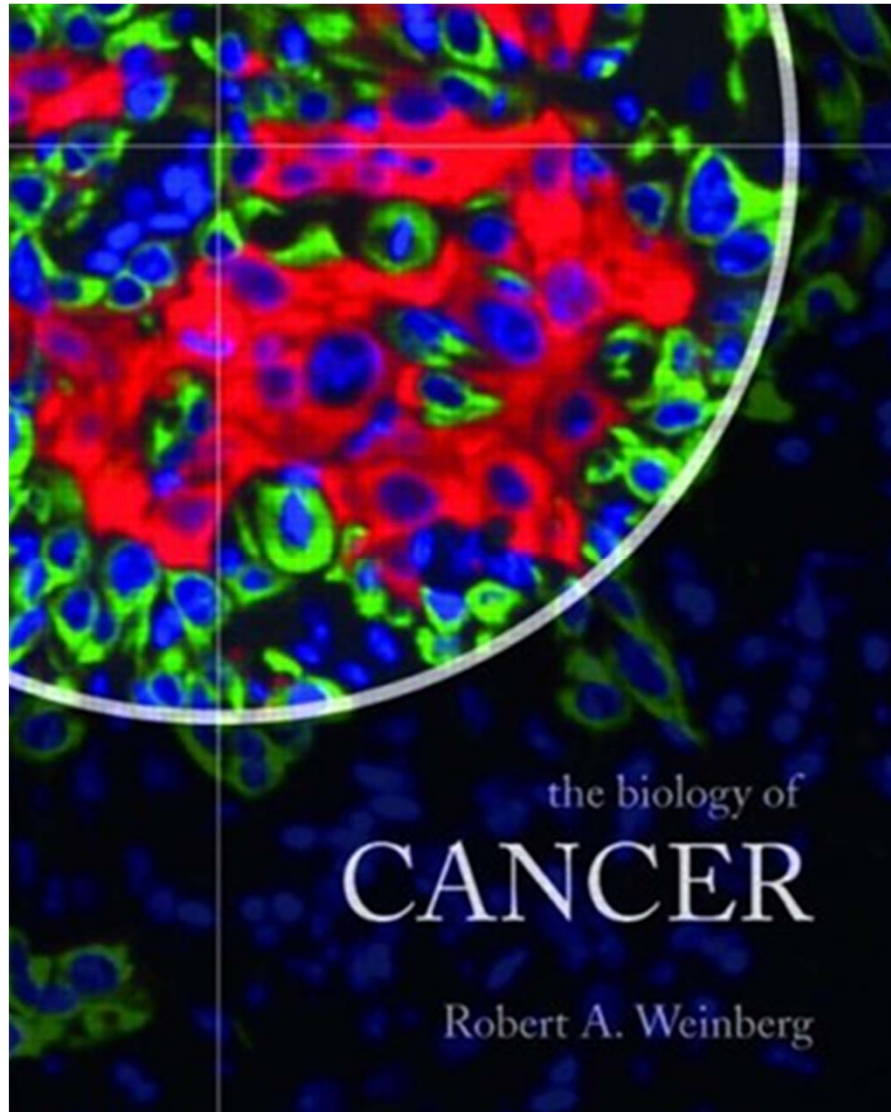


A photograph of a beach with waves crashing onto the sand. Several footprints are visible in the sand, suggesting a person has walked along the shore. The text is overlaid on the image.

We want to change the way  
cancer is treated by targeting  
cancer stem cells

## Cancer Stem Cells Drive Disease Progression and Metastasis

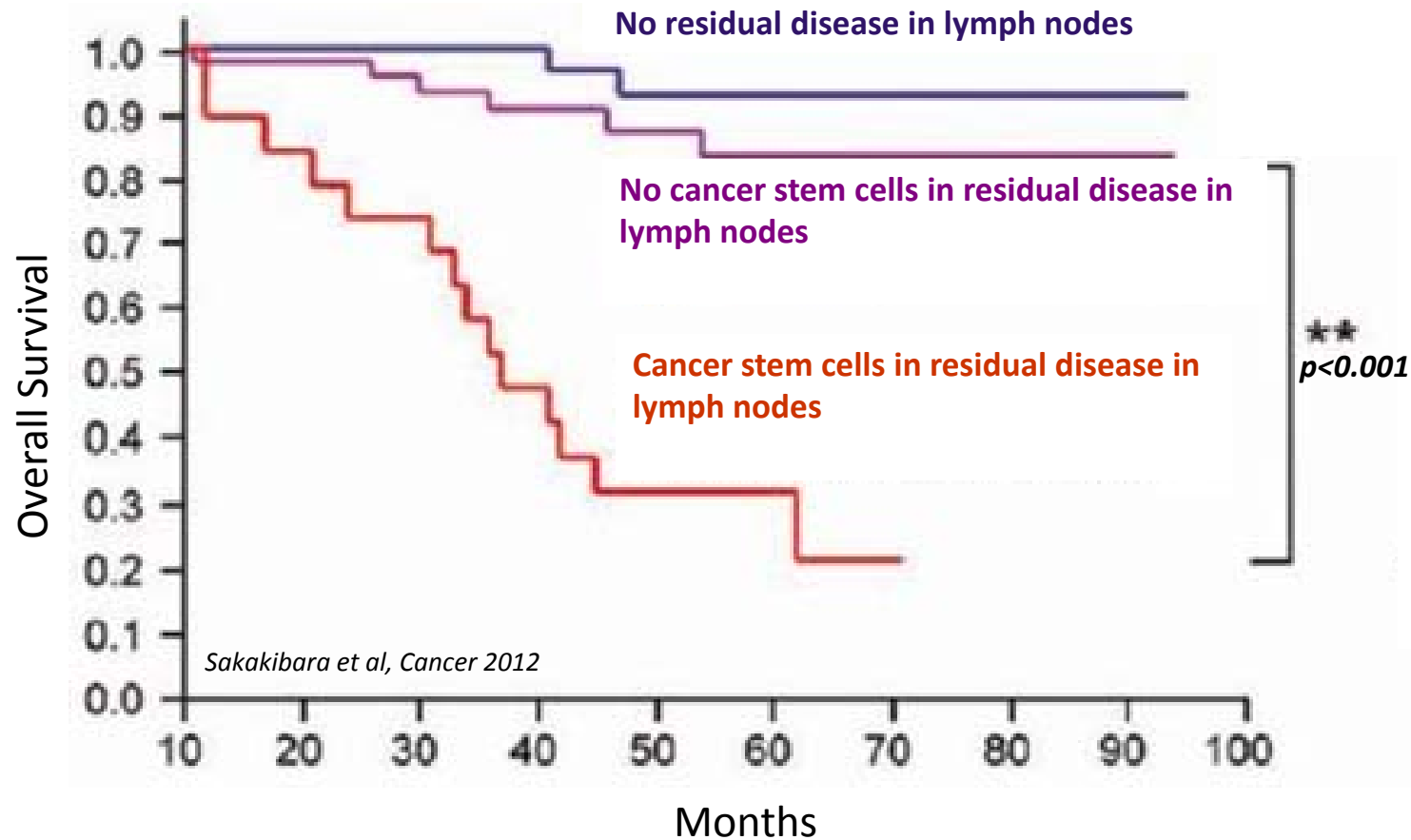
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A photograph of a beach with waves crashing onto the sand. Several footprints are visible in the sand, suggesting a path along the shore. The text "What does this mean for patients?" is overlaid on the image.

What does this mean for patients?

## Cancer Stem Cells Predict Poor Survival in Breast Cancer



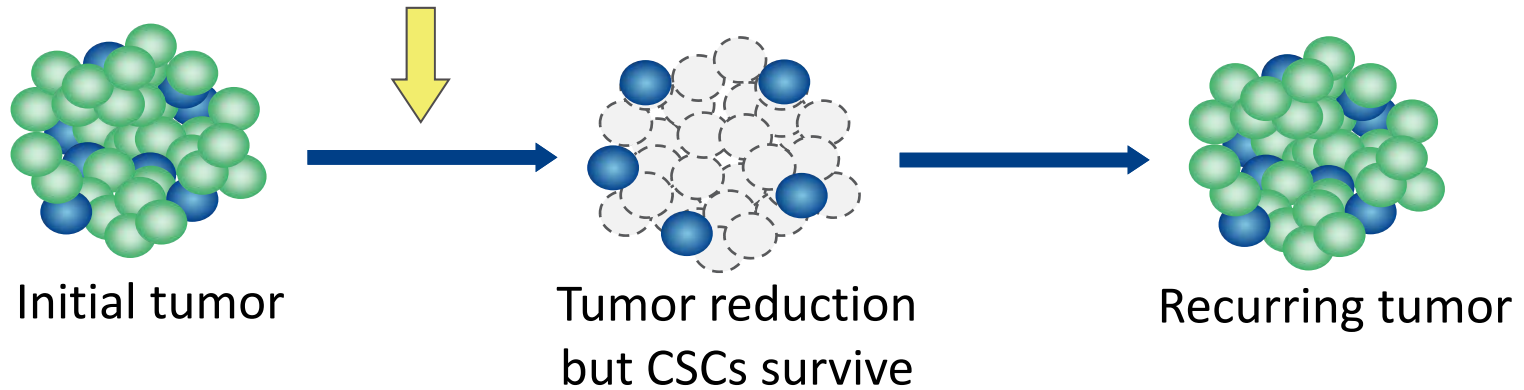
- N = 115 patients
- Standard neoadjuvant chemotherapy of 4 cycles anthracycline & cyclophosphamide + 12 weeks of paclitaxel



## Targeting Cancer Stem Cells for a Durable Clinical Response

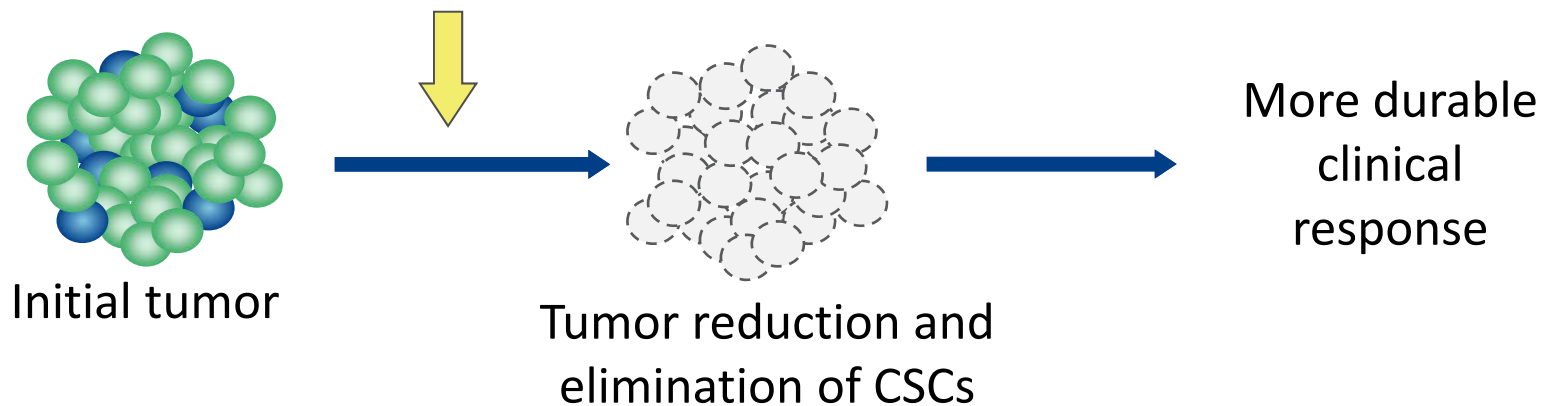
### PROBLEM:

#### Current cancer treatments



### SOLUTION :

#### CSC drugs + current cancer treatments



A photograph of a sandy beach with waves crashing onto the shore. The sand is light-colored and shows several dark footprints. The water is a mix of blue and white foam. The text "How can we do this?" is overlaid in the center of the image.

How can we do this?

## Path to a Portfolio of Drugs Targeting Cancer Stem Cells

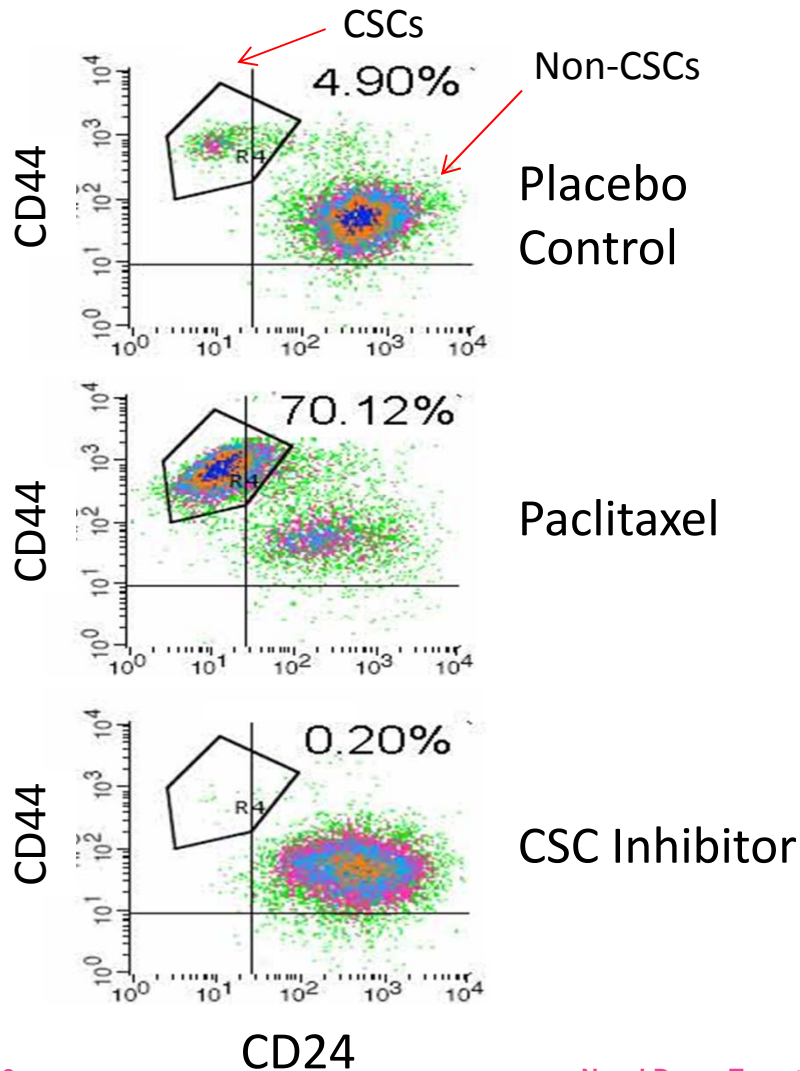


Screening technology

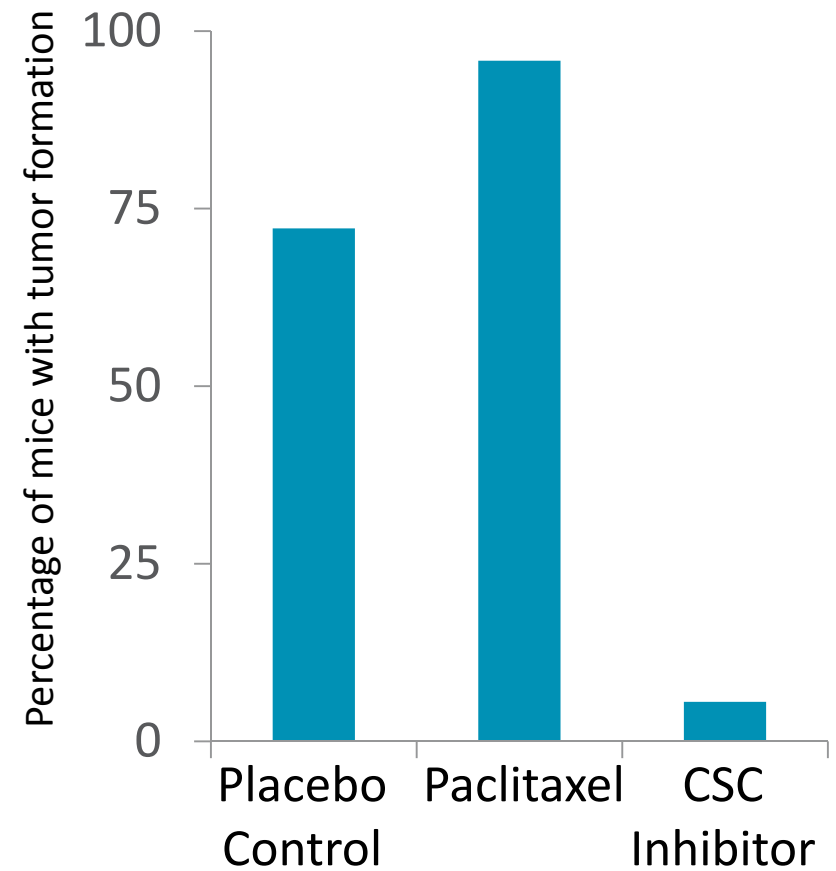


# Our Platform Identifies Product Candidates that Kill Cancer Stem Cells

## Breast cancer cells in vitro



## Breast cancer cells in vivo



# Path to a Portfolio of Drugs Targeting Cancer Stem Cells



Screening technology



Identified *critical CSC pathways:*  
**FAK and PI3K/mTOR**



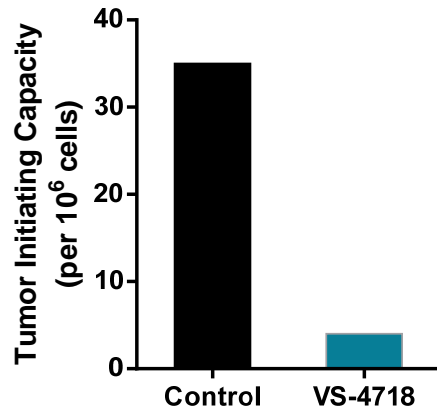
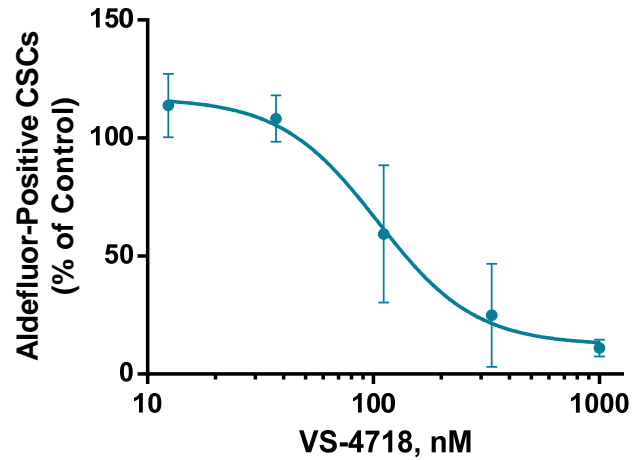
# Identification of the Key Pathways for Cancer Stem Cells

## Focal Adhesion Kinase

### VS-4718

FAK Enzymatic IC<sub>50</sub> = 42 nM

FAK Cellular EC<sub>50</sub> = 31 nM

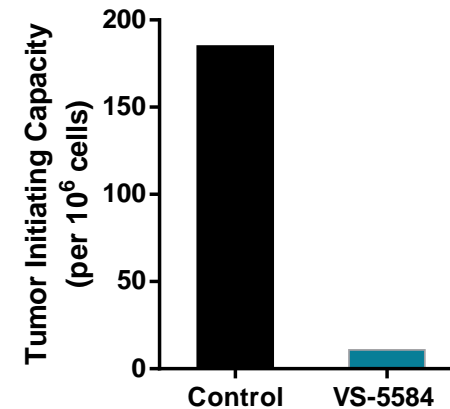
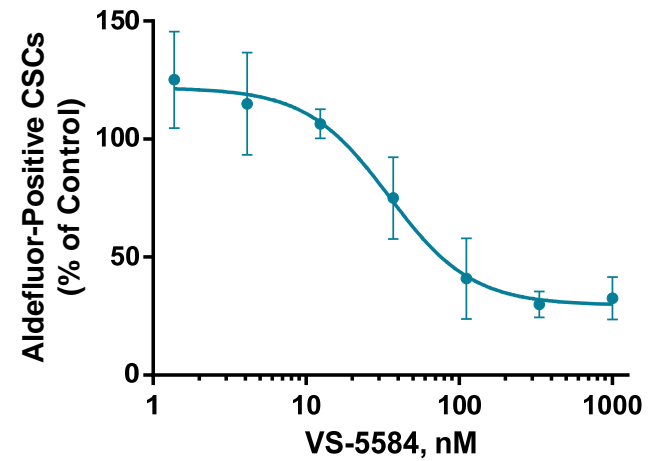


## PI3K/mTOR

### VS-5584

PI3K/mTOR Enzymatic IC<sub>50</sub> ~3 nM

PI3K/mTOR Cellular EC<sub>50</sub> ~40 nM



# Path to a Portfolio of Drugs Targeting Cancer Stem Cells



Screening technology



Identified *critical CSC pathways:*  
**FAK and PI3K/mTOR**



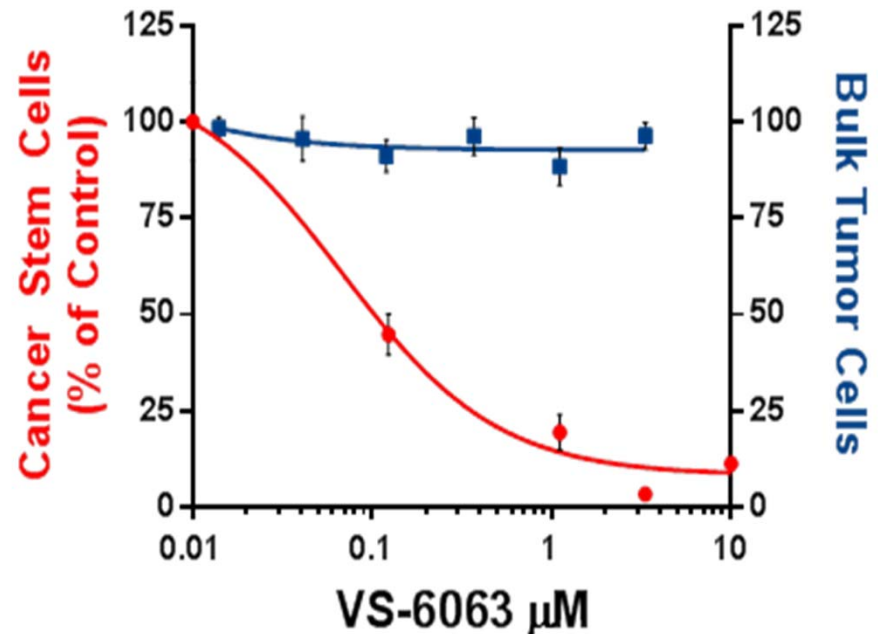
*Accelerated FAK*  
*program with VS-6063*

## Acquisition of VS-6063 Accelerated our Existing Program Targeting Cancer Stem Cells Through FAK Inhibition

- Acquired from Pfizer in July 2012
- Good safety profile and initial signs of activity in Phase 1
- VS-6063 preferentially targets cancer stem cells

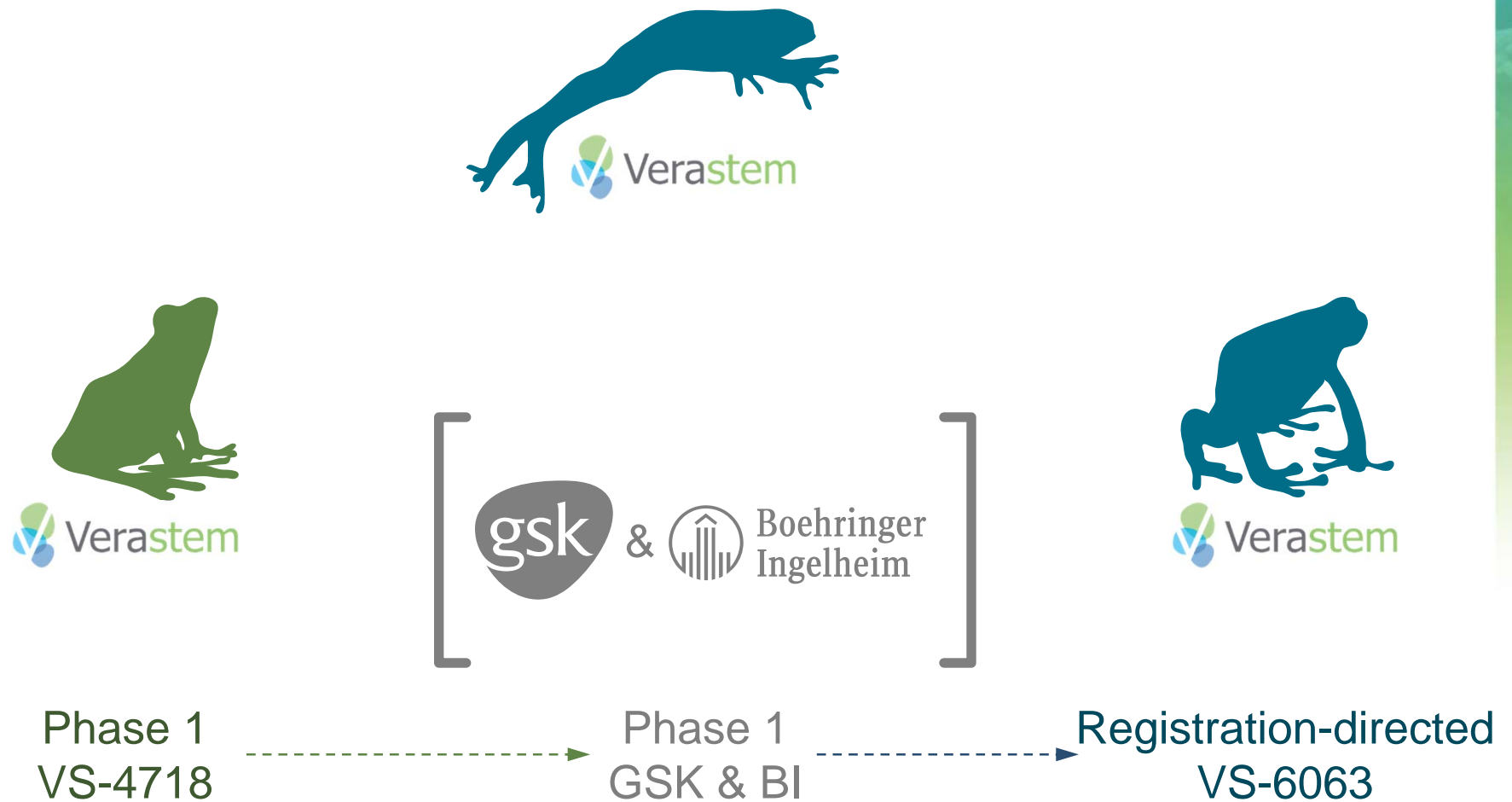
Adverse Events*	Grade				Total
	1	2	3	4	
	N (%)	N (%)	N (%)	N (%)	N (%)
Nausea	14 (30)	3 (7)	0	0	17 (37)
Increased serum bilirubin	6 (13)	9 (20)	2 (4)	0	17 (37)
Fatigue	8 (17)	6 (13)	1 (2)	0	15 (33)
Vomiting	10 (22)	3 (7)	0	0	13 (28)
Headache	9 (20)	0	1 (2)	0	10 (22)
Diarrhea	8 (17)	2 (4)	0	0	10 (22)
Decreased appetite	8 (17)	1 (2)	0	0	9 (20)

\*Treatment-Related Adverse Events ( $\geq 20\%$ )  
*Jones SF J Clin Oncol 2011 29:1 (suppl; abstr 3002)*





## Acquisition of VS-6063 – Acceleration to First-in-Class



# Path to a Portfolio of Drugs Targeting Cancer Stem Cells



Screening technology



Identified **critical CSC pathways:**  
**FAK and PI3K/mTOR**



**Accelerated FAK**  
**program with VS-6063**



Initiated **registration-**  
**directed** study targeting  
cancer stem cells in  
**mesothelioma**

For patients with malignant pleural mesothelioma

# Learn about the COMMAND Study

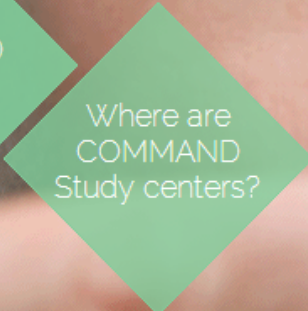
A patient diagnosed with malignant pleural mesothelioma will want to look into all treatment options. Even while planning initial treatment, it helps to think ahead to what additional options could be part of the treatment plan. Enrolling in the COMMAND Study is an important option to consider.

The COMMAND Study is enrolling patients to study the effects of a drug that is now in development for patients with malignant pleural mesothelioma. Patients may be eligible if they have malignant pleural mesothelioma and meet certain requirements, including:

- They are currently receiving or have recently completed chemotherapy consisting of at least 4 cycles of ALIMTA® (pemetrexed) + cisplatin or carboplatin (platinum)
- They have received pemetrexed + platinum as the first chemotherapy for malignant pleural mesothelioma
- They have stable disease or better following treatment with pemetrexed + platinum



COMMAND  
information



Where are  
COMMAND  
Study centers?



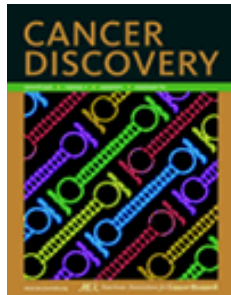
Verastem, Inc. is a biopharmaceutical company focused on discovering and developing drugs to treat cancer. We are especially committed to helping improve treatment options for patients with hard-to-treat cancers like mesothelioma. Our approach centers on finding ways to target cancer stem cells, which are an underlying cause of cancer progression and recurrence.

ALIMTA® is a registered trademark of Eli Lilly and Company.

# Path to a Portfolio of Drugs Targeting Cancer Stem Cells



Screening technology



Identified **critical CSC pathways:**  
**FAK and PI3K/mTOR**



Accelerated FAK program with VS-6063



Received **orphan drug designation** status in US and EU



Initiated **registration-directed** study targeting cancer stem cells in **mesothelioma**



## VS-6063 has Orphan Drug Status in the US and Europe

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EUROPEAN MEDICINES AGENCY  
SCIENCE MEDICINES HEALTH

A recognition of the unmet need in mesothelioma  
and desire for innovative new treatments for  
patients

# Path to a Portfolio of Drugs Targeting Cancer Stem Cells



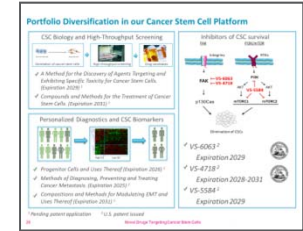
Screening technology



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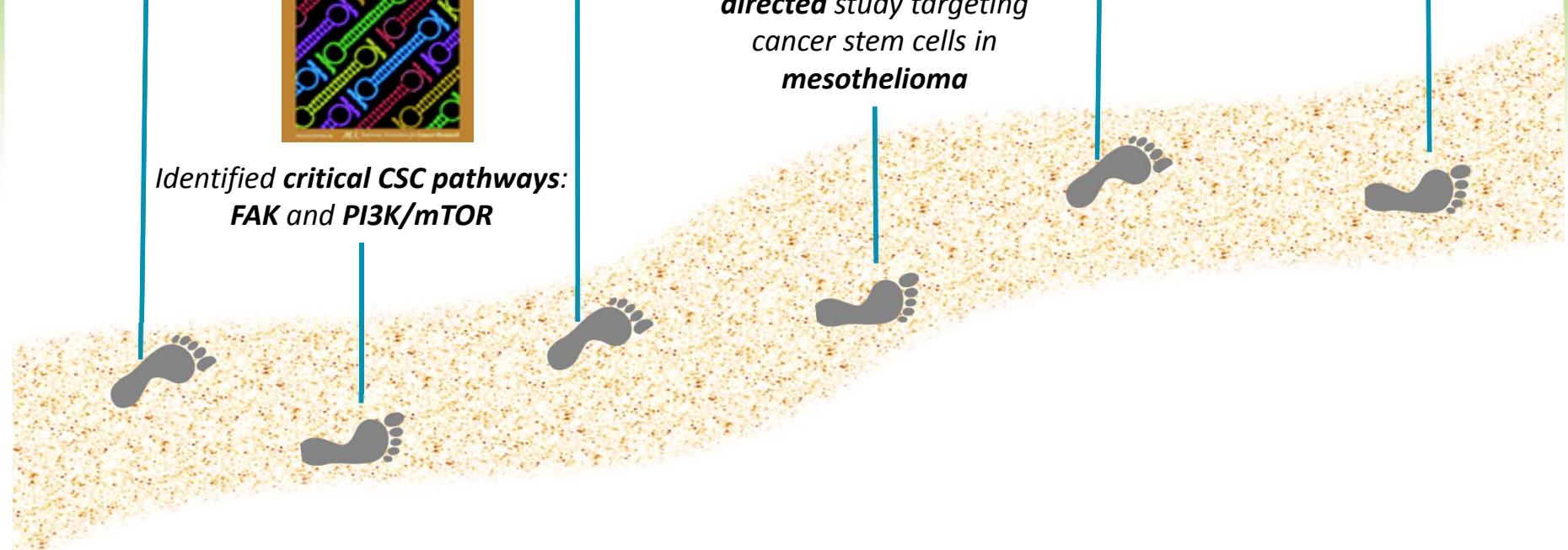
Portfolio diversification



Identified critical CSC pathways: FAK and PI3K/mTOR

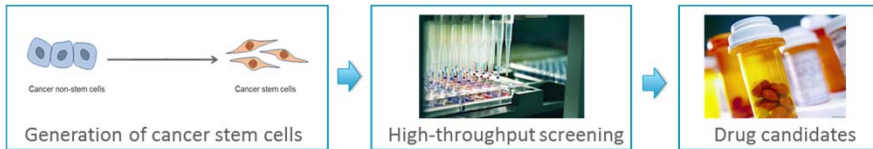


Initiated registration-directed study targeting cancer stem cells in mesothelioma



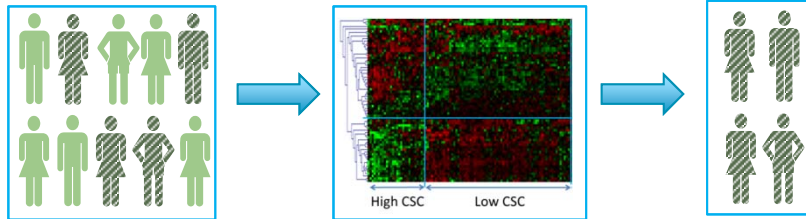
# Portfolio Diversification in our Cancer Stem Cell Platform

## CSC Biology and High-Throughput Screening



- ✓ A Method for the Discovery of Agents Targeting and Exhibiting Specific Toxicity for Cancer Stem Cells. (Expiration 2029) <sup>1</sup>
- ✓ Compounds and Methods for the Treatment of Cancer Stem Cells. (Expiration 2031) <sup>1</sup>

## Personalized Diagnostics and CSC Biomarkers

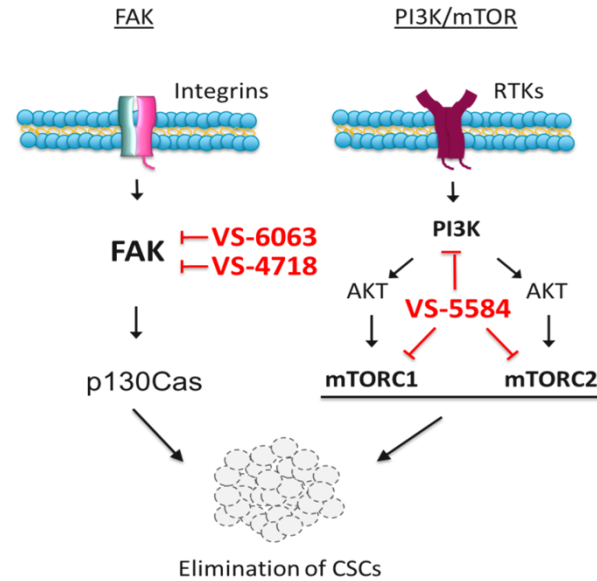


- ✓ Progenitor Cells and Uses Thereof (Expiration 2026) <sup>1</sup>
- ✓ Methods of Diagnosing, Preventing and Treating Cancer Metastasis. (Expiration 2025) <sup>2</sup>
- ✓ Compositions and Methods for Modulating EMT and Uses Thereof (Expiration 2031) <sup>1</sup>

<sup>1</sup> Pending patent application

<sup>2</sup> U.S. patent issued

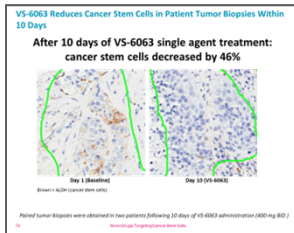
## Inhibitors of CSC survival



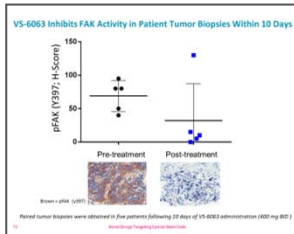
- ✓ VS-6063 <sup>2</sup>  
Expiration 2029
- ✓ VS-4718 <sup>2</sup>  
Expiration 2028-2031
- ✓ VS-5584 <sup>1</sup>  
Expiration 2029



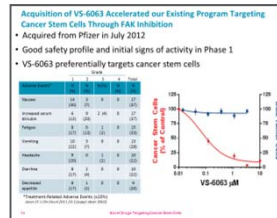
# Path to Confidence in the Cancer Stem Cell Targeting Drug VS-6063



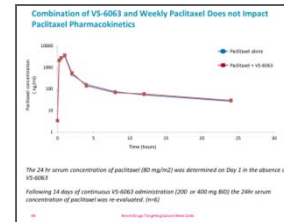
**Reduction of CSCs in patient biopsies**



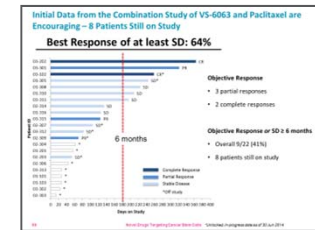
**Good target inhibition**



**Good safety profile**



**Combinable with paclitaxel**



**Initial signs of clinical activity**



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Mesothelioma Applied<sup>®</sup>  
Research Foundation

research - education - support - advocacy

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# UNMET NEEDS OF THE MESOTHELIOMA PATIENT AND FAMILY

Mary Hesdorffer, NP, Executive Director

Mesothelioma Applied Research Foundation



# OVERVIEW

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- ▶ Disease
- ▶ Challenges
  - ▶ Healthcare system
  - ▶ Mesothelioma-specific logistics of treatment
  - ▶ Urgency in decision-making
  - ▶ Provider weaknesses
  - ▶ Insurance and coverage issues
  - ▶ Predators unique to mesothelioma
    - ▶ Who are they and why do they exist?
    - ▶ Predator tactics
    - ▶ How they hurt mesothelioma patients
- ▶ What patients must know?
- ▶ Needs of the mesothelioma patient and family and how we can meet them:
  - ▶ Easy access to accurate, comprehensive, credible source of information
  - ▶ Easy access to medical coverage
  - ▶ Help with travel to treatment centers
  - ▶ Less urgency and more support with crucial decision-making
  - ▶ Accurate “translation” of scientific info
  - ▶ Ability to compare physicians, treatments, side-effects, outcomes
  - ▶ Peer and professional support
  - ▶ Understanding of economic and legal interests surrounding mesothelioma
  - ▶ Offer effective treatments

# THE DISEASE

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- ▶ Mesothelioma is aggressive and rare
  - ▶ Disease progresses quickly
  - ▶ Lack of proximity to peer and professional support
- ▶ Patients are especially vulnerable immediately following diagnosis
  - ▶ They are afraid, demoralized, and often become depressed
- ▶ Patients want and need availability of treatments
- ▶ Lack of funding for mesothelioma research impedes scientifically driven clinical breakthroughs

# HEALTHCARE SYSTEM

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The United States has one of the most complex healthcare systems globally.

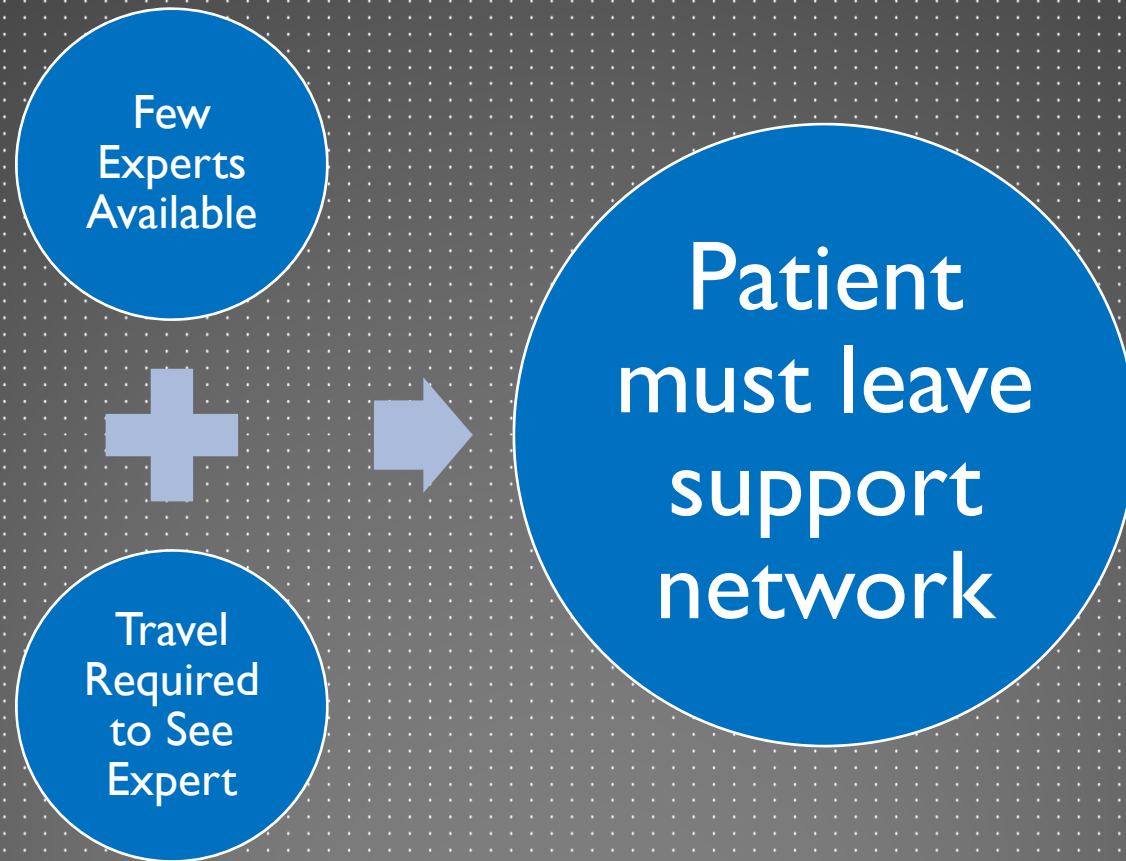


In crisis, families must:

- navigate the system;
- become successful in their pursuit of receiving appropriate state-of-the-art care;
- sort out the pretenders from the experts they encounter along the way

# MESOTHELIOMA-SPECIFIC LOGISTICS OF TREATMENT

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# URGENCY IN DECISION-MAKING

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Rush to invasive tests



Decisions made in a highly emotional state



Mandatory time frame to sort through info?

# PROVIDER WEAKNESSES

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- ▶ We forget the long road to the expert and the pitfalls along the way
- ▶ We fail to ask questions about coverage and if it is of concern to them.
- ▶ We often do not refer to social worker who can team with us
- ▶ We often fail to assess for coping skills or for depression despite there being abbreviated scales to measure these areas



# INSURANCE AND COVERAGE ISSUES

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## Medicare

- State specific and often inadequate
- Attached to HMOs

## Private Insurance

- High copays, inadequate prescription coverage
- Which member of family is the main insured?

## Uninsured or Underinsured

- Incredible difficulty obtaining timely and quality care

# SUMMARY PATIENT CHALLENGES AND RESULTS

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Diagnosis and prognosis delivered by a professional lacking familiarity with disease.

Due to quick disease progression, patients are rushed to make a treatment decision.

Time constraint of medical provider.

Not enough information provided at initial visit

Mesothelioma family often falls victim to predators.

# WHAT PATIENTS NEED TO KNOW

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Must get second opinion

Treatments are different at each center

Data is presented differently at each center

All patients should see medical oncologist AND thoracic surgeon (unless without doubt inoperable)

# SUMMARY: NEEDS OF THE MESOTHELIOMA PATIENT

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- ▶ Information
  - ▶ Accurate “translation” of scientific info
  - ▶ Ability to compare physicians, treatments, side-effects, outcomes
- ▶ Medical coverage
- ▶ Travel
- ▶ Less urgency during crucial decision-making
- ▶ Peer and professional support
- ▶ Understanding of economic and legal interests surrounding mesothelioma
- ▶ Effective treatments

# MEETING THE NEEDS

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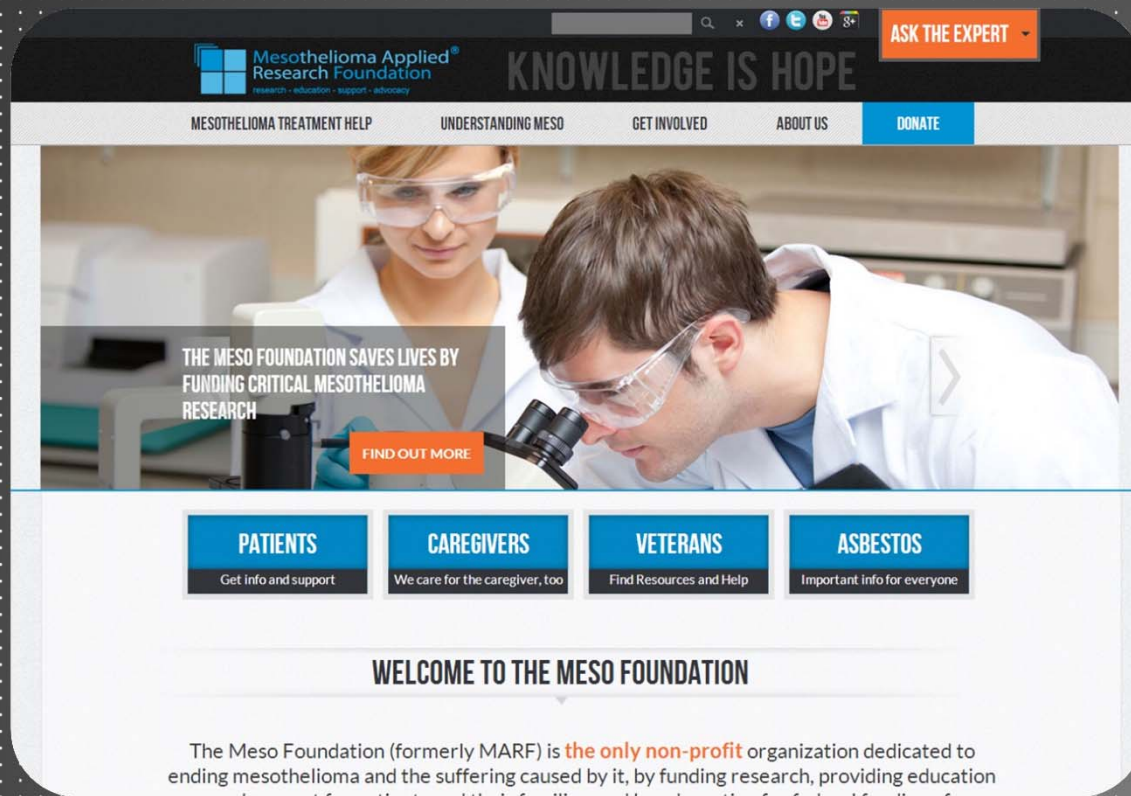
- ▶ The Mesothelioma Applied Research Foundation works to meet the needs of mesothelioma patients
- ▶ Services include:
  - ▶ Medical consultations
  - ▶ Credible and comprehensive information on all potential treatments and centers that provide them
  - ▶ Unbiased and independent
  - ▶ Travel grants
  - ▶ Individual and group support for the patient and his/her family
  - ▶ Help with decision-making
  - ▶ Funding of research to spur development of new and effective treatments

# THE MESO FOUNDATION

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- ▶ The Mesothelioma Applied Research Foundation (also known as the Meso Foundation) is the only 501(c)3, nonprofit organization dedicated to eradicating mesothelioma and the suffering caused by it.
- ▶ Research
  - ▶ \$8.2 million in peer-reviewed mesothelioma research funded to date
  - ▶ 166 published articles in peer-reviewed journals as a result of this funding
- ▶ Education
- ▶ Support
- ▶ Advocacy

# THE MESO FOUNDATION



▶ Learn more by visiting our website at [curemeso.org](http://curemeso.org)

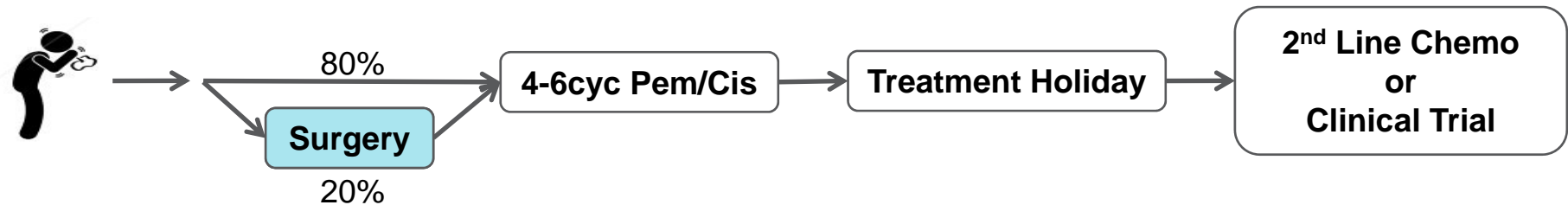
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## Mesothelioma Patient Journey



### Surgical Options

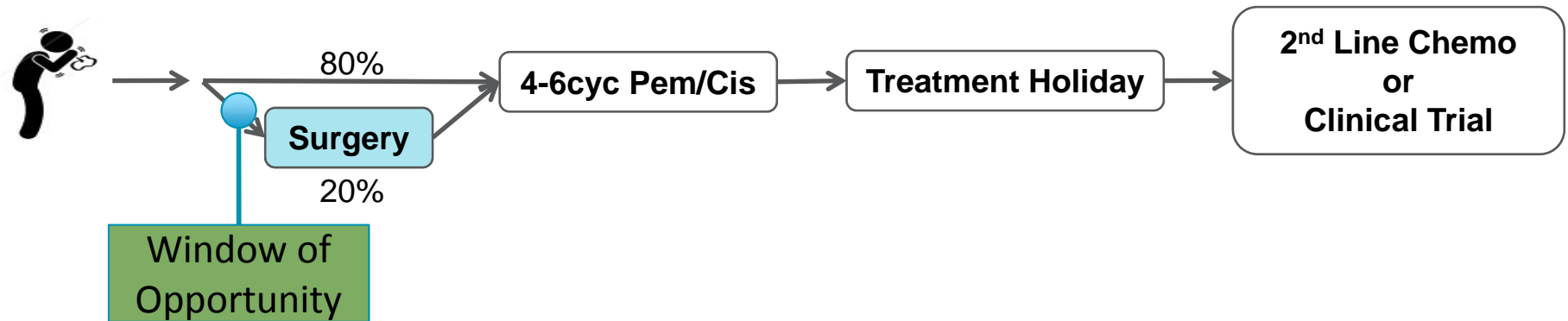
- Approximately 20% of patients diagnosed with MPM are eligible for surgery
- Stage of disease and performance status are primary factors
- No approved agents or treatment modality as neo-adjuvant or adjuvant therapy

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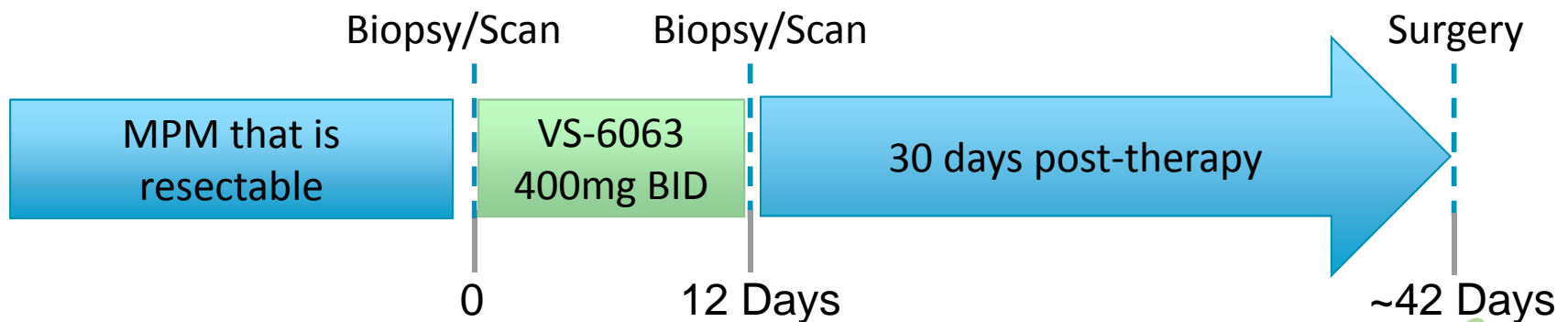
**Raphael Bueno, M.D.**

*Chief, Thoracic Oncology, Brigham and Women's Hospital  
Professor, Harvard Medical School*

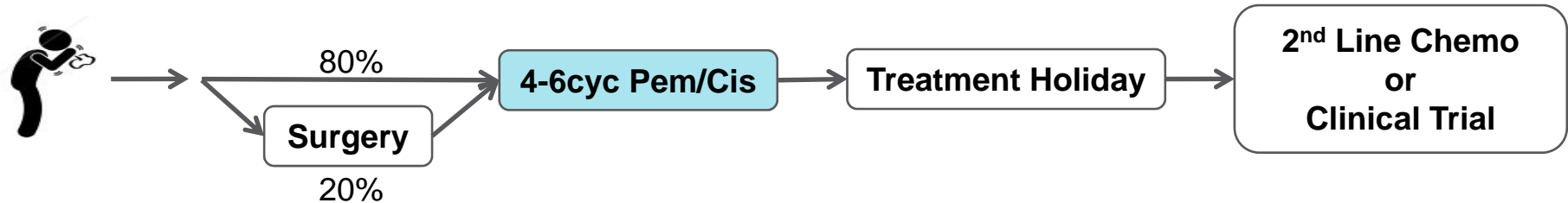
## Window of Opportunity Study in Surgery-Eligible Patients



- Up to 20 patients receive VS-6063 (400 mg BID) for 12 days prior to surgery
- Measure biomarkers in tumor biopsies
- Evaluate tumor response by PET/CT
- Provide guidance for future studies



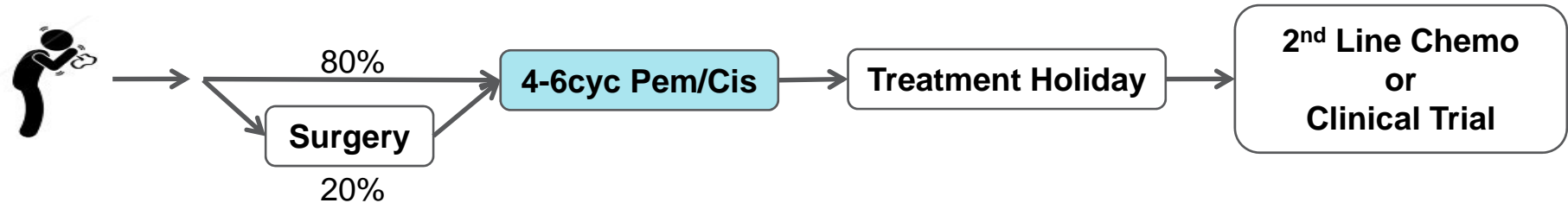
## Phase 3 study of Pemetrexed (Alimta) in Combination with Cisplatin



- Phase 3 randomized, single-blind study: multi center, multinational
- Conducted 1999-2001
- Chemo-naïve patients not eligible for curative surgery: N=446
- Pemetrexed 500mg/m<sup>2</sup> and cisplatin 75mg/m<sup>2</sup> versus cisplatin alone

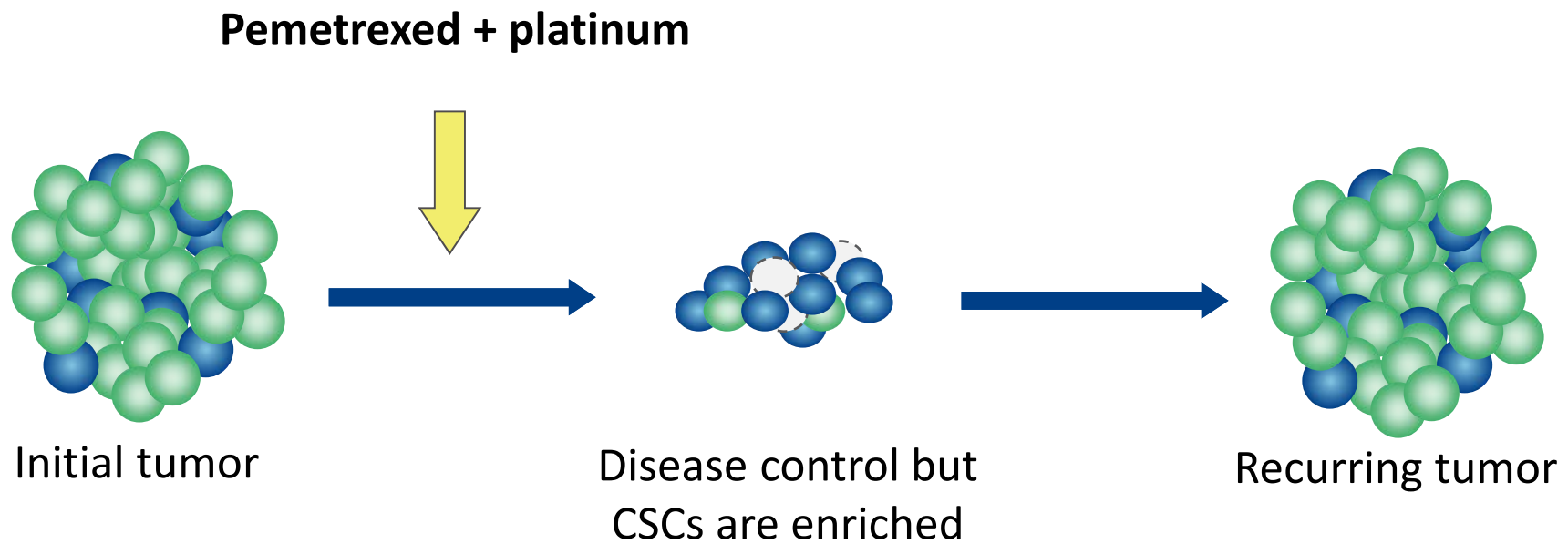
Endpoint	Cisplatin	Pem/Cis	HR	P Value
Response rate, %	16.7	41.3		< .001
Median TTP, months	3.9	5.7	0.68	< .001
Median OS, months	9.3	12.1	0.77	.028
Global QoL score	38	45		.012
Improved symptom distress	44	51		.009

## No Advances in Standard Therapy for Over 12 Years



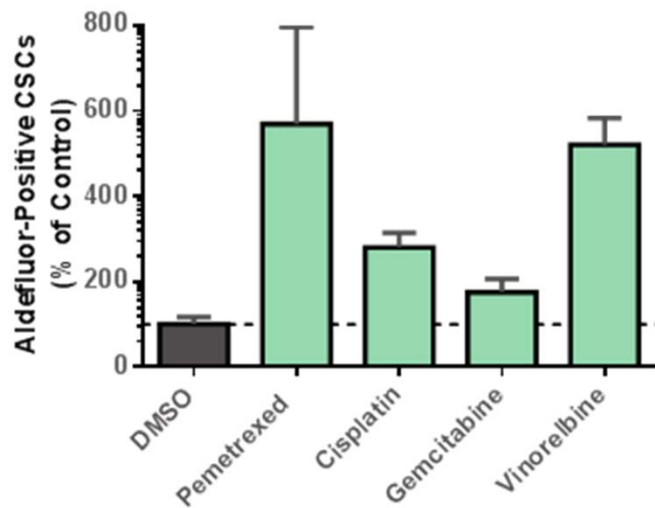
- Pemetrexed remains the ONLY approved drug for MPM worldwide
- Limited effect of pemetrexed+cisplatin on patient response

## The Current Therapy for Mesothelioma Enriches Cancer Stem Cells



# Standard of Care Treatment Increases Cancer Stem Cells

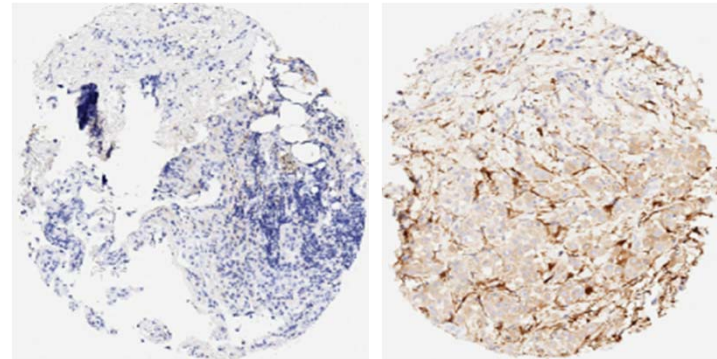
## Mesothelioma Cancer Stem Cells *in vitro*



## Mesothelioma Cancer Stem Cells in Patient Biopsies

Pre-treatment

Post-treatment with  
pem/cis



Brown = ALDH+ (cancer stem cells)

Treatment of human MPM cell lines with pemetrexed enriches cancer stem cells

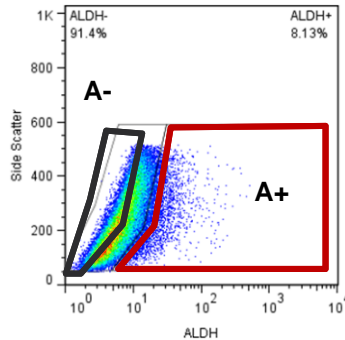
*Canino et al. Oncogene 2011*

# Tumor Initiating Assay – The Gold Standard for Cancer Stem Functionality

## Mesothelioma cells



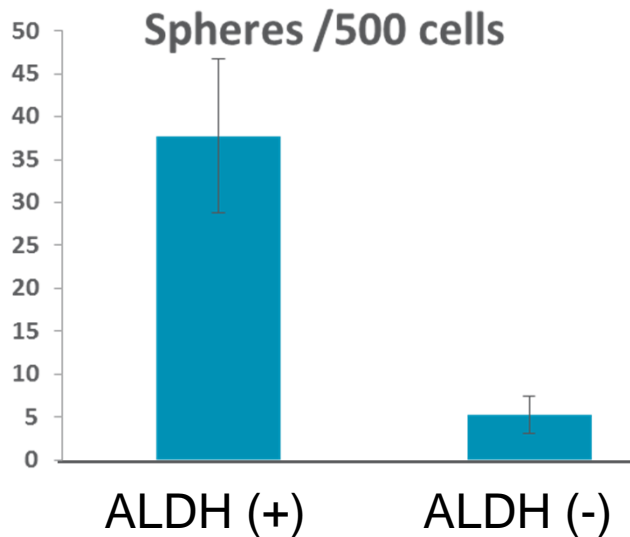
## Aldefluor Assay



## Functional Tests

- 1<sup>0</sup> Tumorsphere assay
- Limiting dilutions *in vivo*
- Measure tumor volume

## 1<sup>0</sup> Tumorsphere assay



## Tumor Initiating Frequency

(ALDH+): 1/174

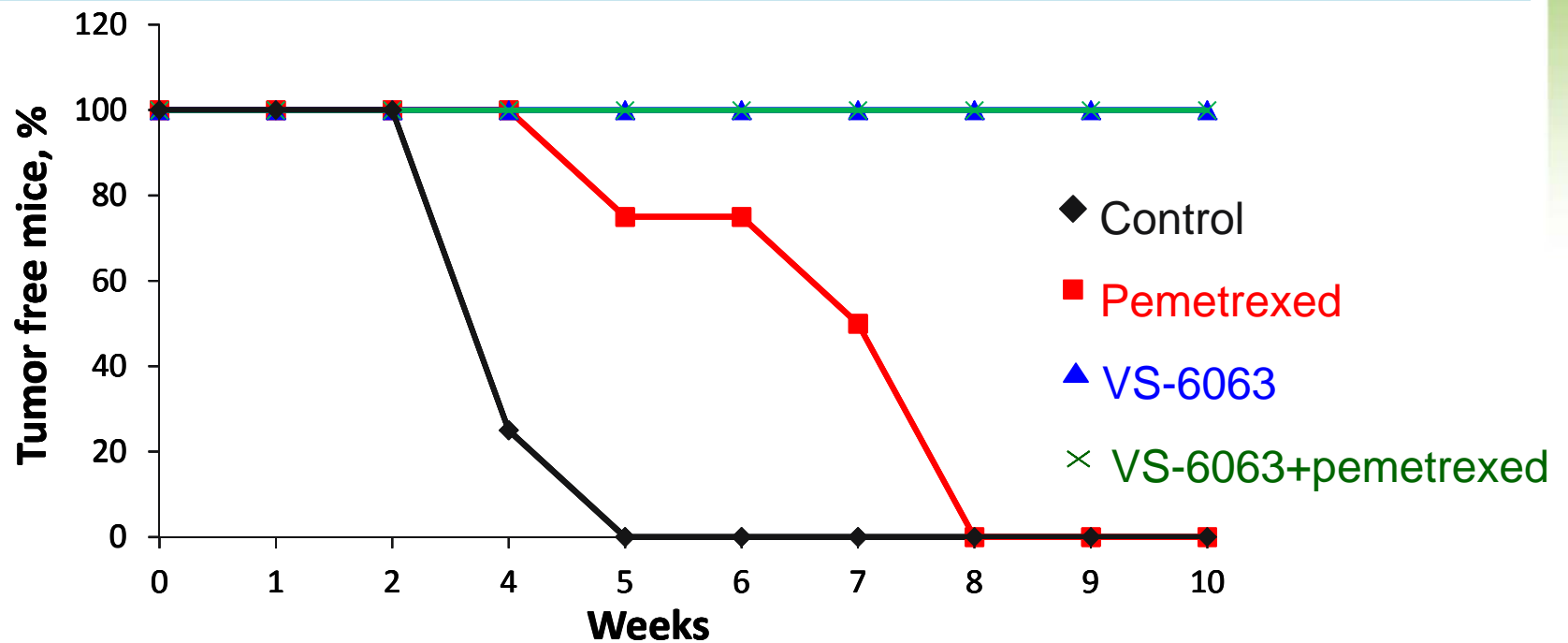
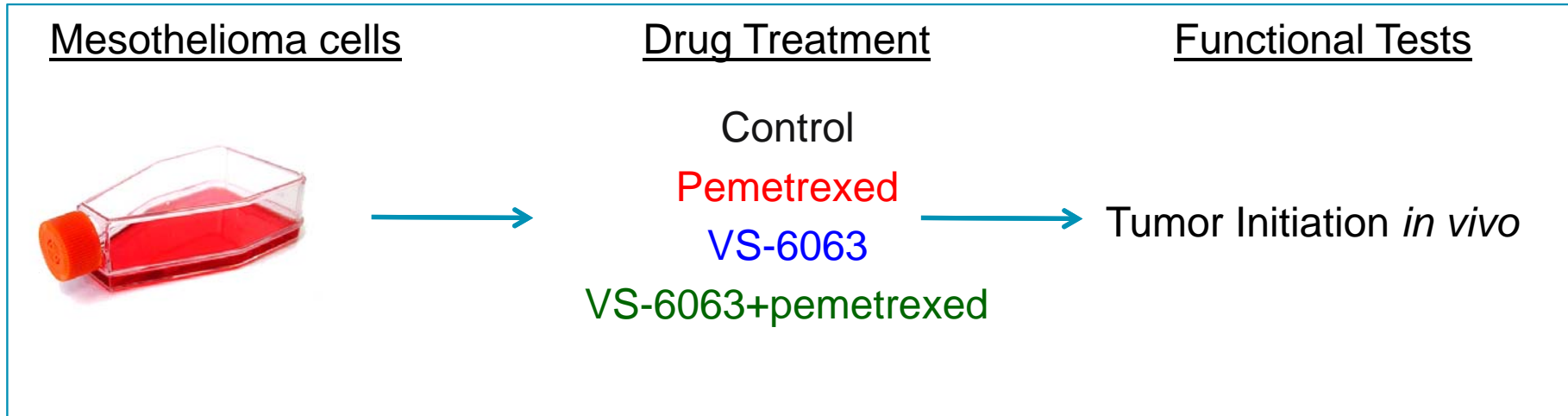
(ALDH-): 1/6063

35x Increase

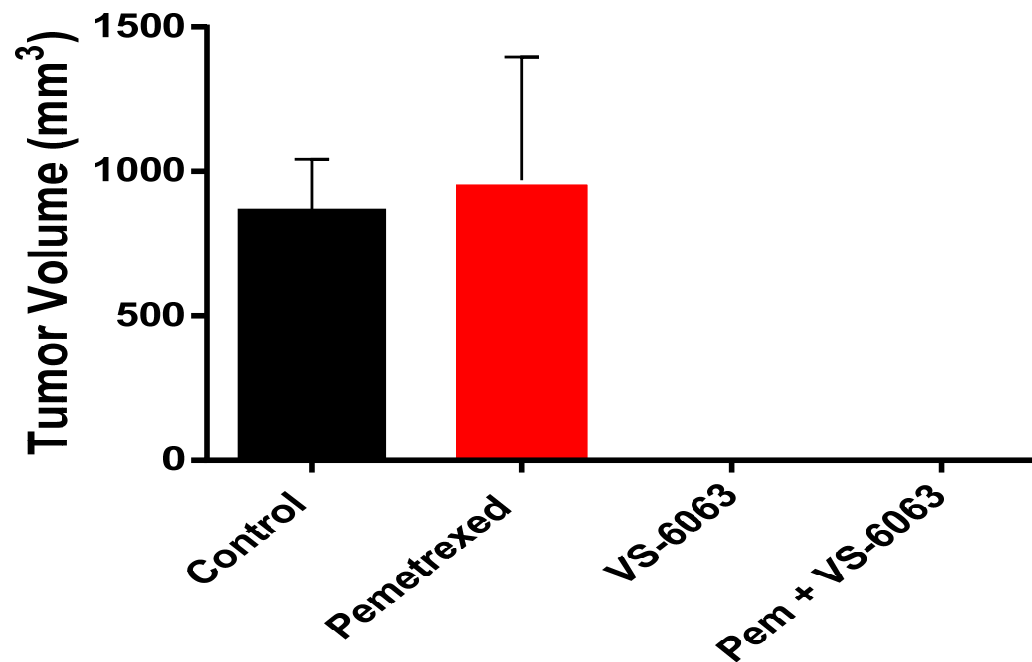
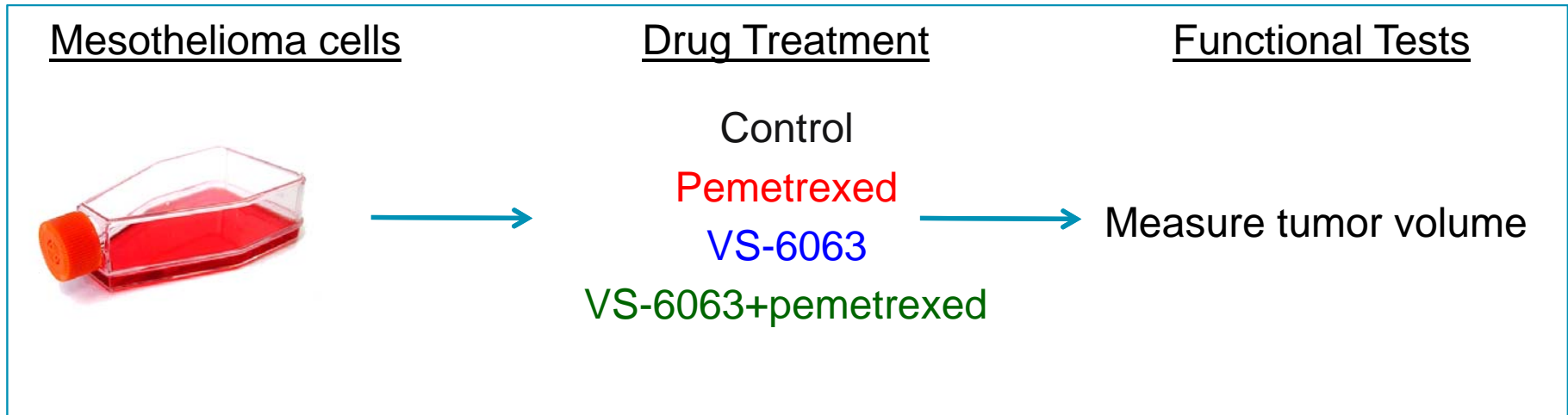
*p value: 2x10<sup>-7</sup>*



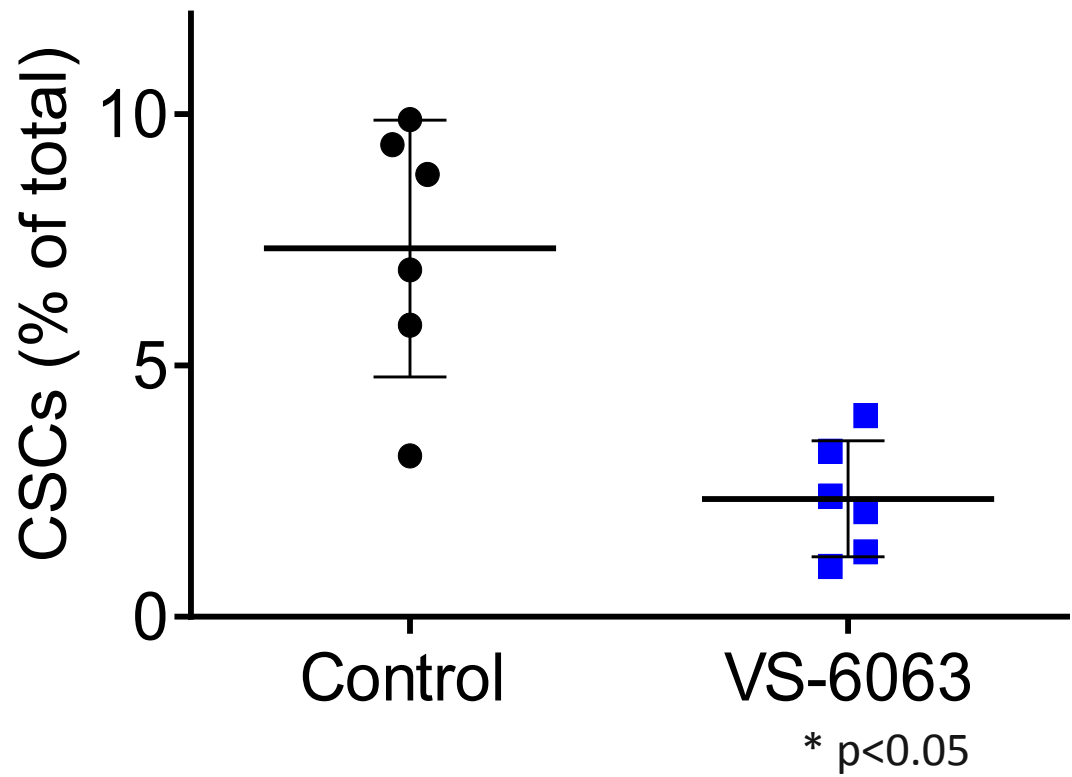
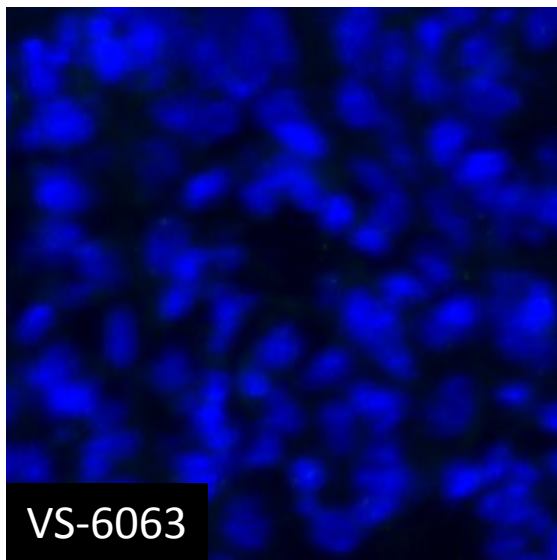
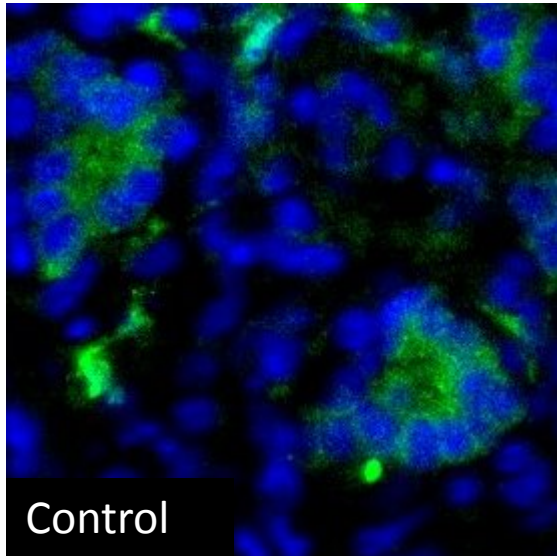
# VS-6063 Inhibits Tumor Initiation in Mouse Mesothelioma Models



## VS-6063 Inhibits Tumor Initiation/Growth in Mesothelioma Models



# Oral Administration of VS-6063 Targets Cancer Stem Cells in Mesothelioma Tumors Grown in Mouse Lungs



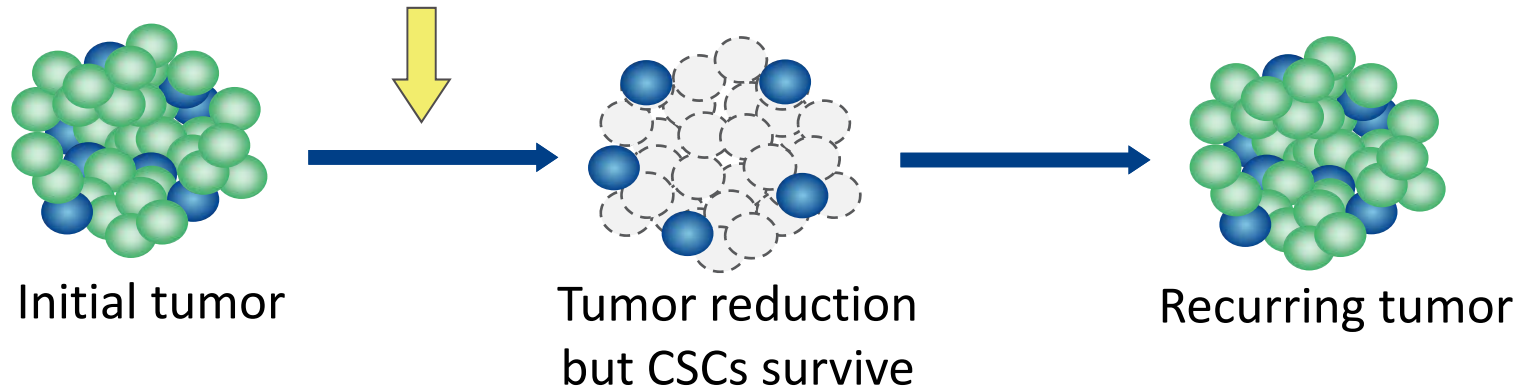
CSCs (ALDH+)  
DAPI

50 mg/kg, po BID x 2 wks

# COMMAND: Targeting Cancer Stem Cells for a More Durable Clinical Response

## PROBLEM:

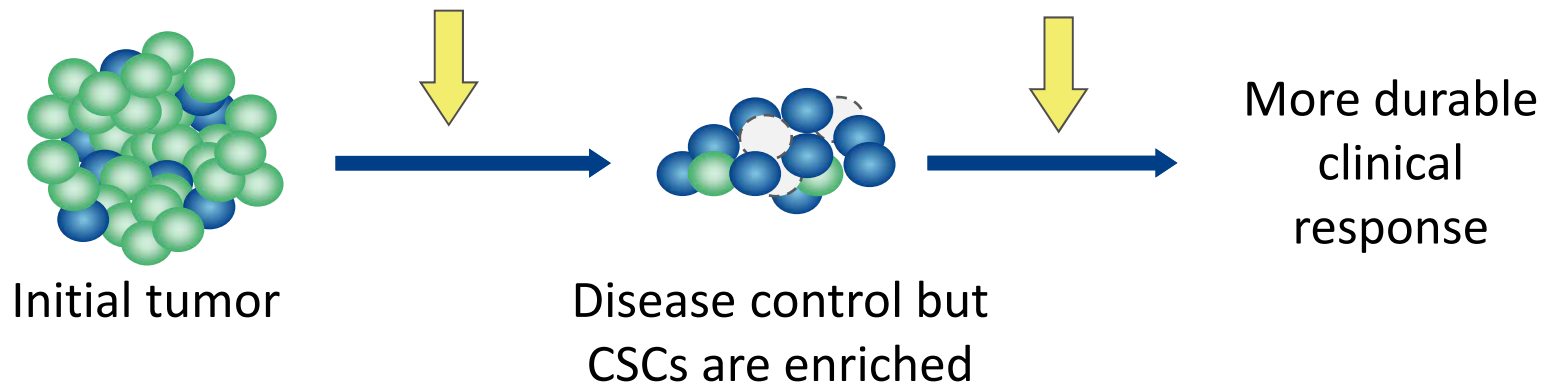
### Current cancer treatments



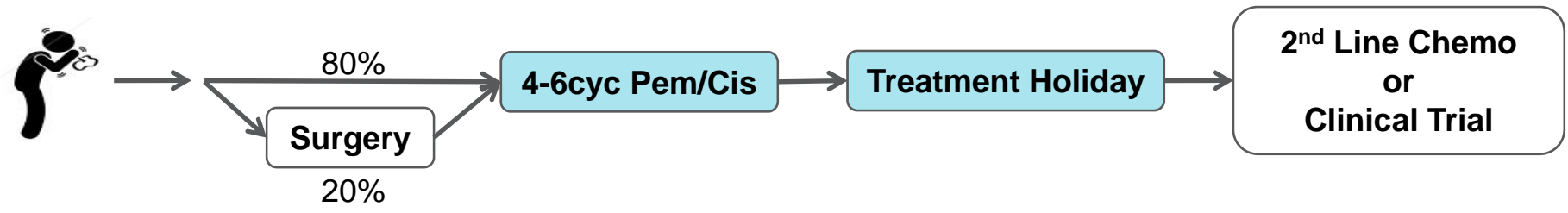
## SOLUTION :

### Pemetrexed + platinum

### VS-6063



# COMMAND: Targeting Cancer Stem Cells in the Switch Maintenance Setting



COMMAND STUDY

About the COMMAND Study    About clinical trials    COMMAND locations    COMMAND information    COMMAND resources

For patients with malignant pleural mesothelioma  
Learn about the **COMMAND Study**

A patient diagnosed with malignant pleural mesothelioma will want to look into all treatment options. Even while planning initial treatment, it helps to think ahead to what additional options could be part of the treatment plan. Enrolling in the COMMAND Study is an important option to consider.

The COMMAND Study is enrolling patients to study the effects of a drug that is now in development for patients with malignant pleural mesothelioma. Patients may be eligible if they have malignant pleural mesothelioma and meet certain requirements, including:

- They are currently receiving or have recently completed chemotherapy consisting of at least 4 cycles of ALIMTA® (pemetrexed) + cisplatin or carboplatin (platinum)
- They have received pemetrexed + platinum as the first chemotherapy for malignant pleural mesothelioma
- They have stable disease or better following treatment with pemetrexed + platinum

COMMAND information    Where are COMMAND Study centers?

**Verastem**  
Verastem, Inc. is a biopharmaceutical company focused on discovering and developing drugs to treat cancer. We are especially committed to helping improve treatment options for patients with hard-to-treat cancers like mesothelioma. Our approach centers on finding ways to target cancer stem cells, which are an underlying cause of cancer progression and recurrence.

ALIMTA® is a registered trademark of Eli Lilly and Company.  
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## International Mesothelioma Steering Committee

- Anna Nowak, Australia
- Dean Fennell, United Kingdom
- Hedy Kindler, USA
- Larry Schwartz, USA
- Lee Krug, USA
- Paul Baas, Netherlands
- Richard Gralla, USA
- Takashi Nakano, Japan

# COMMAND: A Registration-Directed Study of VS-6063 to Maintain Tumor Control in Mesothelioma

## Goal

- To support approval of VS-6063 on a global basis

## Patients (N=~350-400)

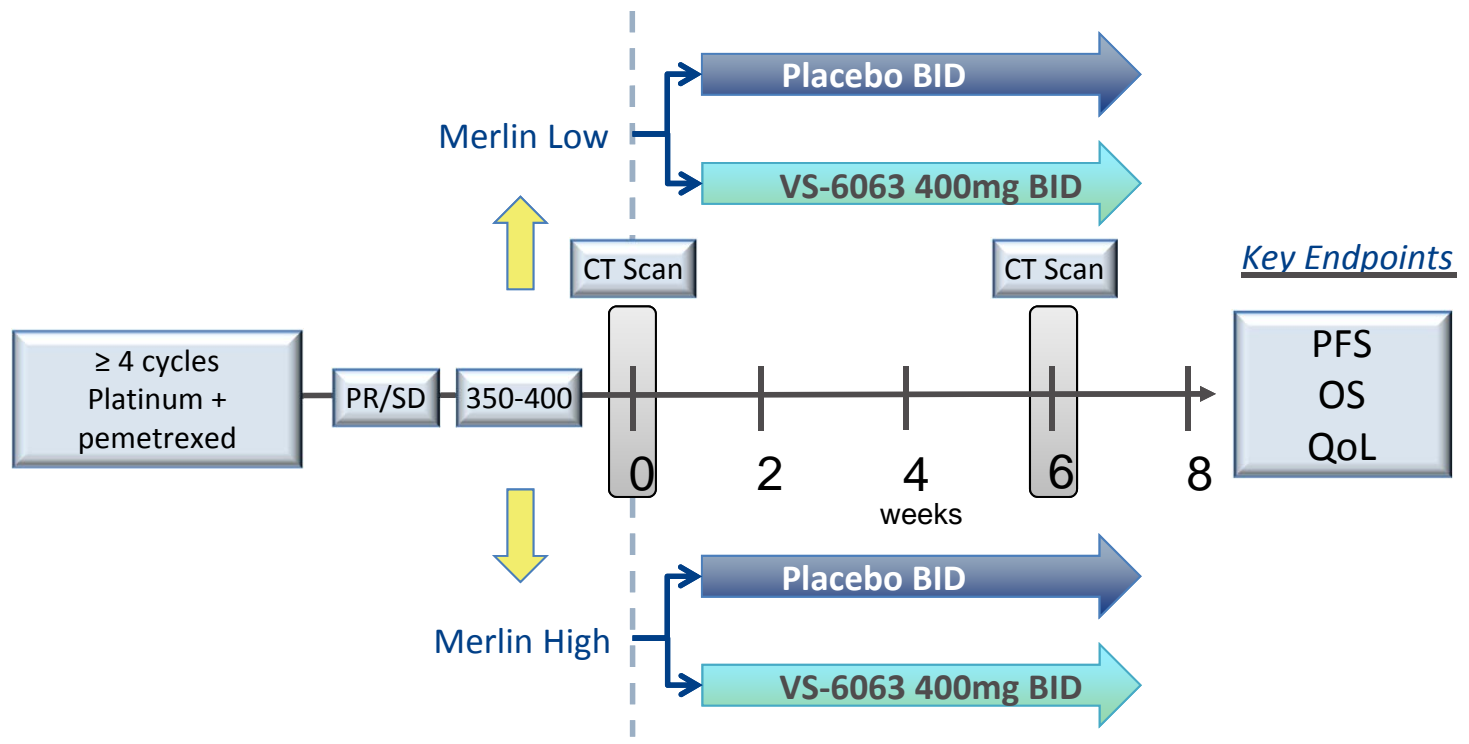
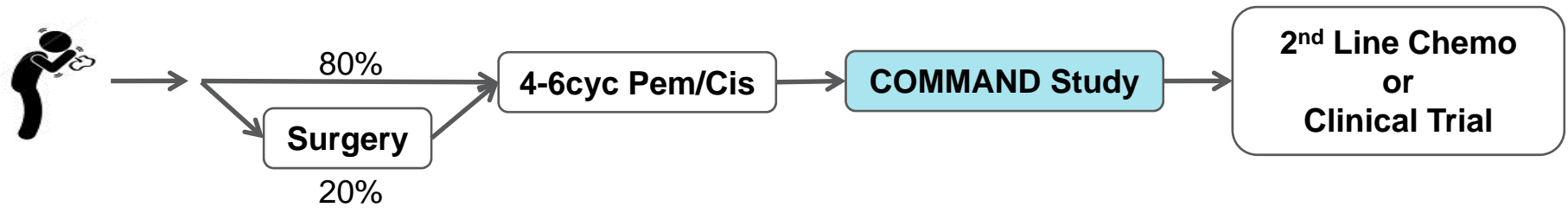
- Measurable or Evaluable Disease per RECIST v1.1
- One prior regimen ( $\geq 4$  cycles) pem/cis or pem/carbo with documented ongoing response (PR or SD)

## Design

- Multinational, randomized, double blind, placebo controlled
- Stratification based on merlin status with an adaptive enrichment design
- No cross-over allowed
- Conducted and monitored as a pivotal study

Primary Objectives	Secondary Objectives	Exploratory Objectives
Overall Survival (OS)	Quality of Life (QoL) (LCSS-Meso)	Time to new lesion
Progression Free Survival (PFS)	Objective Response Rate (ORR)	Relationship of VS-6063 PK and outcome
	Safety and tolerability	Population PK of VS-6063

# COMMAND: A Registration-Directed Study of VS-6063 to Maintain Tumor Control in Mesothelioma



## COMMAND: A Simultaneous, Multinational Development Strategy

- 34 sites open and enrolling
- 24 month accrual anticipated





# There is a Significant Desire for New Treatments in Mesothelioma

## ACTIVITIES

**New study, harnessing ground-breaking science, offers hope to British mesothelioma patients**

- **Feb 24<sup>th</sup>** - Interviews with UK TV, radio and newspapers discussing the current unmet needs in mesothelioma and new clinical trials underway in the UK

**Saatchi Bill: enabling medical innovation for all patients**

- **Feb 24<sup>th</sup>** - Professor Fennell and Mavis Nye spoke at a public consultation at UK Parliament in the House of Lords
- **Feb 24<sup>th</sup>** - University of Leicester issued a press release announcing Prof Fennell's involvement

## RESULTS

**152 individual news articles have been generated across the UK with a reach in excess of 29.5 million**

- **5 interviews on prime time UK regional news channels** – ITV and BBC
- **141 radio interviews** including *Sky News Radio*, *BBC Three Counties* and *Imagine FM*
- **2 items of print coverage**
- **8 items of online coverage**
- **Advertorial** in the UK national newspaper *The Independent*

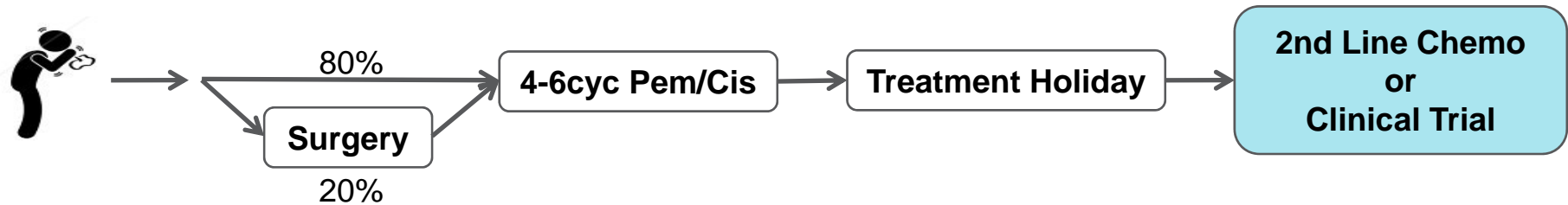


## COMMAND Permits Patient Enrichment While Maintaining Power for Potential Registration Submission

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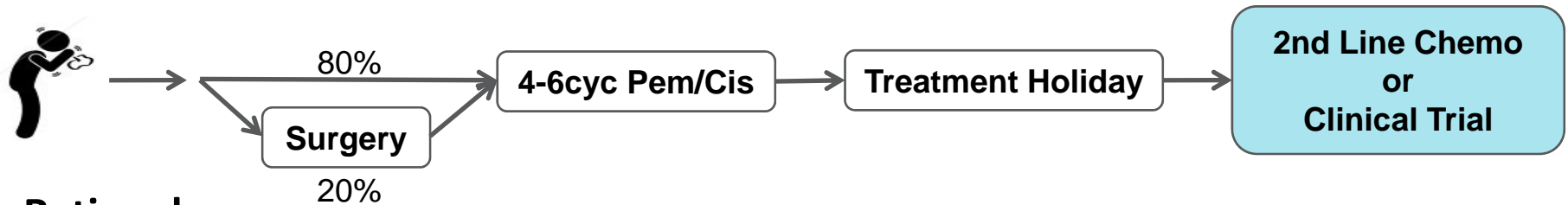
- Interim analysis will be conducted after 50% (N=128) of expected PFS events occur
- The trial will adapt to enroll only the biomarker-selected population if:
  - *Promising results are observed among the subpopulation*
  - AND
  - *Promising results are NOT observed among the full sample*
- If the trial is adapted:
  - *The required number of patients to maintain 90% power will be re-estimated*
- At the primary analysis:
  - *PFS, QOL and tolerability data will be assessed for potential to file as basis for accelerated approval (follow OS for full approval)*

## There is No Standard Second-line Therapy for Patients



- Patients requiring second-line therapy may be referred to clinical trials
- Median progression free survival in second line is only 6 weeks

## Evaluating a Potential Treatment for the Relapsed/Refractory Mesothelioma Patient Population (Patients not eligible for COMMAND)



### Rationale

- Strong pre-clinical data demonstrating synergy of VS-6063 and VS-5584 in pre-clinical mesothelioma models
- GSK FAKi demonstrated SD in patients with relapsed disease
- PI3k/mTOR inhibitor GDC-0980 demonstrated ORR in patients with relapsed disease

### Goals

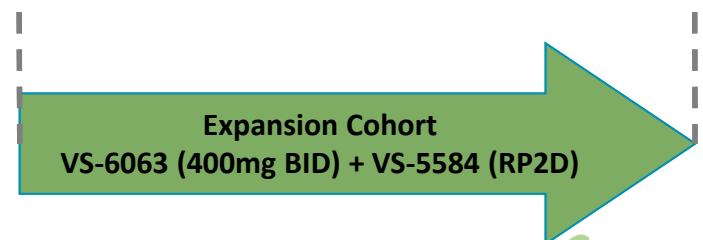
- Safety of combination
- Biomarker analysis
- Assess potential activity in mesothelioma

### Enrollment (N=~40)

Archival/Biopsy

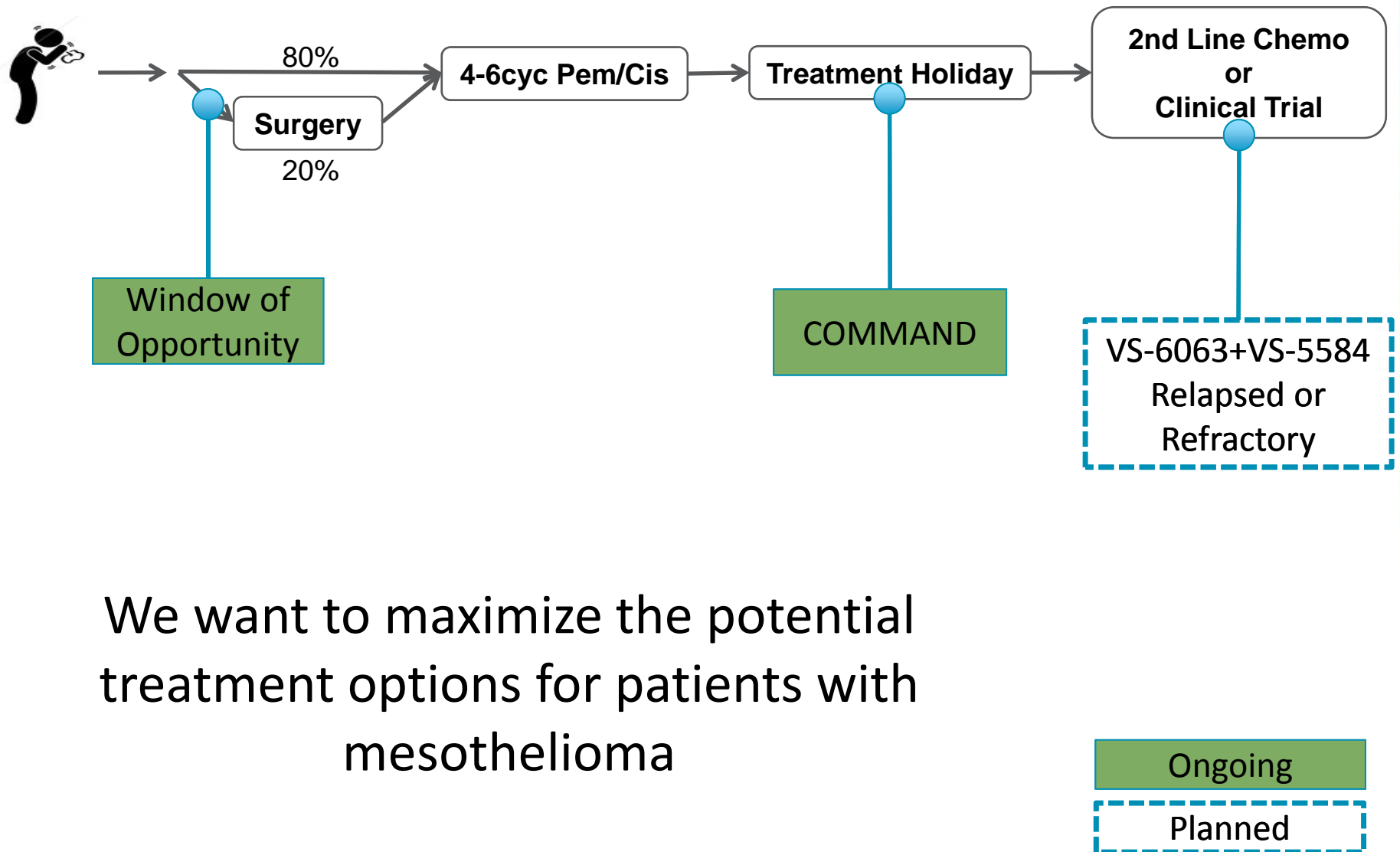


Biopsy



Biopsy

# Developing Potential Treatment Options Throughout the Patient Journey



We want to maximize the potential treatment options for patients with mesothelioma

# Verastem Research and Development Day 2014 Agenda

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- **Changing the Way Cancer is Treated by Targeting Cancer Stem Cells**
  - Robert Forrester - Verastem President and Chief Executive Officer
- **From the Front Line: Mesothelioma Care and the Patient Experience**
  - Mary Hesdorffer, N.P. – Executive Director, Mesothelioma Applied Research Foundation
- **Targeting Cancer Stem Cells in Multiple Clinical Settings for the Treatment of Mesothelioma**
  - Raphael Bueno, M.D. – Chief, Thoracic Oncology, Brigham and Women’s Hospital
  - Professor Dean Fennell, Ph.D., FRCP – Chair, Thoracic Oncology, University of Leicester
  - Jonathan Pachter, Ph.D. - Verastem Head of Research
  - Joanna Horobin, M.B., Ch.B. – Verastem Chief Medical Officer
- **Targeting Cancer Stem Cells with Combination Treatment in Ovarian Cancer**
  - Manish Patel, M.D. – Associate Director, Florida Cancer Specialists/Sarah Cannon Research Institute
  - Joanna Horobin, M.B., Ch.B. – Verastem Chief Medical Officer
- **Targeting Cancer Stem Cells Through the Neo-Adjuvant Treatment of Breast Cancer**
  - José Baselga, M.D., Ph.D. – Physician in Chief, Memorial Sloan Kettering Cancer Center
  - Jonathan Pachter, Ph.D. - Verastem Head of Research
  - Joanna Horobin, M.B., Ch.B. – Verastem Chief Medical Officer
- **Question and Answer Session**
  - Speakers and panelists
- **NASDAQ Closing Bell**
  - All attendees
- **Reception and Networking**
  - All attendees

# Cancer Stem Cells Drive Ovarian Cancer Progression and Recurrence



Presence of CSCs in ovarian cancer correlates with poor PFS & OS

*Silva et al., Cancer Res 2011*



VS-6063 re-sensitized drug-resistant ovarian models to paclitaxel

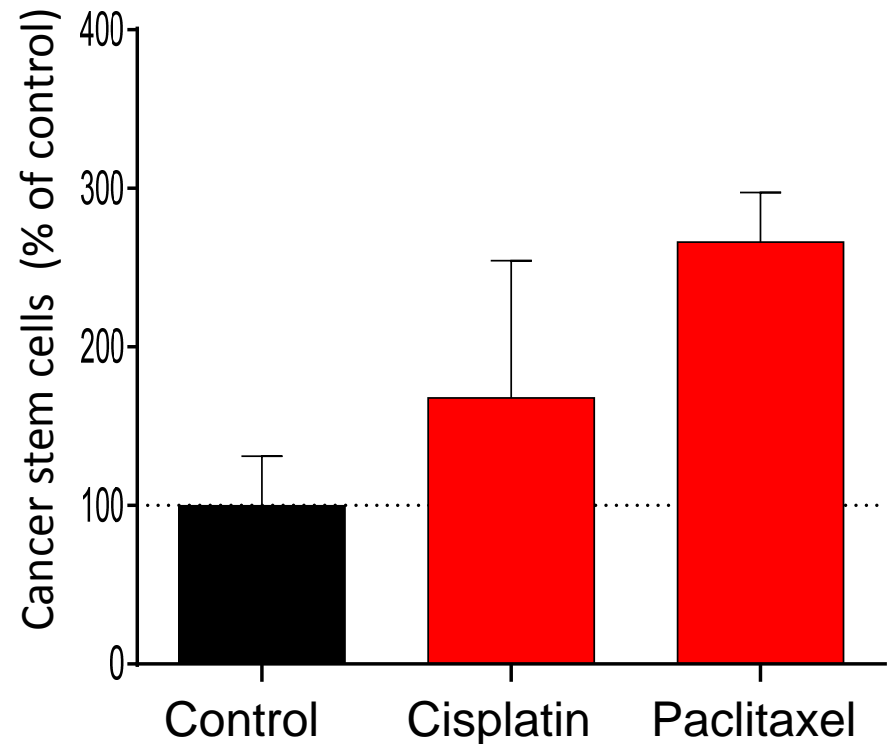
*Kang et al., JNCI 2013*



High tumor FAK and pFAK expression correlate with poor survival

*Sood et al., J Clin Invest 2010*

Ovarian Cancer Stem Cells Increase from Chemotherapy



## Ovarian Cancer is the Most Lethal Gynecological Malignancy

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- >225,000 new diagnoses per year globally
- The majority of patients present late with metastatic disease (stage III/IV)
- Standard of care treatment is cytoreductive surgery to remove all visible disease – usually followed by adjuvant chemotherapy with carboplatin and paclitaxel/docetaxel for at least 6 cycles
- A relapse within 6 months after platinum containing therapy is categorized as platinum-resistant
- At first relapse ~25% of patients have platinum resistant disease



## Platinum Resistant Ovarian Cancer

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- Combining chemotherapy adds toxicity without improving efficacy
  - Median PFS generally less than 6 months
  - Median OS approximately 12 months
- Combination with novel agents under evaluation
  - Bevacizumab with chemotherapy recently shown to improve PFS but did not show a statistically significant effect on OS (AURELIA study)
- Sequential use of single chemotherapeutic agents recommended
  - Most active single agents are paclitaxel, pegylated liposomal doxorubicin and topotecan
- Chemotherapy treatment increases cancer stem cells

## Combining VS-6063 with Paclitaxel for Patients with Ovarian Cancer

### Goals

- Target cancer stem cells concurrently with chemotherapy
- Evaluate feasibility of combination of VS-6063 with weekly paclitaxel - paves the way to several other indications where paclitaxel is standard of care

### Objectives

- Evaluate safety and tolerability of combination of VS-6063 with weekly paclitaxel
- Measure pharmacokinetics of paclitaxel in combination with VS-6063
- Confirm pharmacodynamic effect of VS-6063 on pFAK target

**Protocol permits single agent VS-6063 “maintenance” following paclitaxel**

Phase 1

*Completed: 200mg, 400mg BID  
N=6*

**VS-6063 (dose escalation BID)  
+ paclitaxel (80mg/m<sup>2</sup>/week)**

Phase 1b

*Completed Recruitment  
N=16*

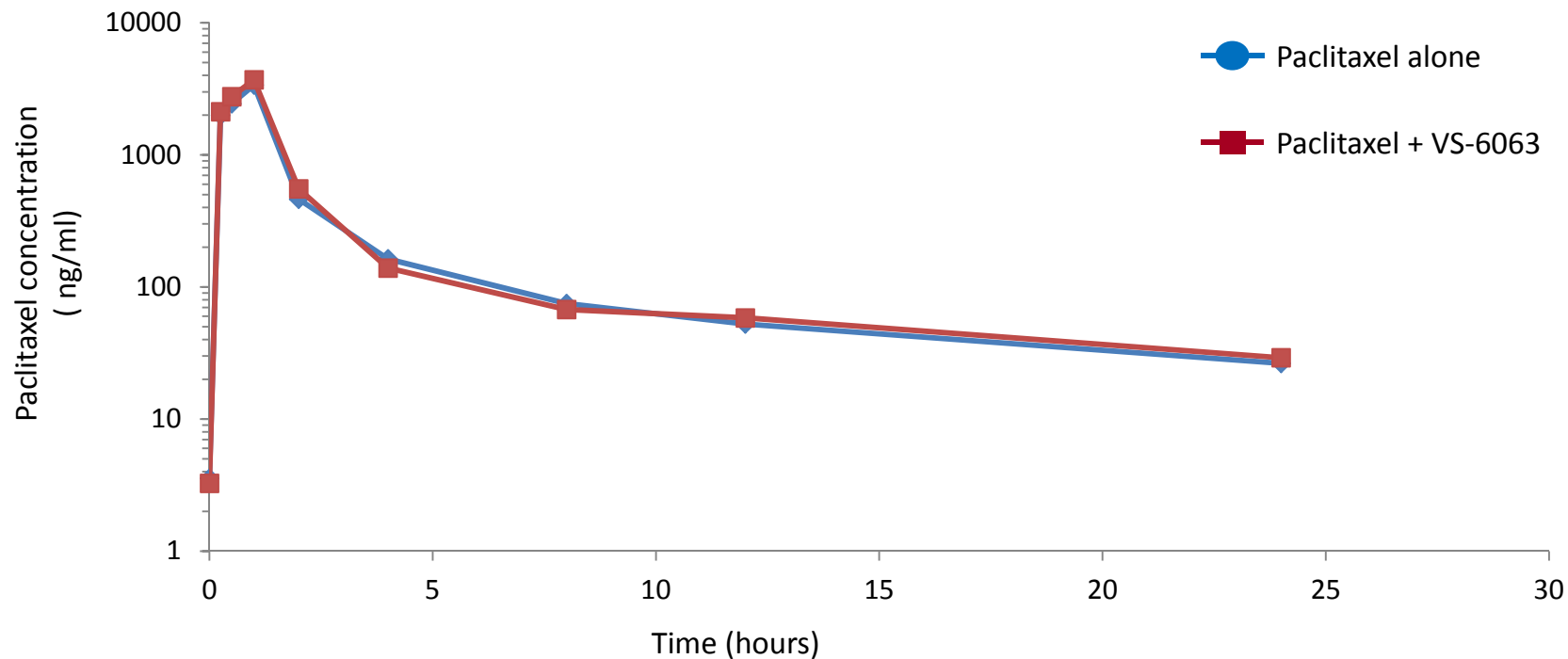
**VS-6063 (400mg BID)  
+ paclitaxel (80mg/m<sup>2</sup>/week)**

## 80% of Patients on Study Have Platinum Resistant Ovarian Cancer

	Phase I		Phase Ib
	200 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly	400 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly	400 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly
<b>Patients, n</b>	<b>3</b>	<b>3</b>	<b>16</b>
<b>Median age, years (range)</b>	<b>59.0 (53-69)</b>	<b>74.0 (65-75)</b>	<b>67.5 (26-81)</b>
<b>Median time since initial diagnosis, years</b>	<b>2.00 (1.2-2-4)</b>	<b>3.24 (3.1-5.0)</b>	<b>2.32 (0.6-13.4)</b>
<b>Histology</b>			
Serous	1 (33.3%)	3 (100%)	12 (75.0%)
Endometrioid	1 (33.3%)	0 (00.0%)	0 (00.0%)
Other	1 (33.3%)	0 (00.0%)	4 (25.0%)
<b>ECOG PFS</b>			
0	1 (33.3%)	2 (66.7%)	11 (68.8%)
1	2 (66.7%)	1 (33.3%)	5 (31.3%)
<b>Prior chemotherapy regimens</b>			
1	0 (0.00%)	0 (0.00%)	5 (31.3%)
2	0 (0.00%)	0 (0.00%)	4 (25.0%)
3	3 (100%)	0 (0.00%)	4 (25.0%)
≥4	0 (0.00%)	3 (100%)	3 (18.8%)
<b>Platinum Resistant</b>	<b>1 (33.3%)</b>	<b>3 (100%)</b>	<b>13 (81.3%)</b>

\*Unlocked, in progress data, as presented at ASCO 2014

## Combination of VS-6063 and Weekly Paclitaxel Does not Impact Paclitaxel Pharmacokinetics



*The 24 hr serum concentration of paclitaxel (80 mg/m<sup>2</sup>) was determined on Day 1 in the absence of VS-6063*

*Following 14 days of continuous VS-6063 administration (200 or 400 mg BID) the 24hr serum concentration of paclitaxel was re-evaluated. (n=6)*

## Combination of VS-6063 and Weekly Paclitaxel Does not Worsen the Well-Known Side Effect Profile of Paclitaxel Alone

Adverse Event	Phase I		Phase Ib	Total (n=22)
	200 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly (n=3)	400 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly (n=3)	400 mg defactinib BID + 80 mg/m <sup>2</sup> paclitaxel weekly (n=16)	
Anemia	3 (100%)	1 (33.3%)	6 (37.5%)	10 (45.5%)
Fatigue	2 (66.7%)	3 (100%)	5 (31.3%)	10 (45.5%)
Bilirubin Increased	2 (66.7%)	0 (00.0%)	6 (37.5%)	8 (36.4%)
Nausea	2 (66.7%)	1 (33.3%)	4 (25.0%)	7 (31.8%)
Pyrexia	1 (33.3%)	2 (66.7%)	4 (25.0%)	7 (31.8%)
Vomiting	1 (33.3%)	2 (66.7%)	4 (25.0%)	7 (31.8%)
Neutropenia	1 (33.3%)	2 (66.7%)	3 (18.8%)	6 (27.3%)
Peripheral Edema	1 (33.3%)	1 (33.3%)	4 (25.0%)	6 (27.3%)
Peripheral Neuropathy	1 (33.3%)	2 (66.7%)	3 (18.8%)	6 (27.3%)
Diarrhea	0 (00.0%)	1 (33.3%)	4 (25.0%)	5 (22.7%)
Urinary Tract Infection	1 (33.3%)	1 (33.3%)	3 (18.8%)	5 (22.7%)

Most Frequently Reported Adverse Events ≥20%

\*Unlocked, in progress data, as presented at ASCO 2014

## Literature: Weekly Paclitaxel Alone Results in Limited Clinical Activity

### Efficacy

	Saracatinib (N=69)	Placebo (N=34)	HR (95% CI; P-value)
Median PFS (months)	3.9	5.4	1.14 (0.74, 1.77; p=0.55)
PFS at 6 months (%)*	29%	38%	-9% (-28%, 12%; p=0.28)
Median OS (months)	12.7	12.8	1.37 (0.70, 2.71; p=0.36)
Median TTP (months)	4.0	5.4	1.13 (0.72, 1.75; p=0.60)
Response n (%):			
CR	0	1 (2.9%)	
PR	8 (11.6%)	4 (11.8%)	
SD	13 (18.8%)	3 (8.8%)	
Duration of response (months)	5.6	4.5	

\*95% CI for difference in proportions alive and progression free at 6 months

**Best Response of at least SD on weekly paclitaxel: 24%**

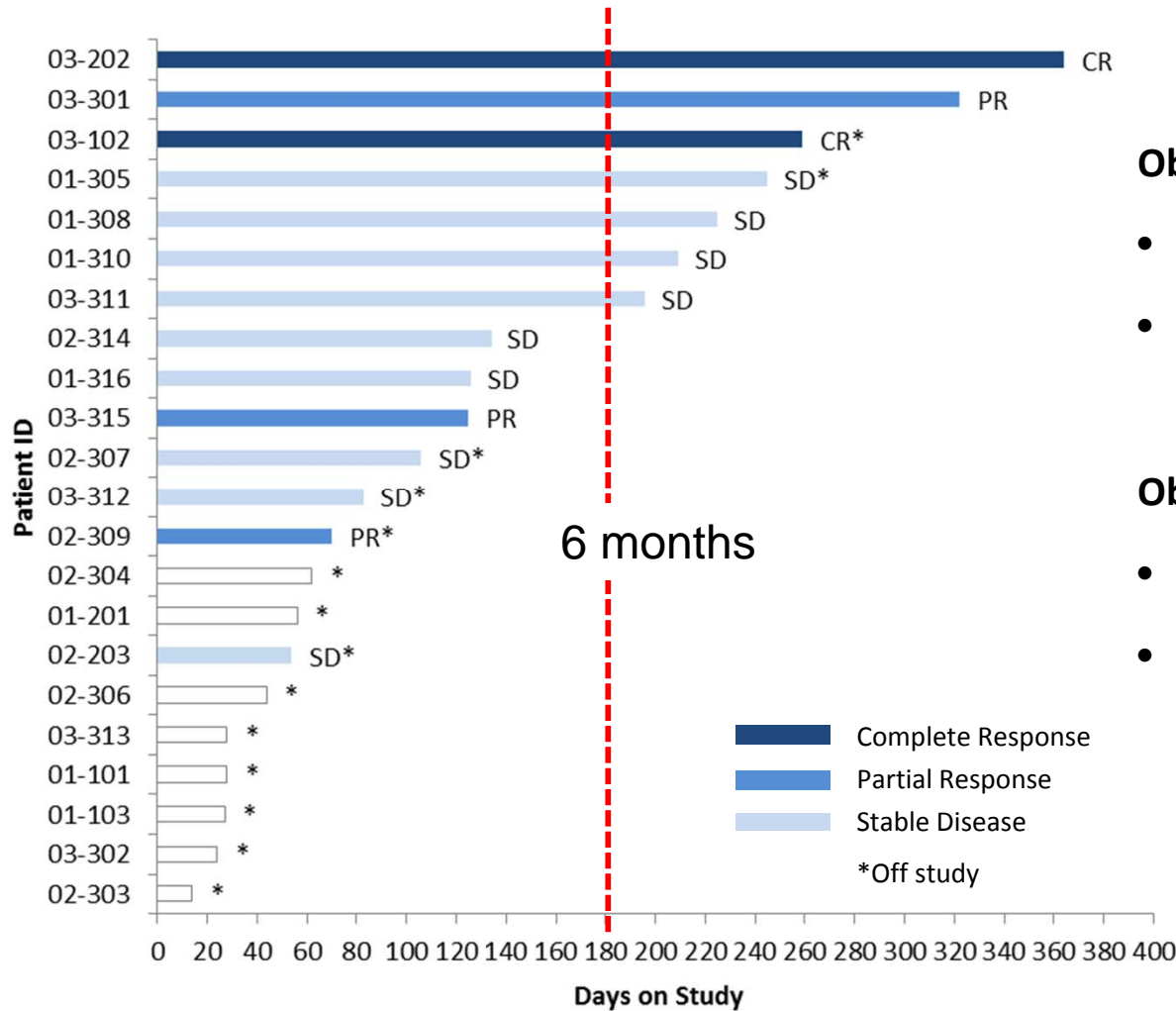
**1 patient had a complete response**

**Results consistent with Phase 3 AURELIA study**

*(Pujade-Lauraine et al, J Clin Oncol 32, 2014)*

# Initial Data from the Combination Study of VS-6063 and Paclitaxel are Encouraging – 8 Patients Still on Study

## Best Response of at least SD: 64%



### Objective Response

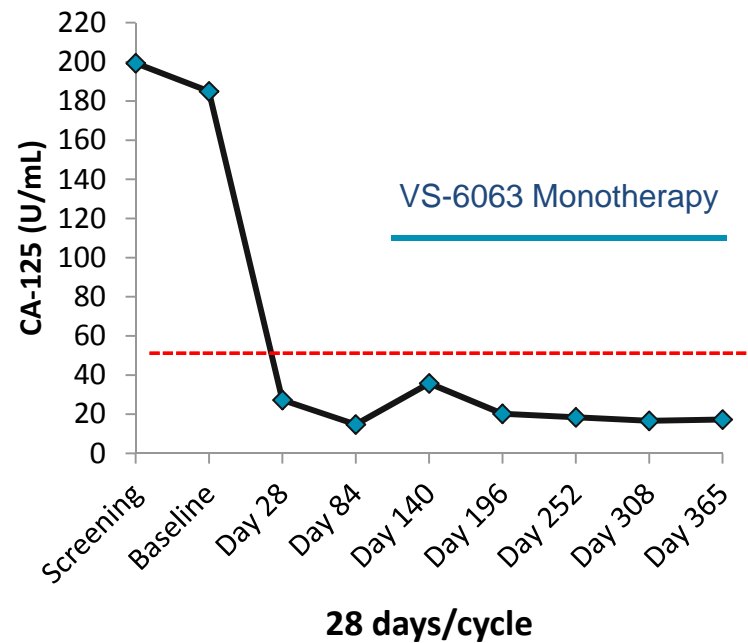
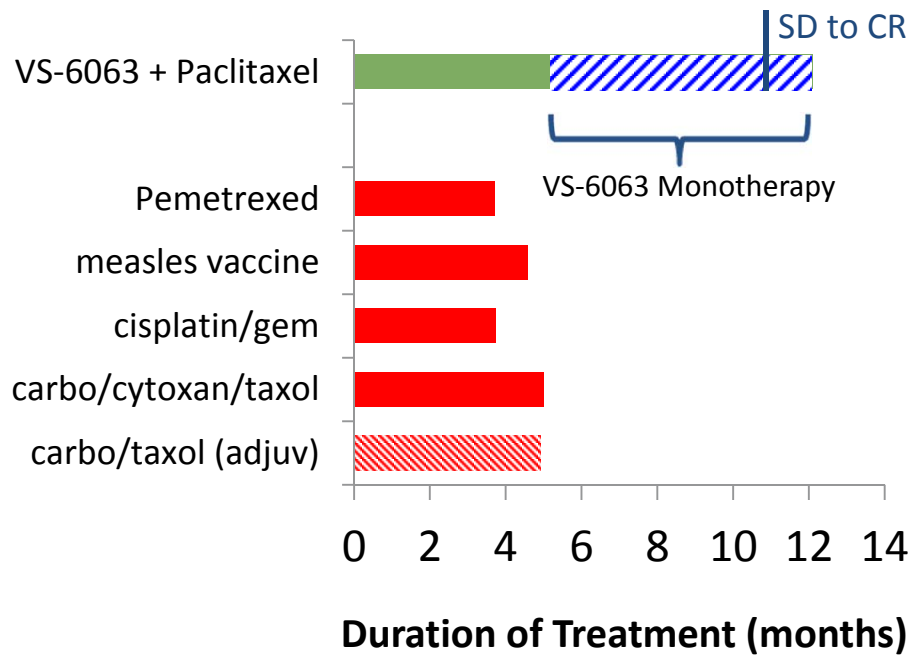
- 3 partial responses
- 2 complete responses

### Objective Response or SD ≥ 6 months

- Overall 9/22 (41%)
- 8 patients still on study

## Patient 03-202: Platinum Resistant Disease with 5 Prior Treatments

- Presented at screening with stage IV platinum-resistant serous ovarian cancer
- Had stable disease on combination treatment and went on VS-6063 monotherapy after 4.5 months
- While on VS-6063 monotherapy the two remaining lesions disappeared at 11.8 months
- Continues on study and is tolerating VS-6063 well



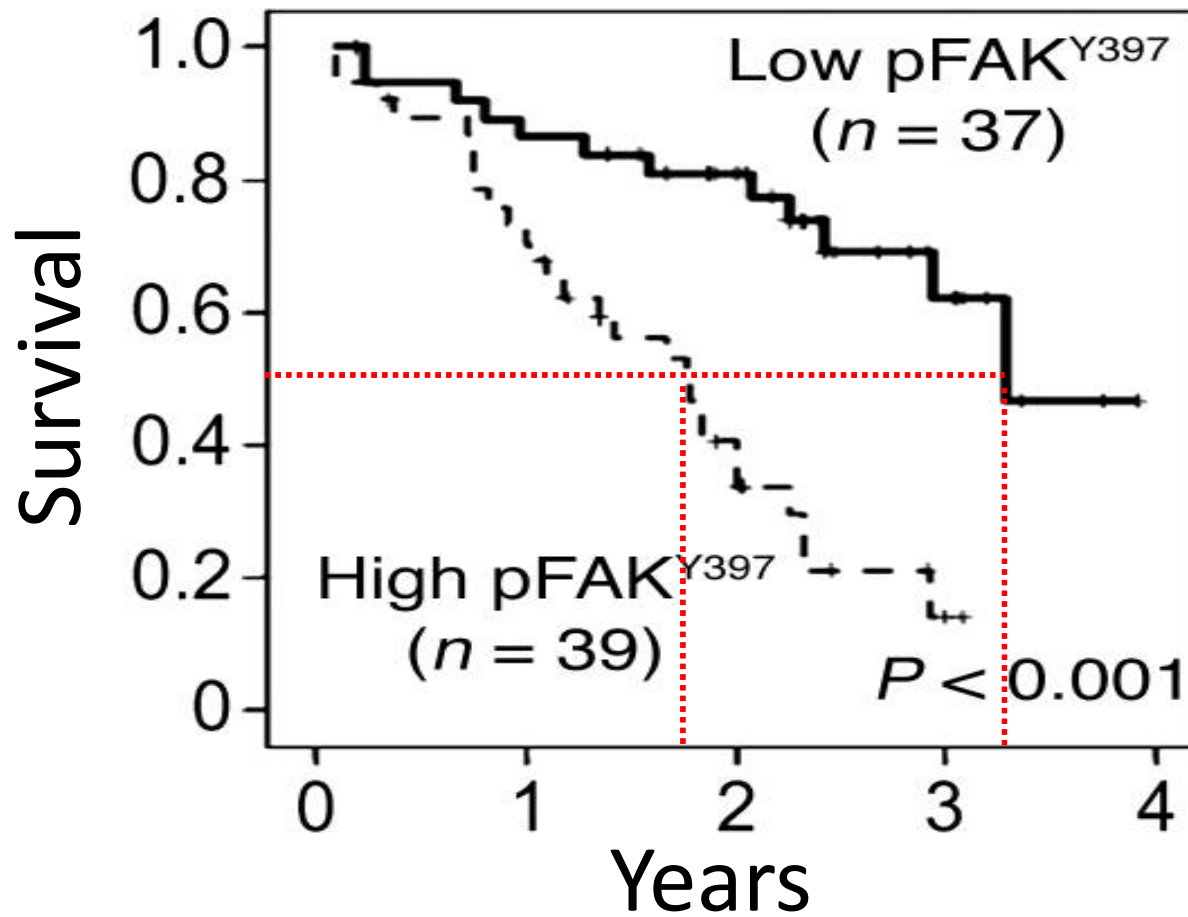


## Key Takeaways from the Ongoing Combination Study in Ovarian Cancer

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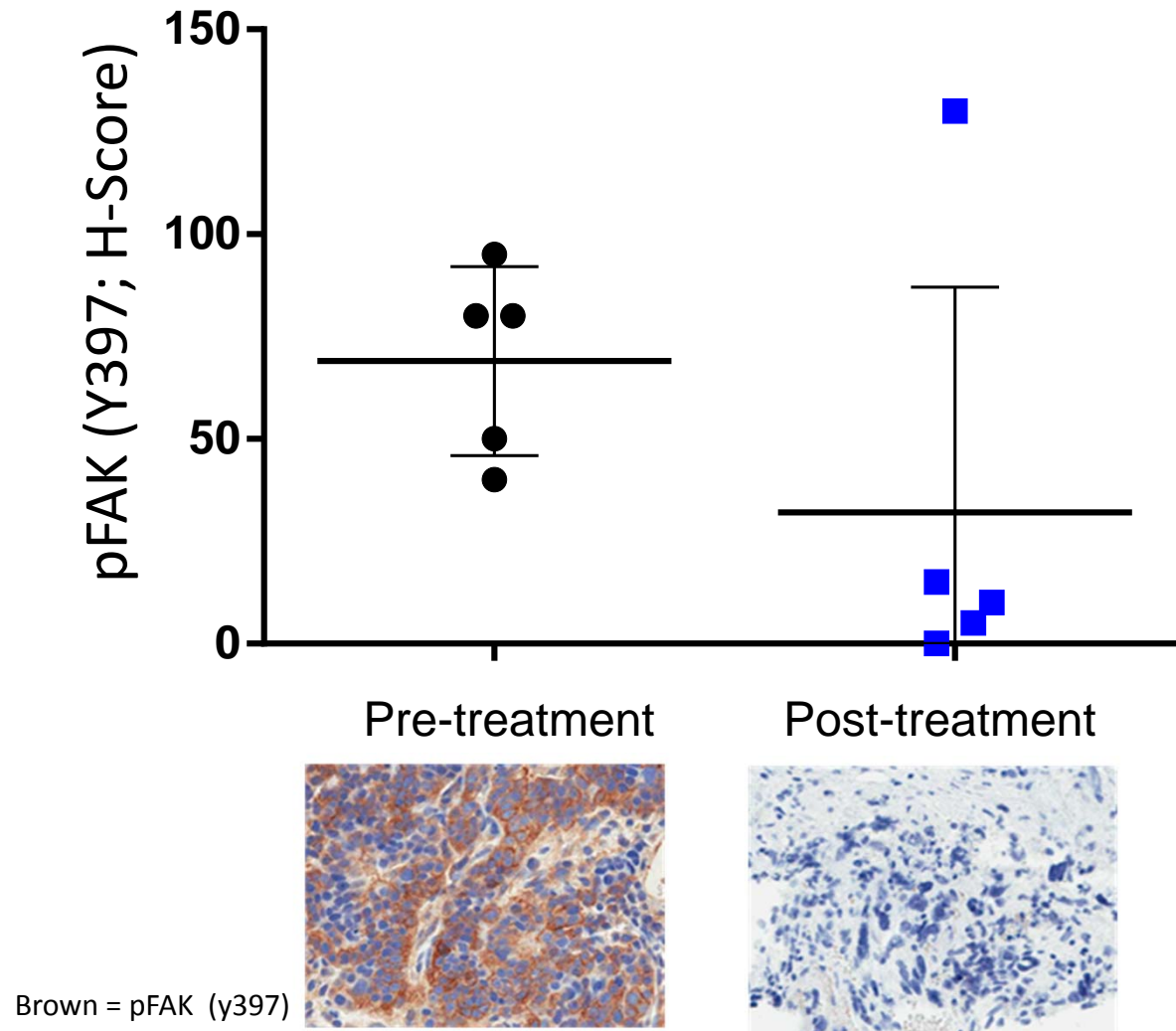
- VS-6063 plus weekly paclitaxel is a combinable regimen
- Encouraging signs of clinical activity observed
  - 64% Best Response (SD+)
  - 5 Objective Responses (3PR and 2CR) to date
- Data supportive of further clinical development

## FAK Activity is Correlated with Poor Prognosis in Ovarian Cancer



Mean survival (high/low) 1.7 vs 3.2yrs

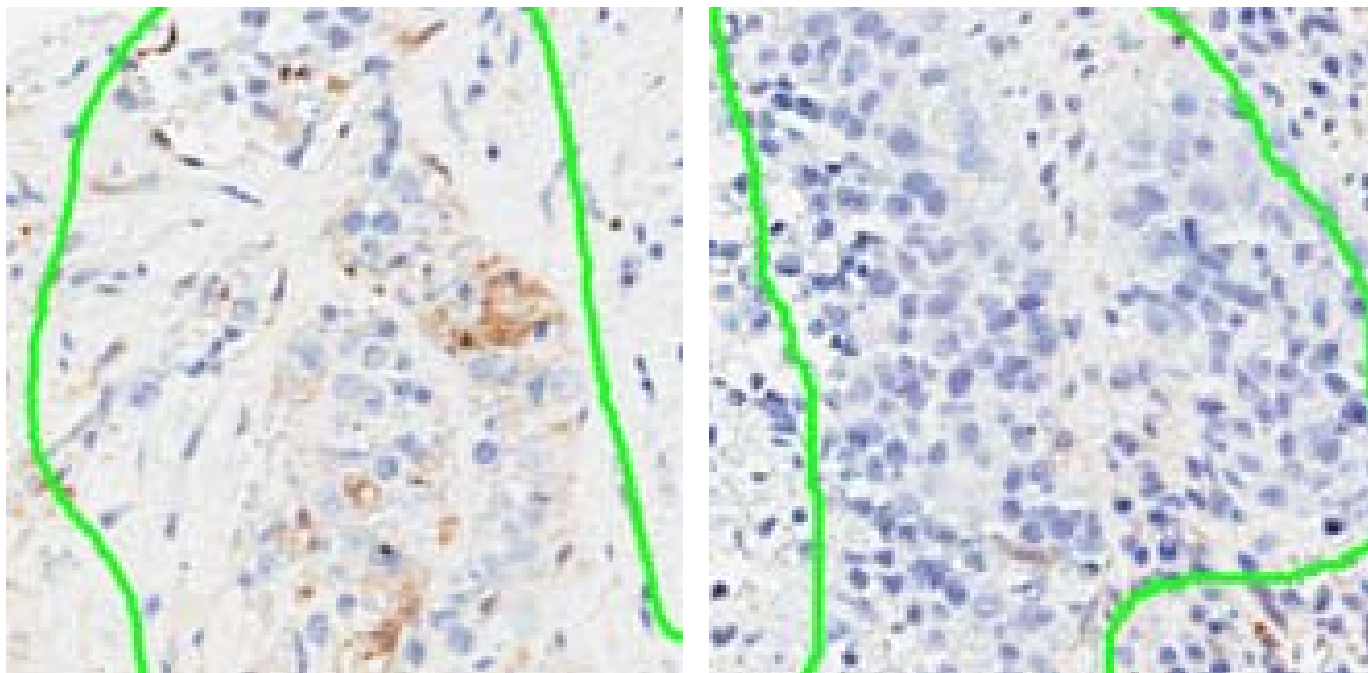
## VS-6063 Inhibits FAK Activity in Patient Tumor Biopsies Within 10 Days



Paired tumor biopsies were obtained in five patients following 10 days of VS-6063 administration (400 mg BID)

## VS-6063 Reduces Cancer Stem Cells in Patient Tumor Biopsies Within 10 Days

**After 10 days of VS-6063 single agent treatment:  
cancer stem cells decreased by 46%**



**Day 1 (Baseline)**

**Day 10 (VS-6063)**

Brown = ALDH (cancer stem cells)

*Paired tumor biopsies were obtained in two patients following 10 days of VS-6063 administration (400 mg BID )*

## VS-6063: “Window of Opportunity” Study in Ovarian Cancer

### Goal

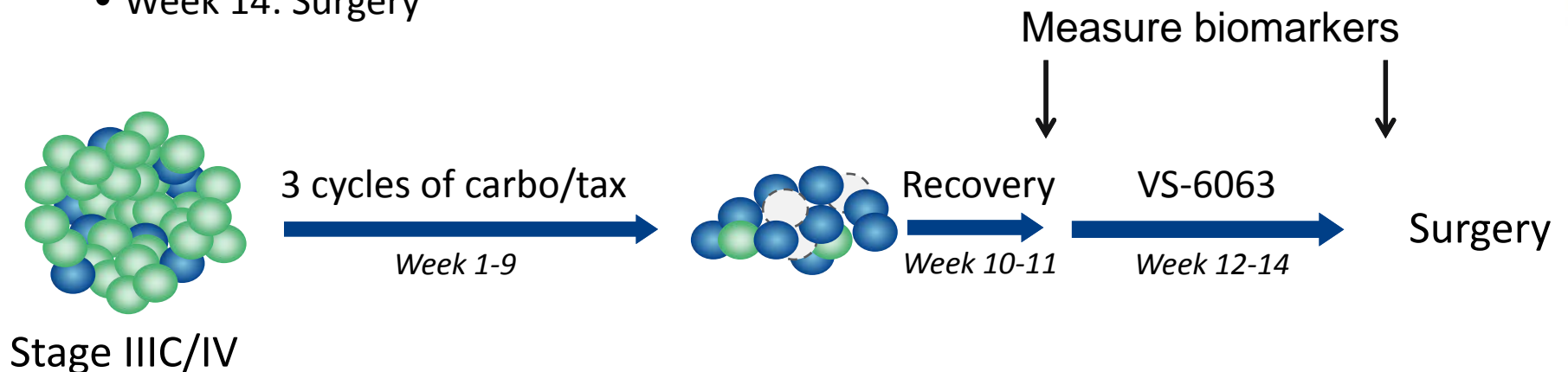
- Measure cancer stem cell biomarkers

### Patients (N~20)

- Newly diagnosed stage IIIC/IV disease undergoing primary surgery
- Routinely administered 3 cycles of chemo prior to surgery

### Design

- Time 0: Diagnostic laparoscopy to confirm staging yields baseline tissue
- Weeks 1-9: Administer 3 cycles of carbo tax (paclitaxel or docetaxel)
- Weeks 10-11: Post chemo recovery period
- Weeks 12-14: 14 days of VS-6063 400mg BID
- Week 14: Surgery



## VS-6063: Phase 2 Study in Platinum-Resistant Ovarian Cancer

### Goal

- POC to provide baseline for potential registration-directed study

### Patients (N=~100)

- Platinum resistant; ≤2 prior chemotherapy regimens
- Measurable or Evaluable Disease per RECIST v1.1

### Design

- Randomized, placebo-controlled, weekly paclitaxel 80mg/kg/m<sup>2</sup> (D1,8,15 of 28 day cycle) +/- defactinib 400mg BID
- Stratification – treatment free interval <3 months vs. 3-6 months; prior bevacizumab
- No crossover allowed
- Permit single agent VS-6063 “maintenance” following paclitaxel discontinuation for toxicity

### Key Endpoints

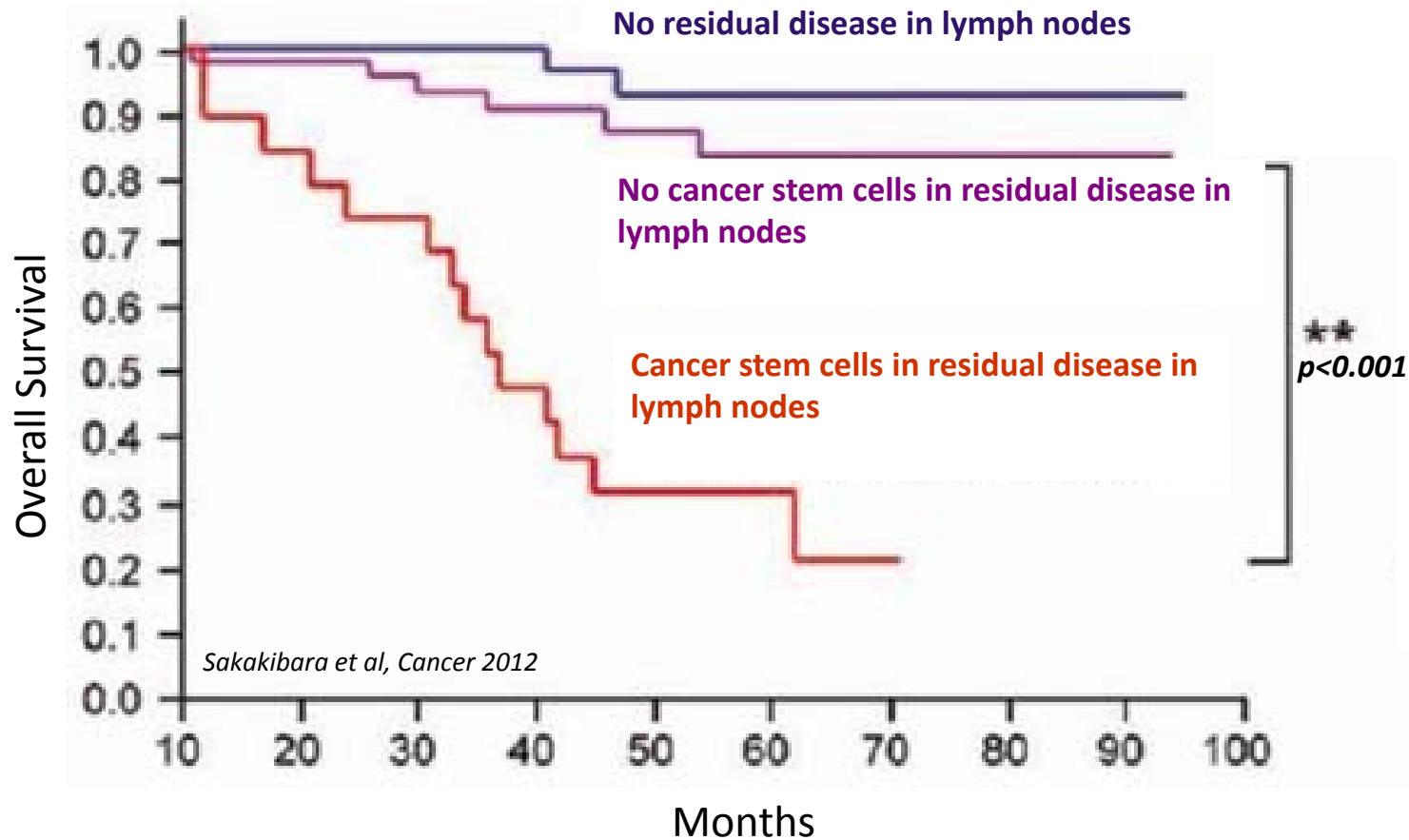
Primary Objective	Secondary Objectives	Exploratory Objective
Progression Free Survival (PFS)	Objective Response Rate (ORR)	Overall Survival (OS)
	QOL	

# Verastem Research and Development Day 2014 Agenda

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- **Changing the Way Cancer is Treated by Targeting Cancer Stem Cells**
  - Robert Forrester - Verastem President and Chief Executive Officer
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## Cancer Stem Cells Predict Poor Survival in Breast Cancer

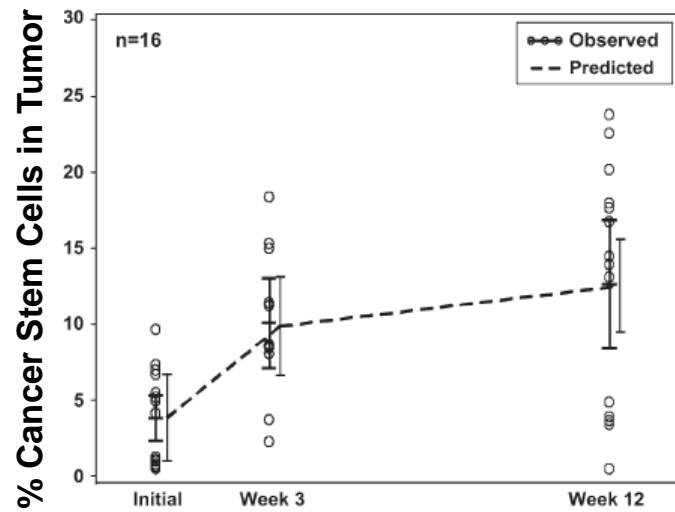


- N = 115 patients
- Standard neoadjuvant chemotherapy of 4 cycles anthracycline & cyclophosphamide + 12 weeks of paclitaxel

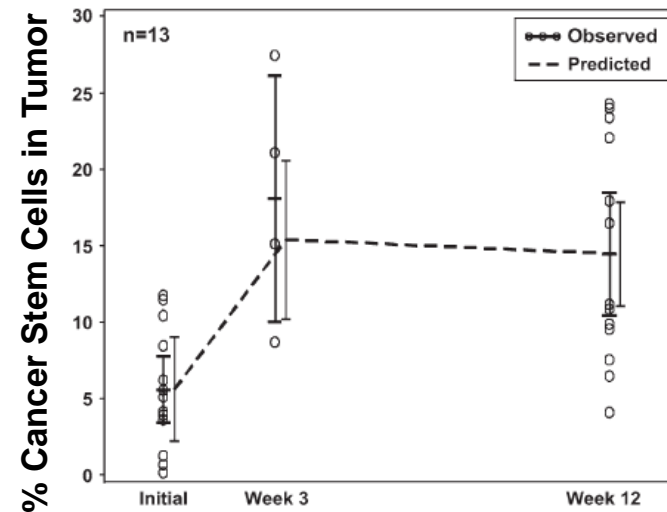


# Cancer Stem Cells Emerge In Response to Chemotherapy

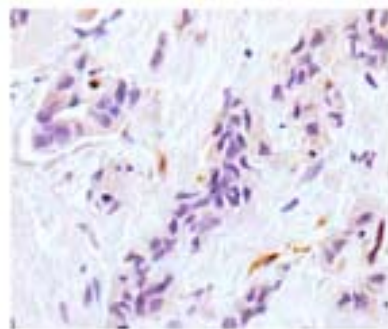
## Triple Negative Breast Cancer



## ER<sup>+</sup> Breast Cancer

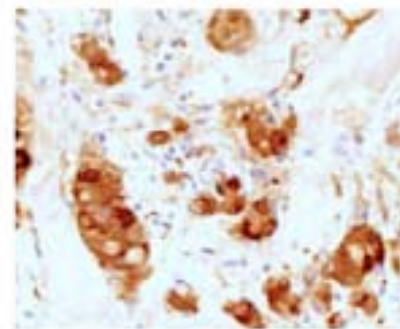


*Li et al., JNCI 2008*



Baseline

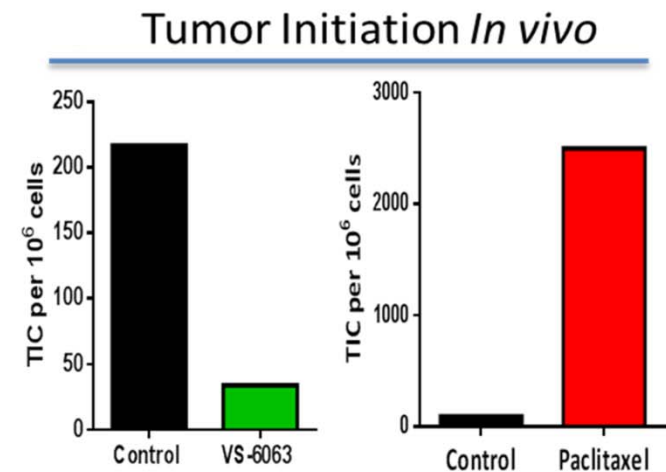
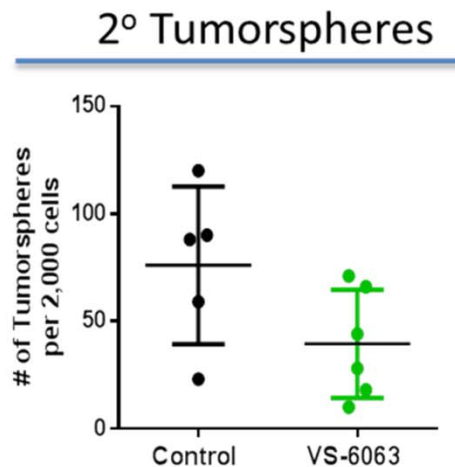
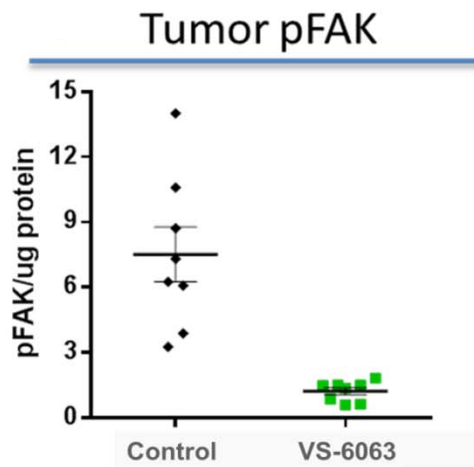
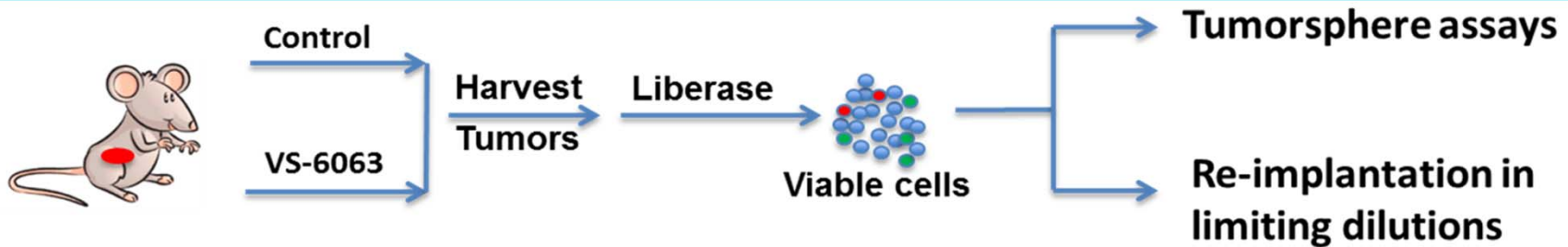
4xTAX  
→



Docetaxel

*Alamgeer et al., Breast Cancer Research 2014*

# VS-6063 Reduces CSCs & Tumor-Initiating Capability In Xenograft Tumor Model in Contrast to Paclitaxel



- Mice bearing MDA-MB-231 tumors were treated with 50 mg/kg VS-6063 po BID or vehicle control for 25 days and CSC endpoints were assessed
- Tumor initiating capability in 2° mice was decreased by VS-6063, but increased by paclitaxel treatment

## Triple Negative Breast Cancer (TNBC)

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- Defined primarily by what it lacks:
  - Estrogen (ER) and progesterone (PR) receptors
  - Overexpression/amplification of the *HER2* gene
- 15% to 20% of breast cancers (US) but a disproportionate share of morbidity and mortality
  - Highly aggressive
  - Increased incidence in younger women and women of African origin
  - Lack of effective targeted therapies
- Neoadjuvant chemotherapy (AC followed by taxane) is widely used prior to surgery for primary disease
  - 30 – 40% pCR rate (depending on study)

## VS-6063: Neo-adjuvant Study in Early Stage TNBC

### Goals

- Determine effect of VS-6063 on cancer stem cells in TNBC

### Patients (N=~100)

- Newly diagnosed, locally advanced triple negative breast cancer

### Design:

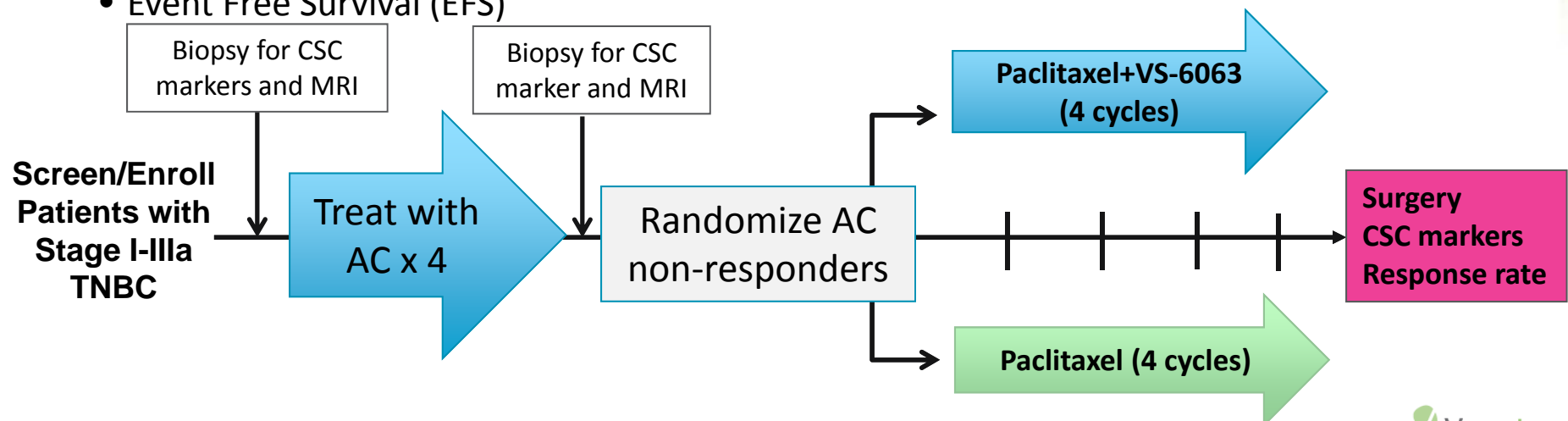
Open Label, Randomized, Multi Center

### Primary Endpoints

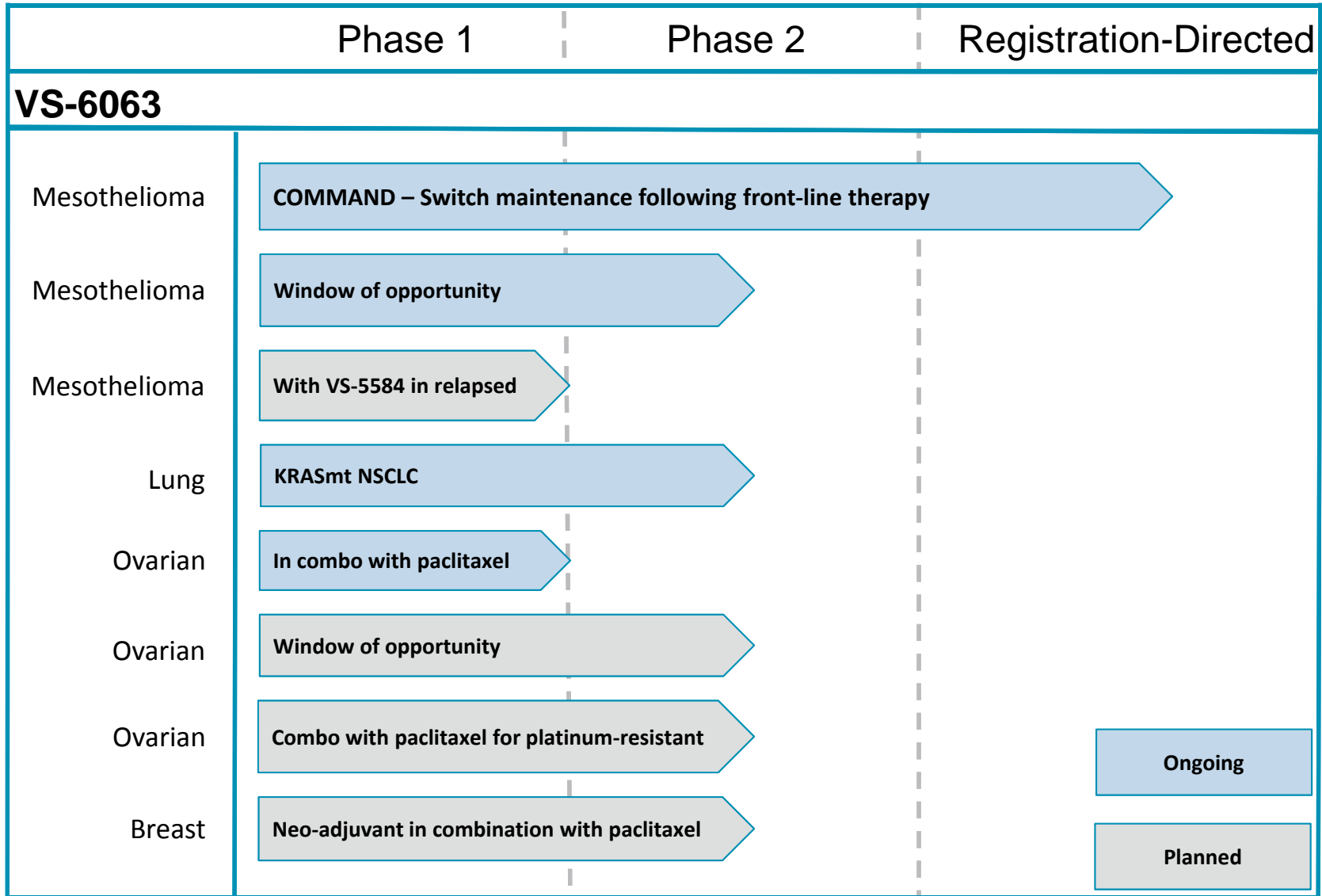
- Cancer stem cell “Response” rate (CSCR)
- Safety and tolerability

### Exploratory Endpoint

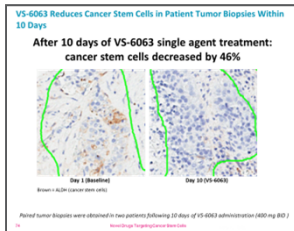
- Event Free Survival (EFS)



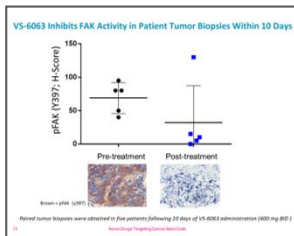
# Clinical Development of VS-6063



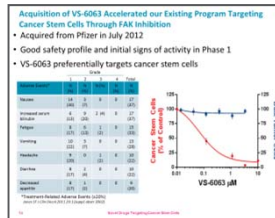
# Path to Confidence in the Cancer Stem Cell Targeting Drug VS-6063



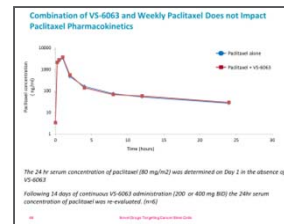
**Reduction of CSCs in patient biopsies**



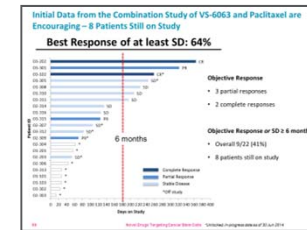
**Good target inhibition**



**Good safety profile**

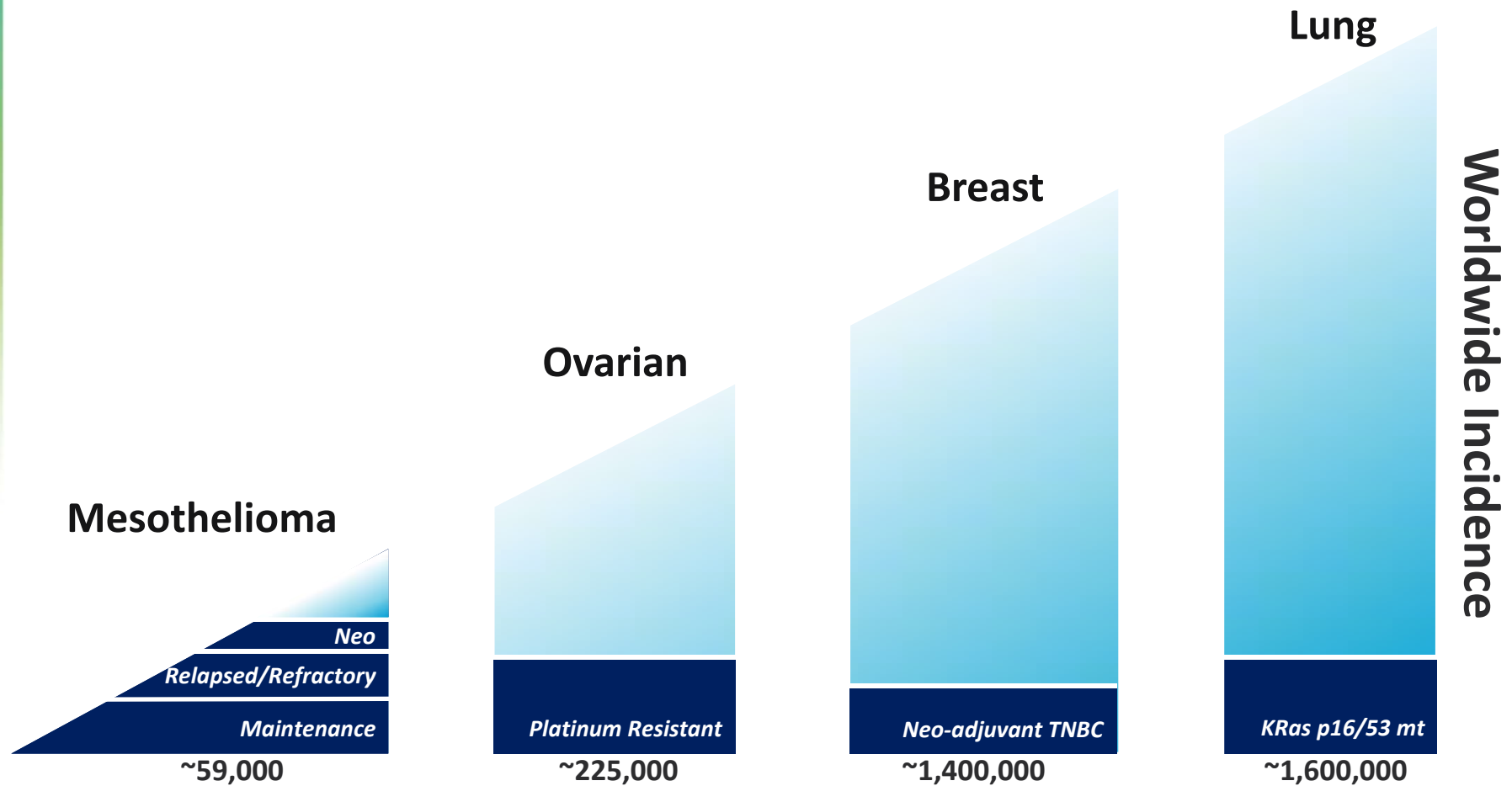



**Combinable with paclitaxel**



**Initial signs of clinical activity**

# Pursuing the Potential of Targeting Cancer Stem Cells for Patients Worldwide





We want to change the way  
cancer is treated by targeting  
cancer stem cells



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