



Verastem

novel drugs targeting cancer stem cells

RESEARCH AND DEVELOPMENT DAY
JULY 11, 2013

NASDAQ: VSTM

Forward-Looking Statements

This presentation and other matters discussed today, or answers that may be given to questions asked, include forward-looking statements about the Company's strategy, future plans and prospects, including statements regarding the development of the Company's compounds, including VS-6063, VS-4718, VS-5584 and VS-507, and the Company's FAK, PI3K/mTOR, Wnt and diagnostics programs generally, the timeline for clinical development and regulatory approval of the Company's compounds, the structure of the Company's planned clinical trials, the Company's rights to develop or commercialize its compounds, the Company's obligations to make milestone payments and royalties and the ability of the Company to finance contemplated development activities. The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "target," "potential," "will," "would," "could," "should," "continue," "proposed," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Each forward-looking statement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statement. Applicable risks and uncertainties include the risks that the preclinical testing of the Company's compounds may not be predictive of the success of later clinical trials, that the Company will be unable to successfully complete the clinical development of its compounds, including VS-6063, VS-4718, and VS-5584, that the development of the Company's compounds will take longer or cost more than planned, and that the Company's compounds will not receive regulatory approval or become commercially successful products. Other risks and uncertainties include those identified under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and in any subsequent SEC filings. The forward-looking statements contained in this presentation reflect the Company's current views with respect to future events, and the Company does not undertake and specifically disclaims any obligation to update any forward-looking statements.

Agenda

- 12:45 Introduction
- 1:00 Focal Adhesion Kinase (FAK) and Cancer Stem Cells
- 1:20 FAK Program Status: VS-6063 + Paclitaxel in Ovarian Cancer
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- 3:15 Q&A
- 3:30 Close

Today's Speakers

José Baselga, M.D., Ph.D.

Physician in Chief, Memorial Sloan-Kettering Cancer Center

Verastem scientific advisory board member

Robert Weinberg, Ph.D.

Founding Member, Whitehead Institute

Verastem scientific co-founder and chair of the scientific advisory board

Richard Gralla, M.D.

Albert Einstein College of Medicine President, NY Lung Cancer Alliance

Verastem mesothelioma steering committee

Robert Forrester

President/CEO

*Former CEO/CFO, CombinatoRx (now ZLCS)
SVP, COLY (now Pfizer)*

Joanna Horobin, M.B., Ch.B.

Chief Medical Officer

*Former CEO/President, Syndax Pharmaceuticals
VP, Oncology, Rhone-Poulenc Rorer (now Sanofi)*

Christoph Westphal, M.D., Ph.D.

Executive Chairman, Cofounder

*Former Cofounder/CEO: MNTA, ALNY, SIRT (now GSK)
Cofounder: Alnara (now Lilly), OvaScience*

Jonathan Pachter, Ph.D.

VP, Head of Research

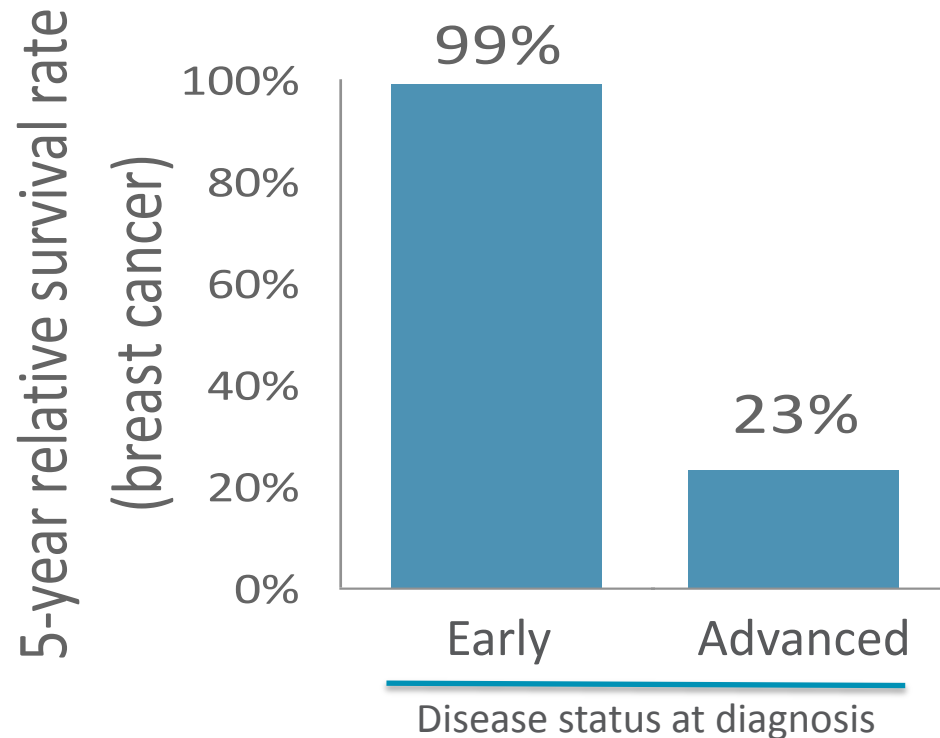
*Former Head of Cancer Biology, OSI (now Astellas)
Schering-Plough (now Merck)*

Cancer Stem Cells are a Reason for Failure of Current Therapies

Current cancer treatments often fail to cure

Cancer stem cells resist chemotherapy

Cancer stem cells drive disease progression

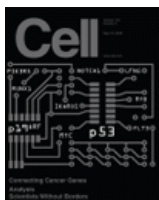


Verastem is at the Forefront of Cancer Stem Cell Biology



Identification of Selective Inhibitors of Cancer Stem Cells by High-Throughput Screening

Gupta, Weinberg, Lander, et al. 2009



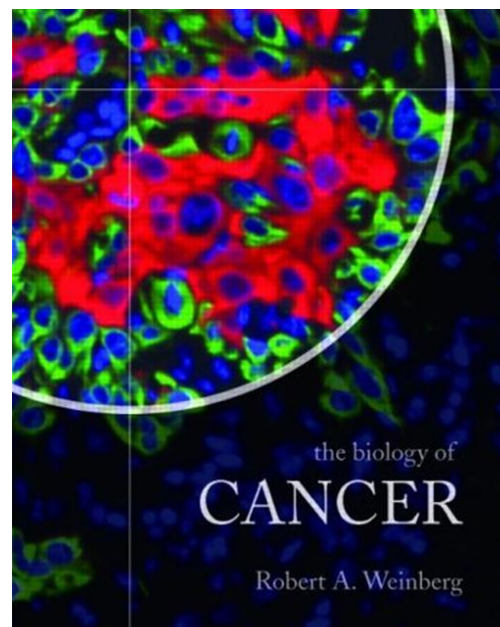
The Epithelial-Mesenchymal Transition Generates Cells With Properties of Stem Cells

Mani, Weinberg, et al. 2008



Hallmarks of Cancer: The Next Generation

Hanahan, Weinberg. 2011



The New York Times

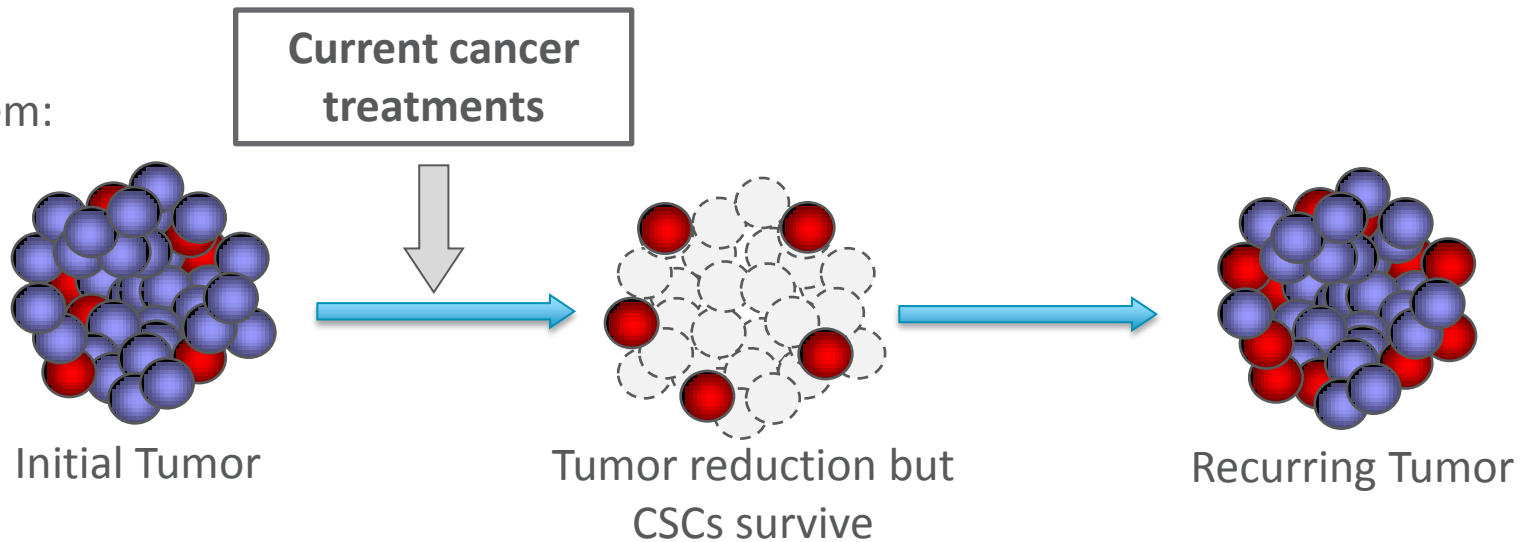
THE WALL STREET JOURNAL.

Other companies involved in cancer stem cell drug development

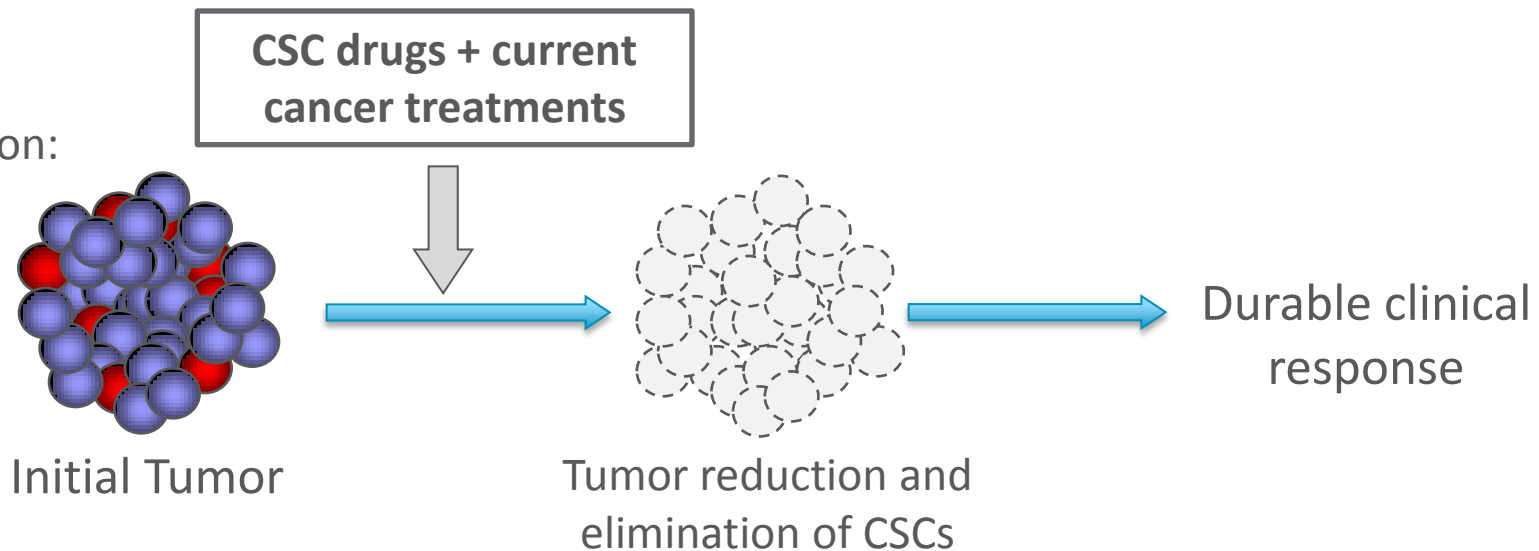


Targeting Cancer Stem Cells For a Durable Clinical Response

Problem:

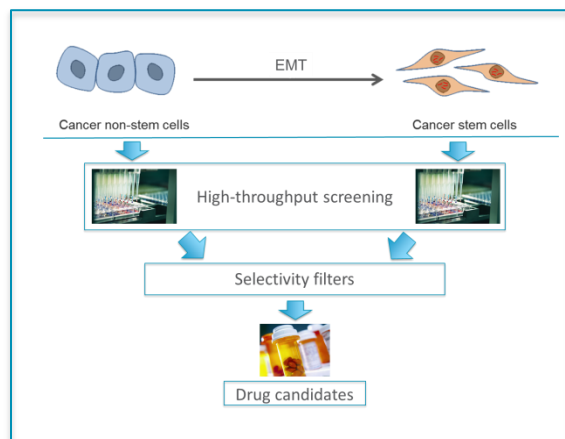


Solution:

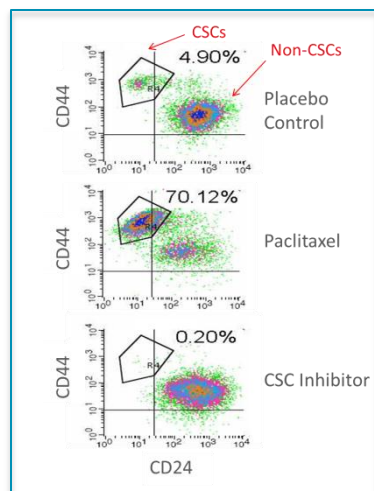


Platform to Discover Drugs Targeting Cancer Stem Cells

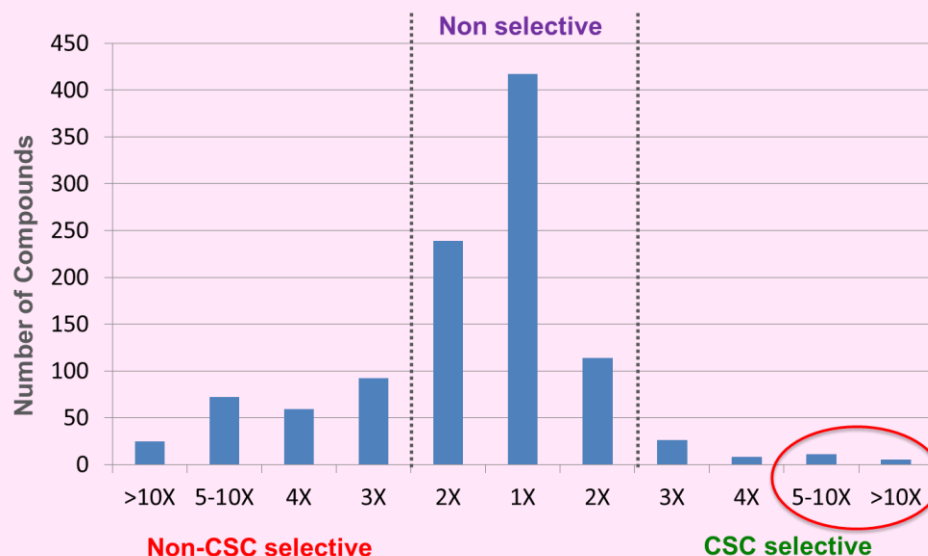
High-Throughput Screening



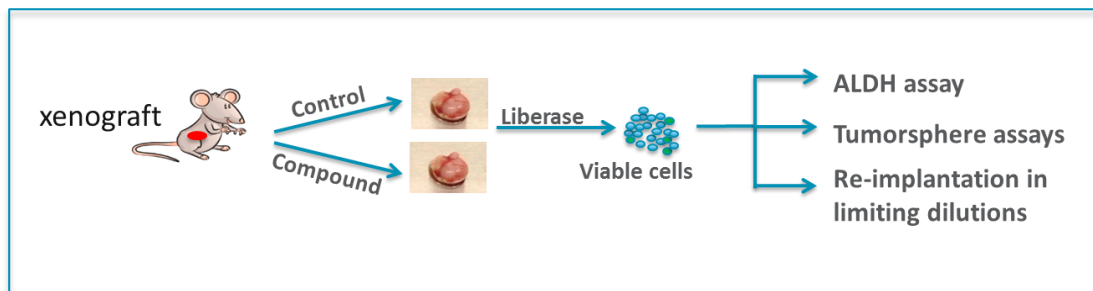
In vitro characterization



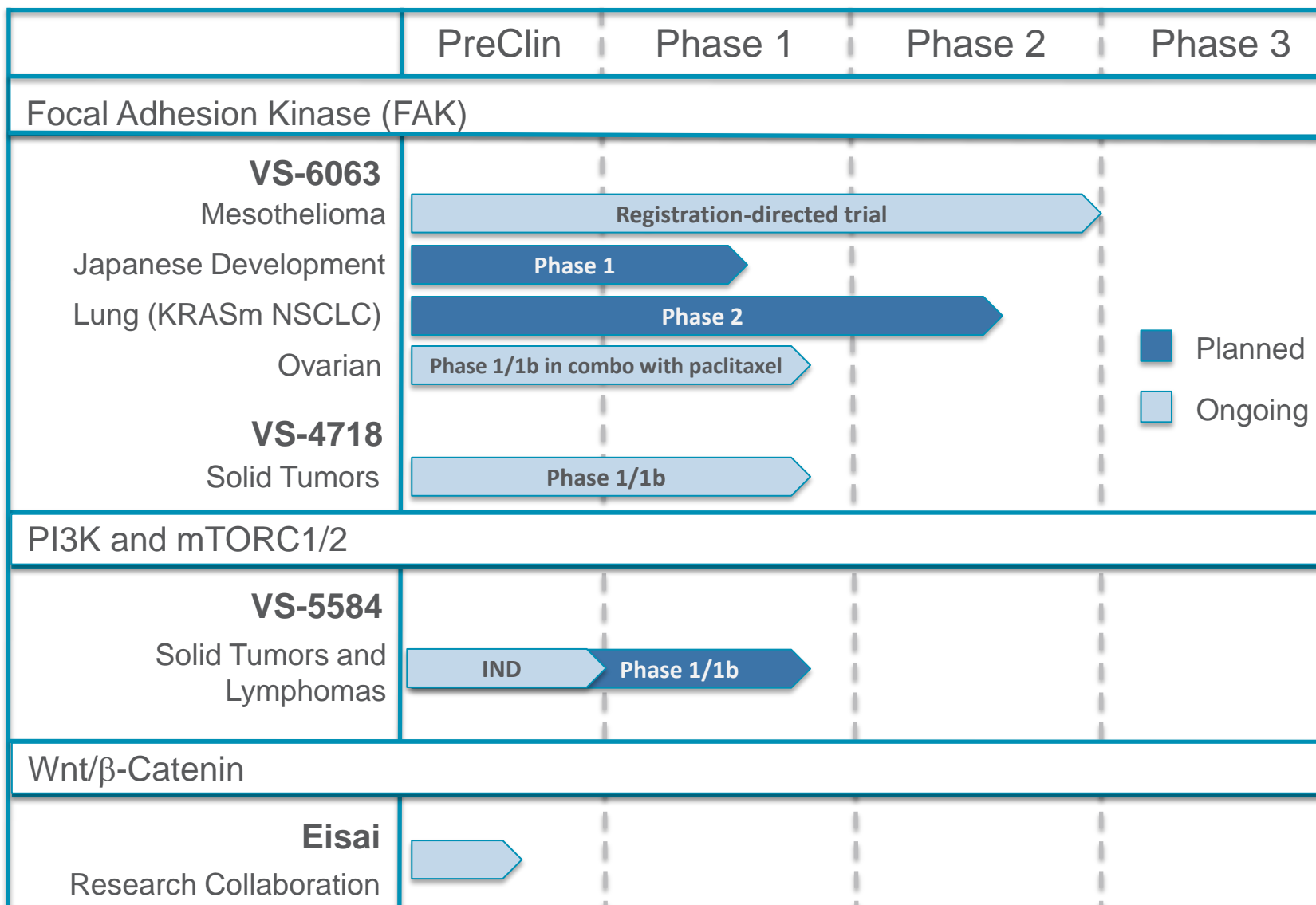
Candidate Drug Selection



In vivo tumor models



Portfolio of Product Candidates Targeting Cancer Stem Cells



Upcoming Milestones



Regulatory



Clinical Trial Initiations



Data

H1 2013

- ✓ FDA Meeting
- ✓ EU Meeting
- ✓ VS-4718 IND
- ✓ VS-6063 EU Orphan
- ✓ VS-4718 Phase 1 in solid tumors
- ✓ VS-6063 Phase 1 combo
- ✓ AACR
- ✓ ASCO

H2 2013

- VS-5584 IND
- VS-6063 US Orphan
- VS-6063 Meso trial
- VS-5584 Phase 1
- ✓ VS-6063 Phase 1b combo expansion
- VS-6063 Japanese Phase 1
- VS-6063 NSCLC
- ✓ VS-6063 Phase 1 combo safety
- EORTC

2014

- VS-4718 Phase 1
- VS-6063 Phase 1b combo biomarkers and activity
- VS-4718 Phase 1b biomarkers
- VS-5584 Phase 1
- VS-6063 NSCLC
- VS-6063 Japanese Phase 1
- AACR, ASCO & EORTC

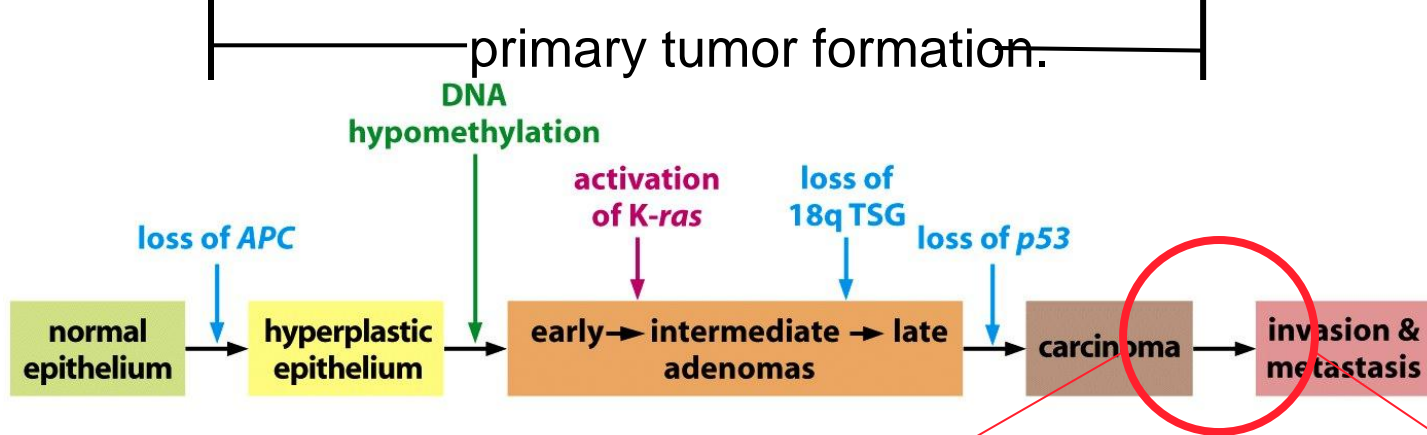
Estimates based on currently proposed clinical plans and are subject to change

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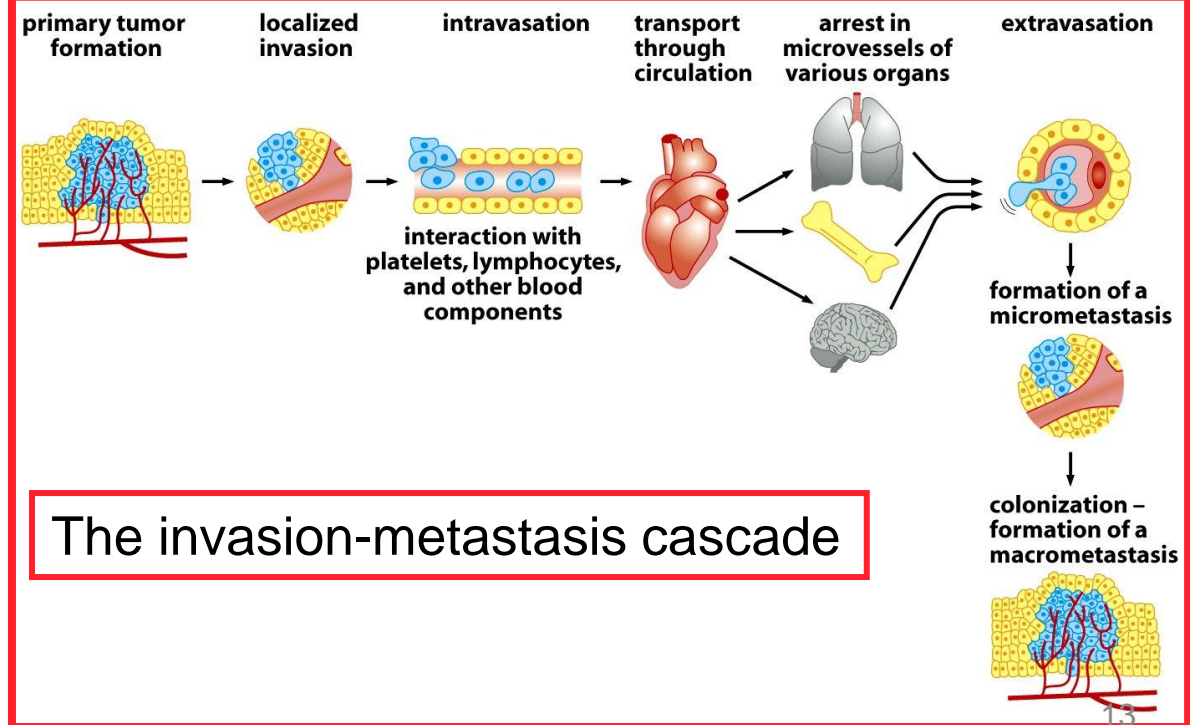
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Robert Weinberg, Ph.D.

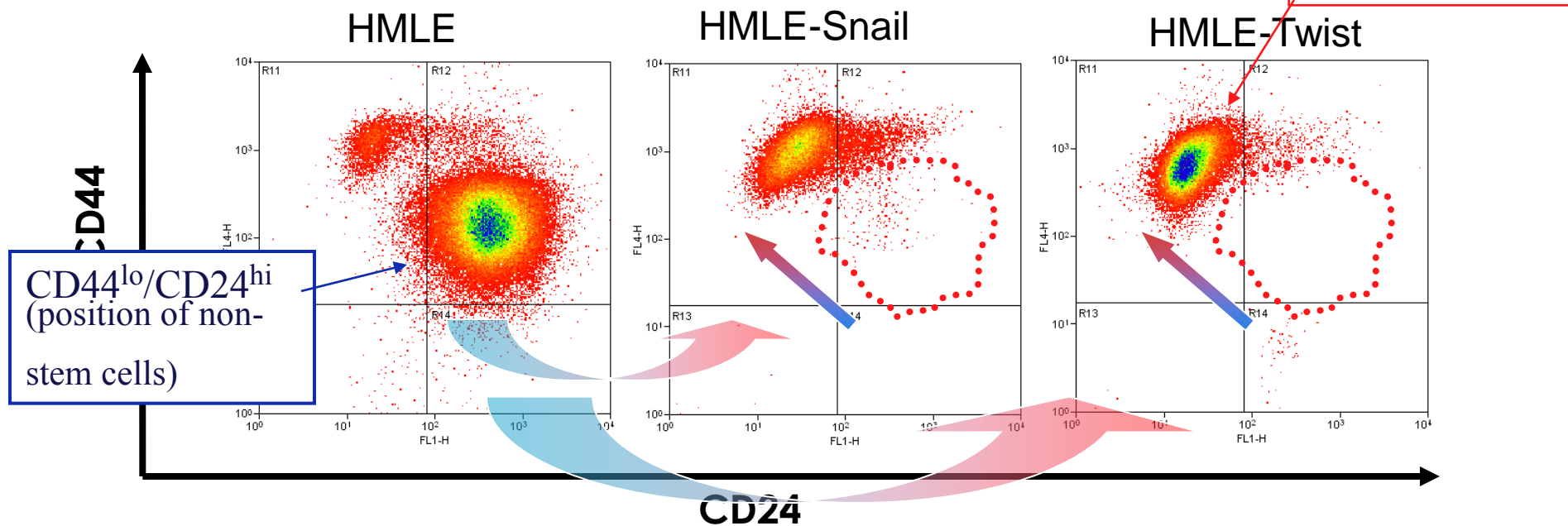




The complexity of the invasion-metastasis cascade rivals that of the earlier steps of primary tumor formation.



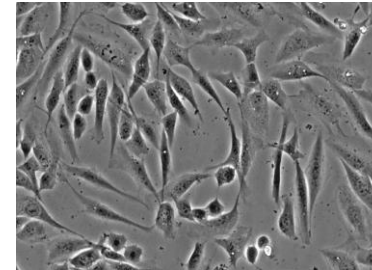
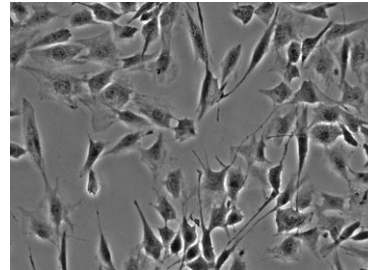
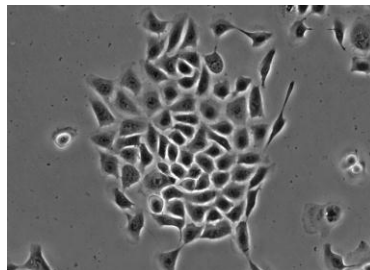
Induction of EMT by Snail and Twist EMT-inducing TFs also generates CD44^{hi} CD24^{lo} cells



Vector

Snail

Twist

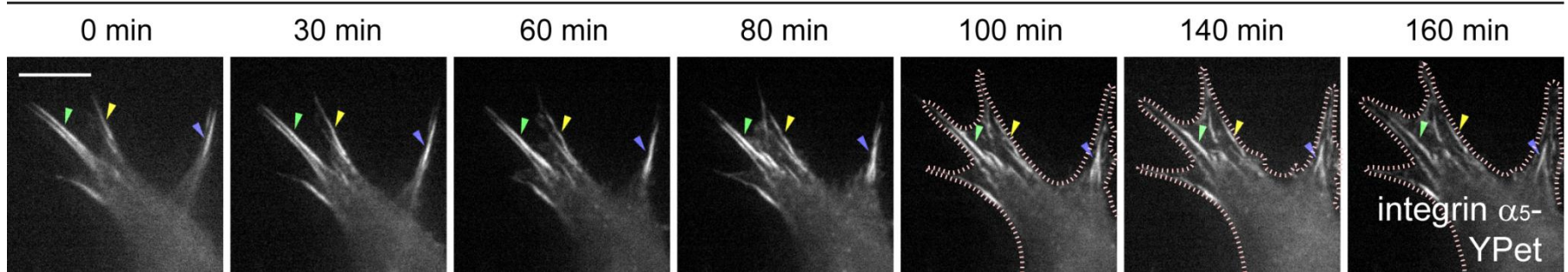


S.A.Mani &
W. Guo

epithelial → mesenchymal

Filopodium-like structures contribute to cell-matrix adhesions in 3D

D2A1 cells/Matrigel on-top



How does the **EMT** create cancer stem cells?

FLPs = filopodium-like structures

Tsukasa Shibue

nonmetastatic cells

few/no FLP

few/no mature adhesion plaque

minimal FAK activation

slow/no proliferation

metastatic cells

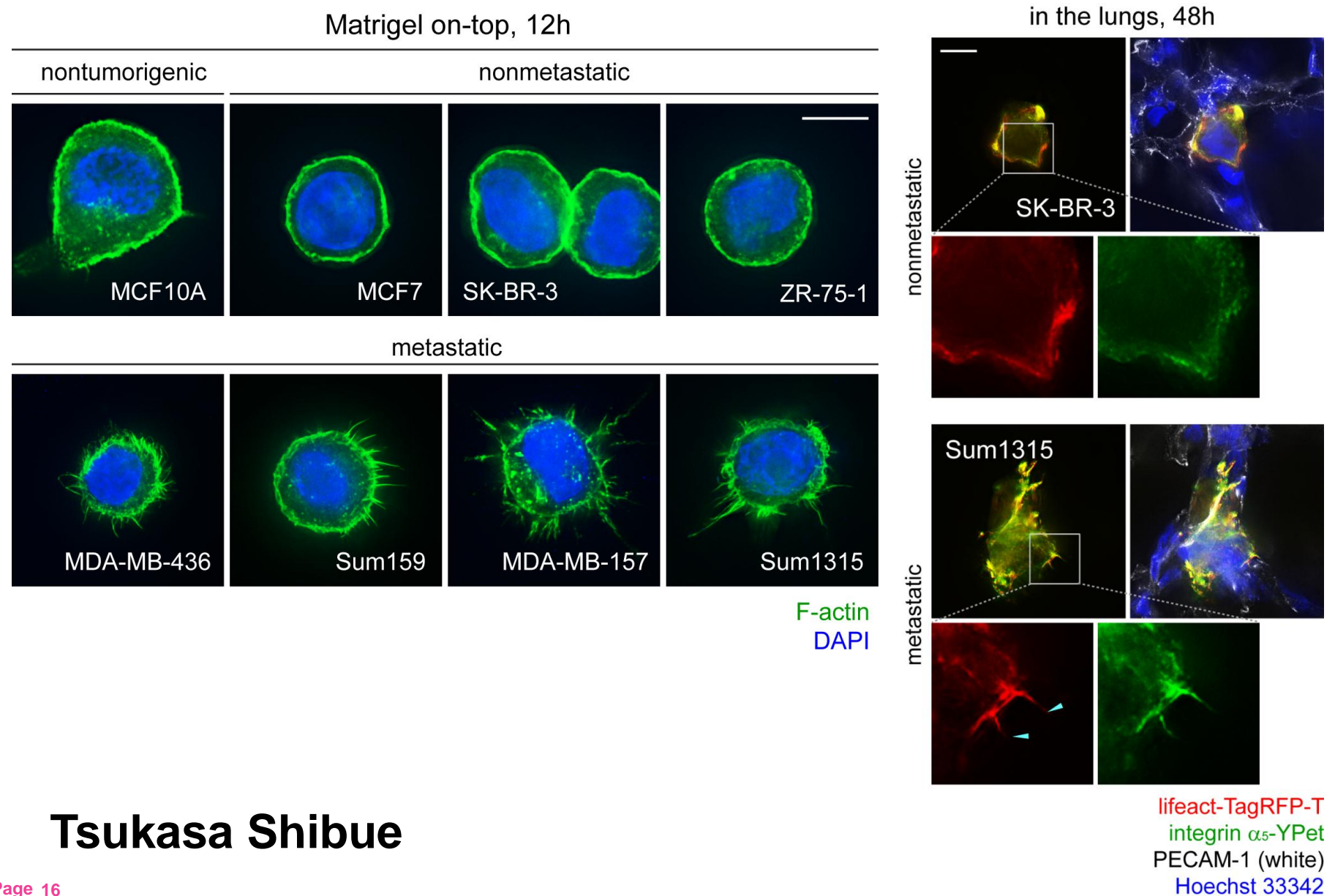
abundant FLPs

abundant mature adhesion plaques

potent FAK activation

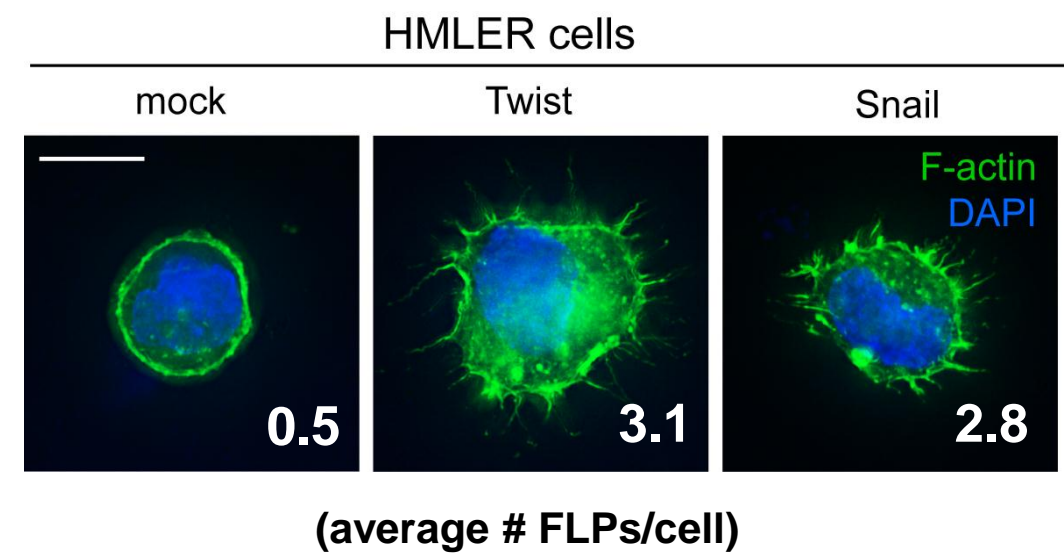
rapid proliferation

Abundant FLP formation is a common attribute of metastatic cells



Tsukasa Shibue

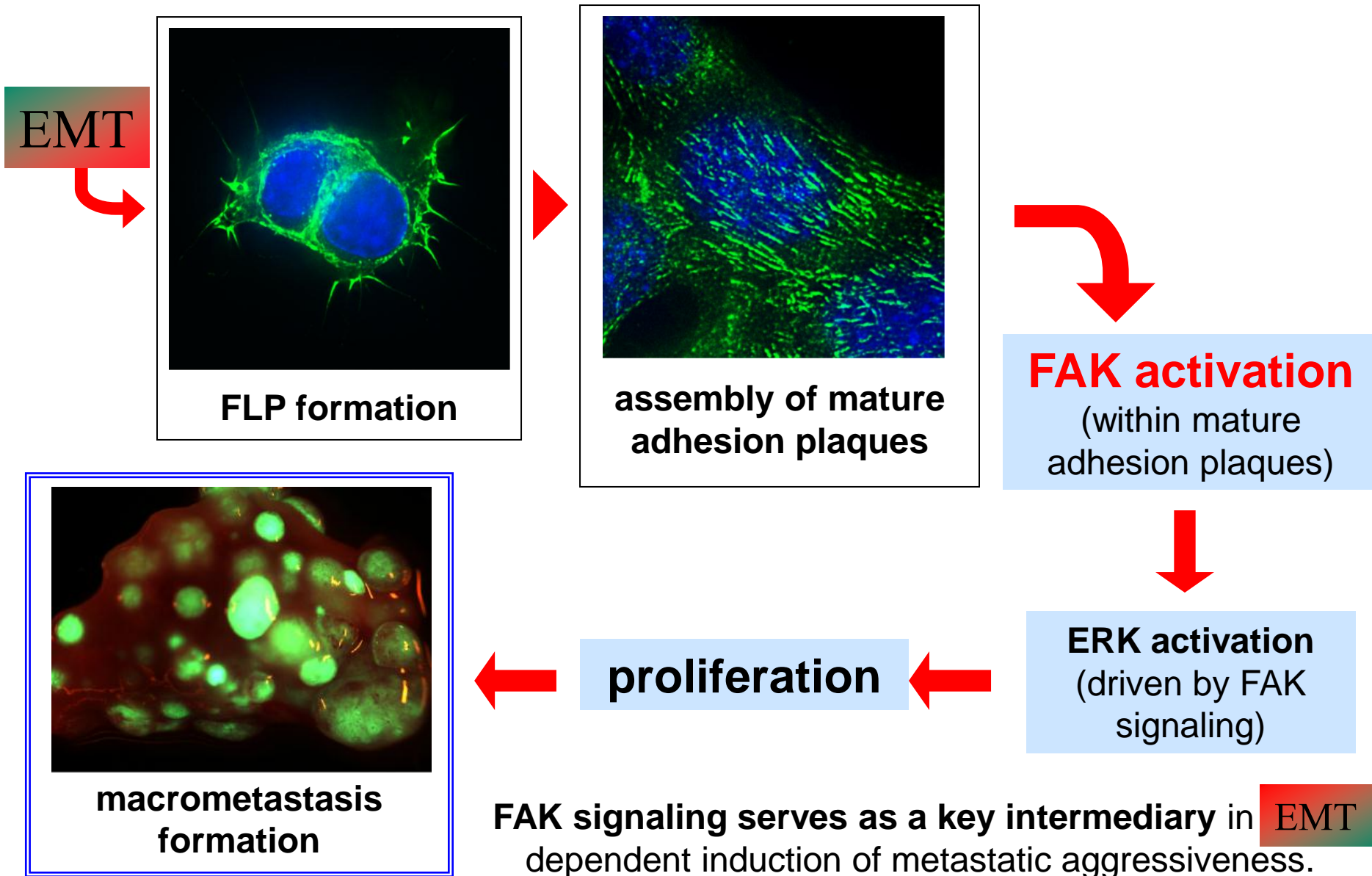
EMT induction elevates FLP-forming ability



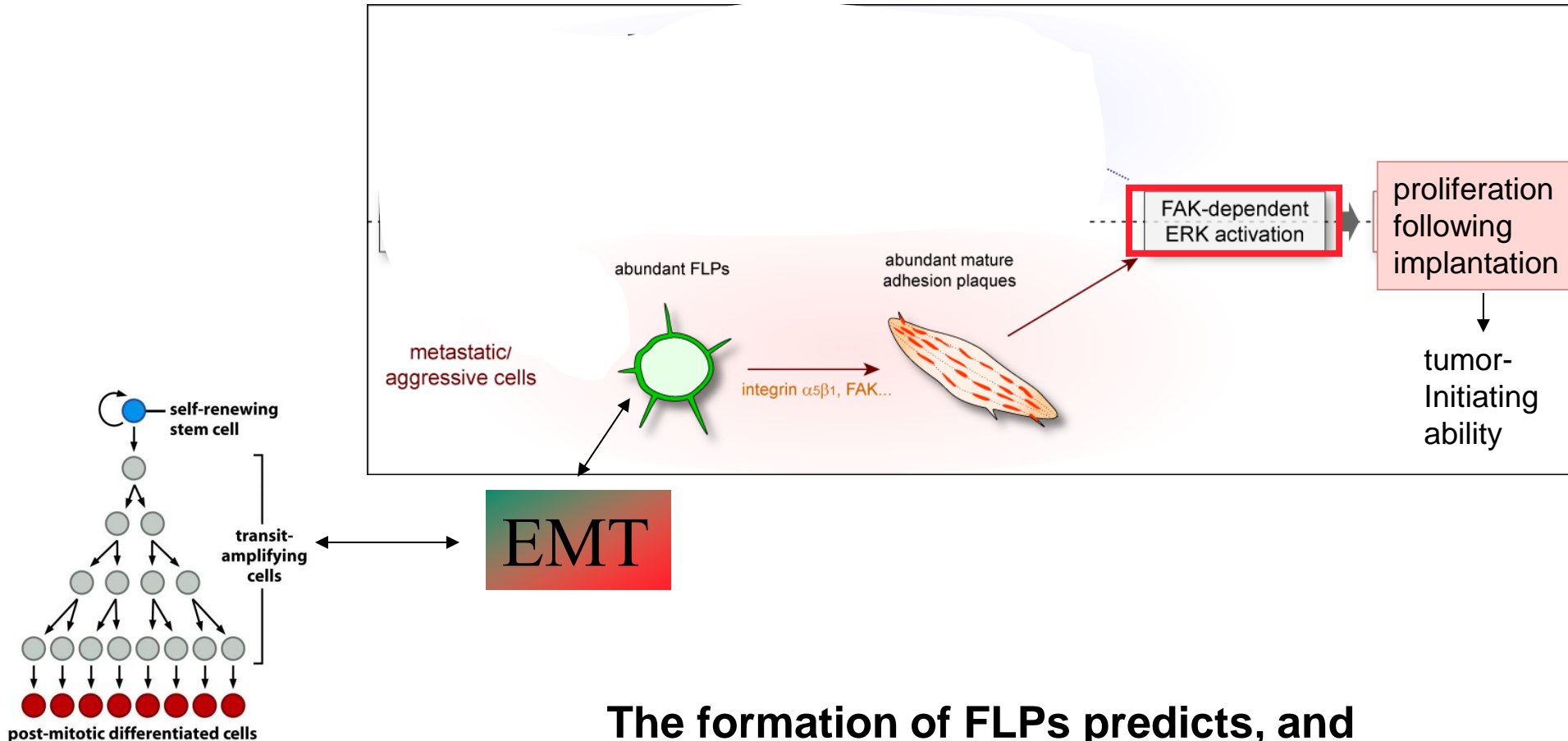
HMLER (orthotopic)	injected cell number						estimated TIC frequency
	1 x 10 ³	3 x 10 ³	1 x 10 ⁴	3 x 10 ⁴	1 x 10 ⁵	1 x 10 ⁶	
mock				0/6	0/6	5/8	1/1186588
Twist + sh scrambled	1/6	2/6	3/6	8/8	8/8	8/8	1/8968
Twist + sh β-parvin E	0/6	0/6	0/6	2/8	5/8	8/8	1/115085

EMT induction in HMLER cells stimulate their FLP-forming and tumor-initiating abilities, which is attributable in part to the elevated β-parvin expression.

EMT promotes metastasis via FLP-dependent FAK activation



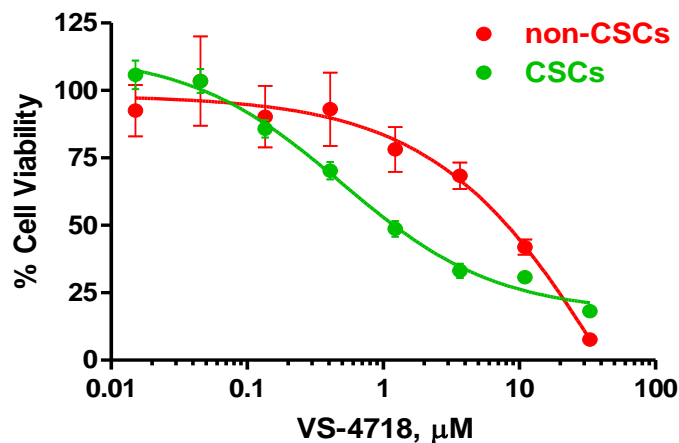
FLP formation empowers initial proliferation of cancer cells



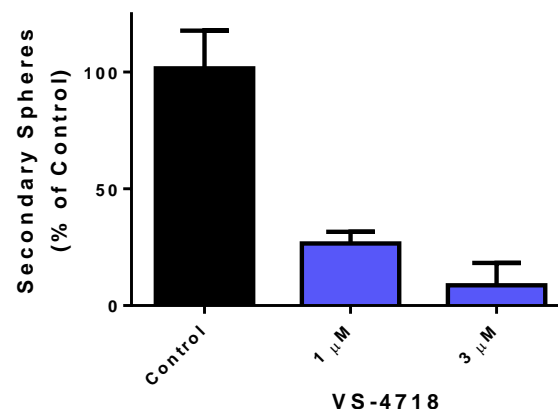
The formation of FLPs predicts, and contributes functionally to, the subsequent proliferation of cancer cells both after metastatic dissemination and orthotopic implantation.

FAK Inhibition Preferentially Reduces CSCs in Multiple Assays

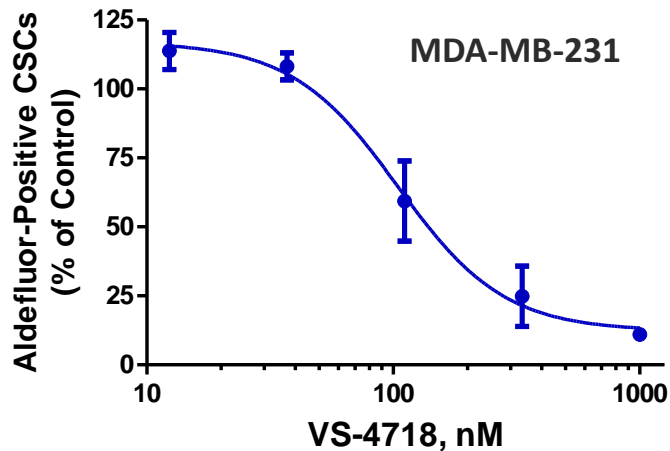
HMLE: Selective for CSCs



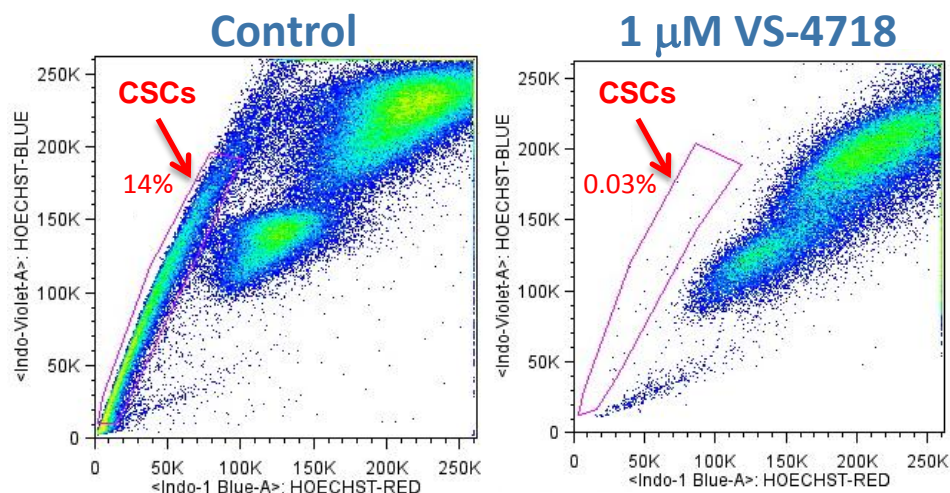
Tumorsphere Formation



Aldefluor-Positive CSCs

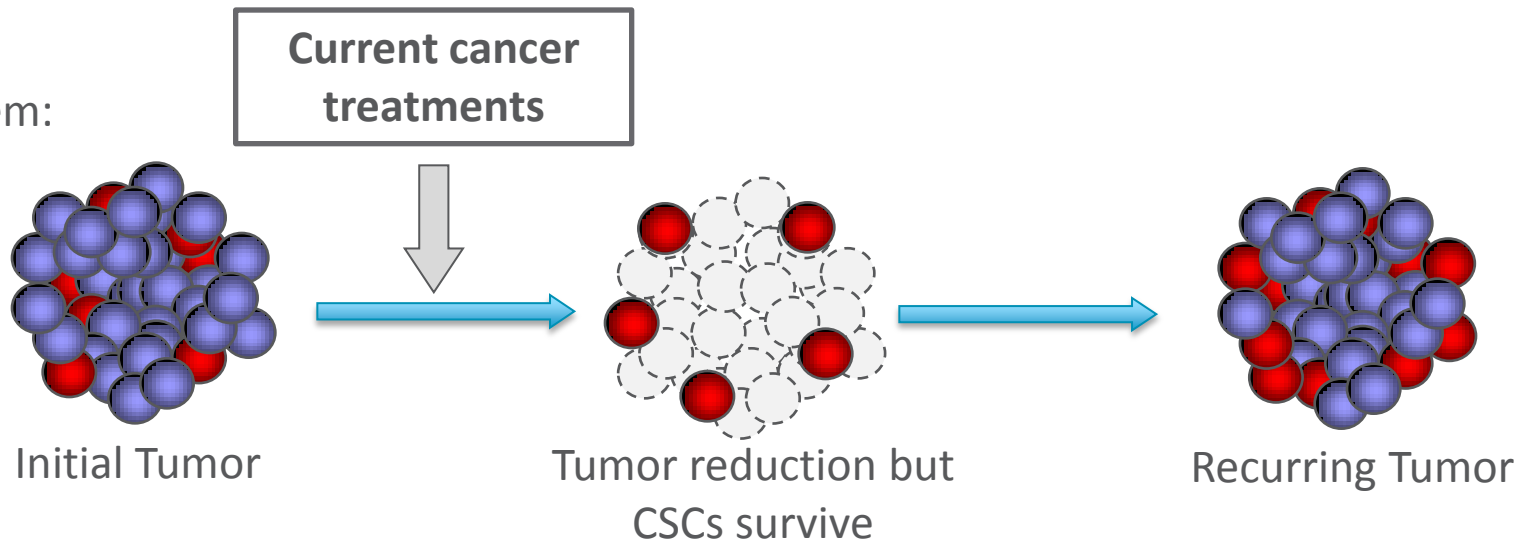


CSCs: Hoechst Dye Exclusion

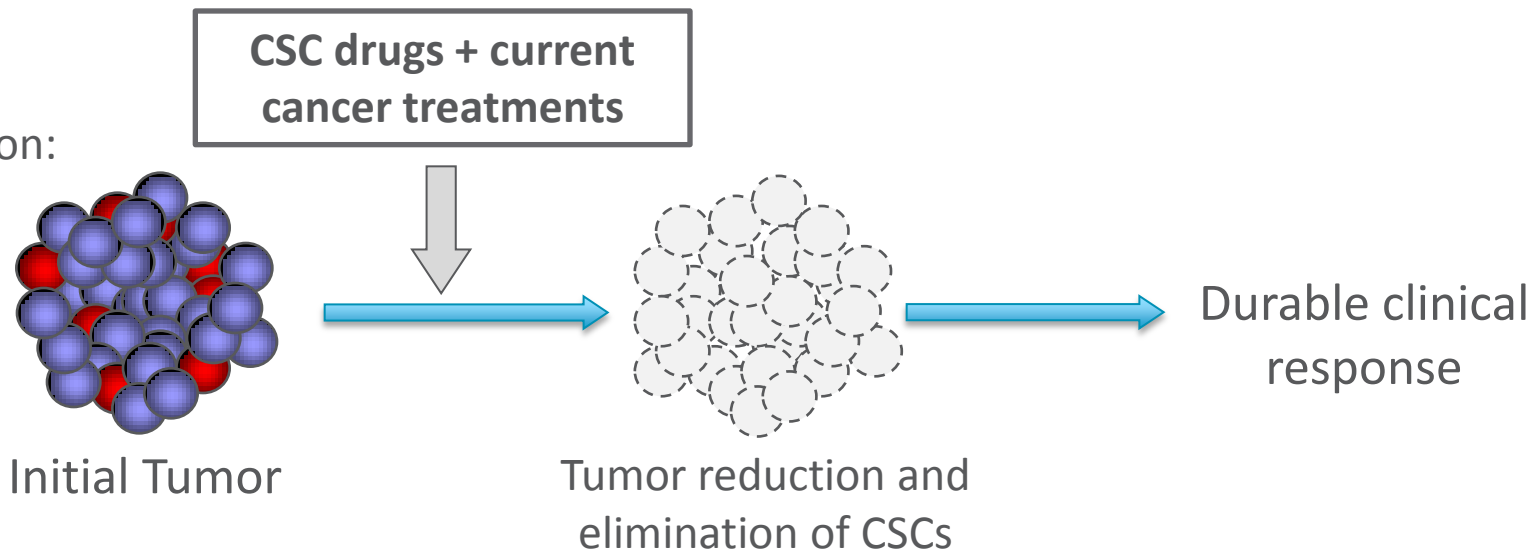


Targeting Cancer Stem Cells For a Durable Clinical Response

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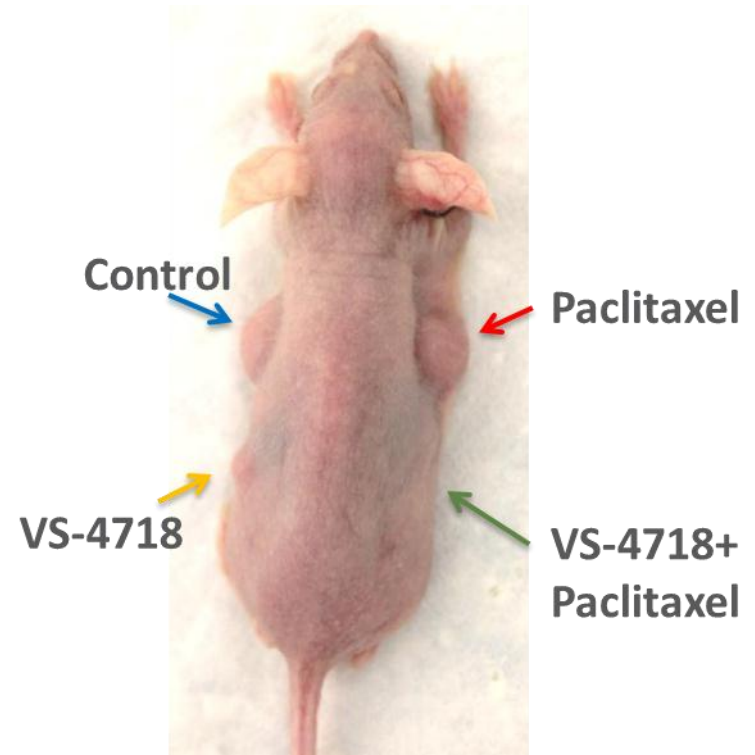
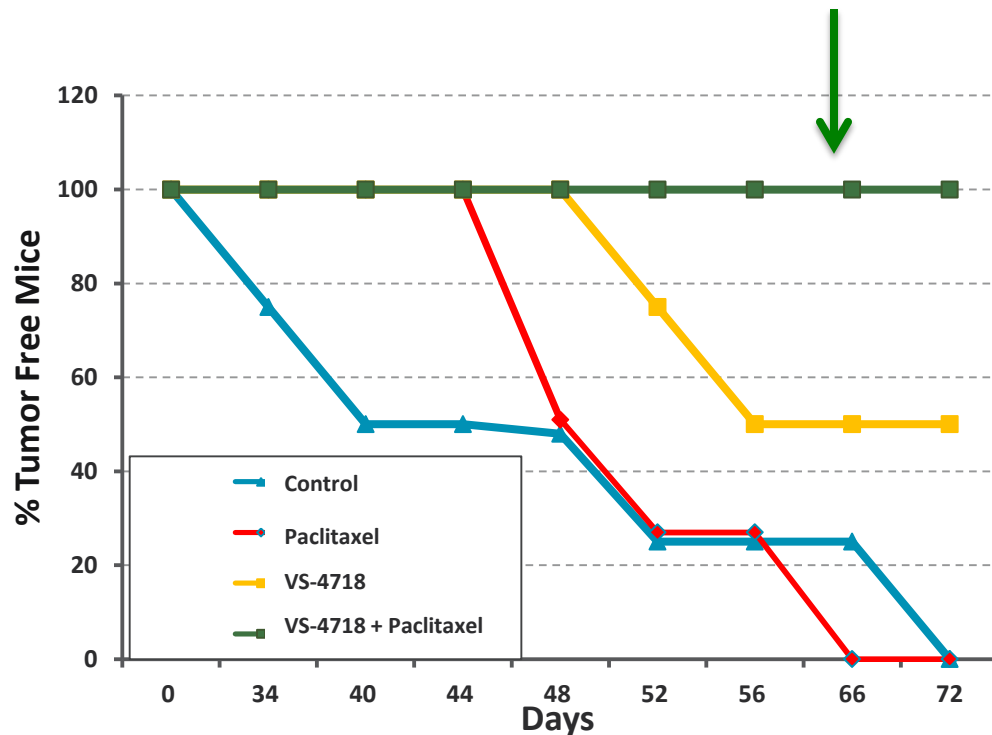
Solution:



Combination of Cancer Stem Cell Drug & Chemotherapy Reduces Tumor-Initiating Capability

- Ovarian cancer cells treated in *vitro* & allowed to recover for 4 days
- 1,000 cells from each treatment arm were implanted into immunodeficient mice

No tumors initiated in combination-treatment arm

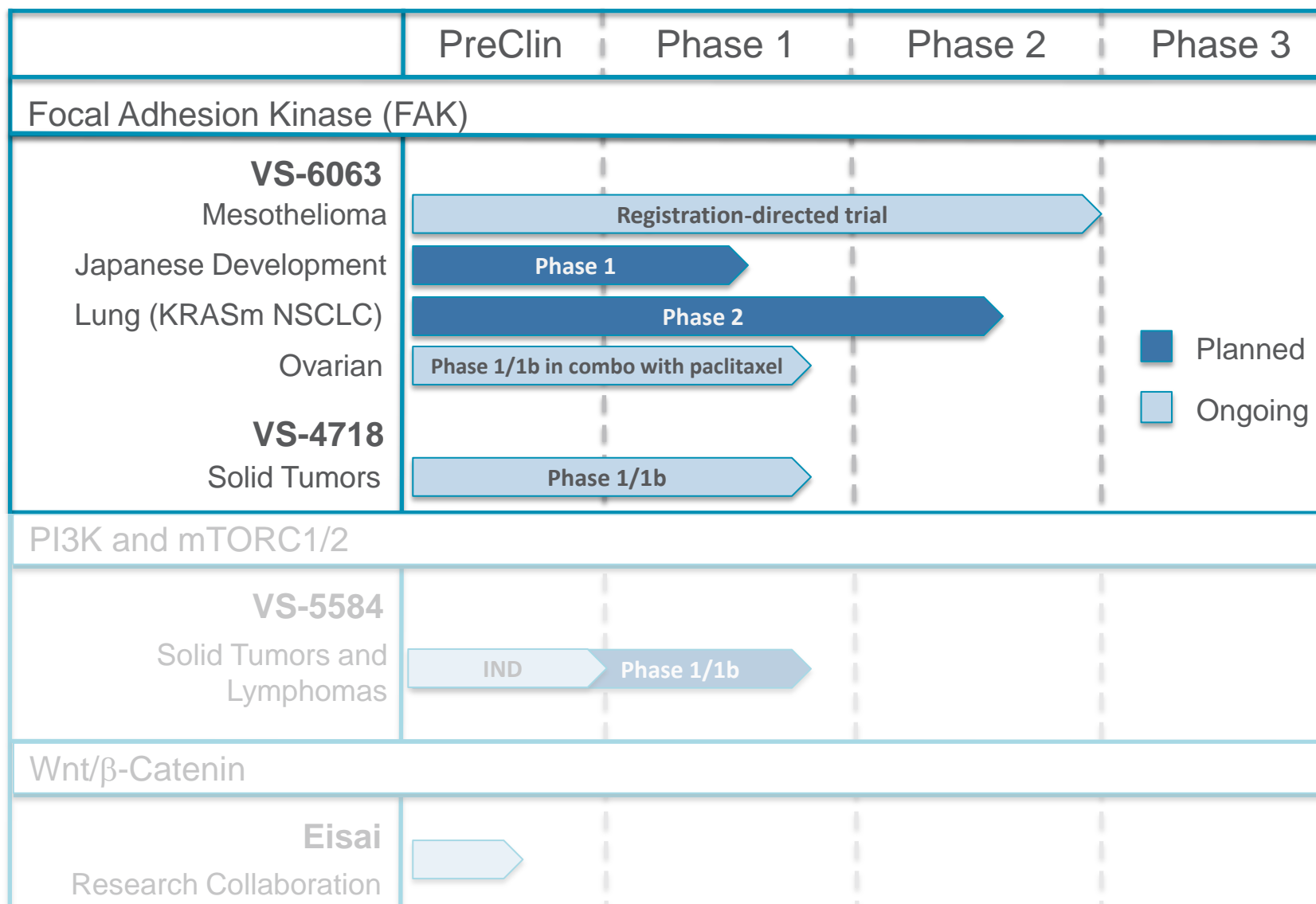


TOV21G human ovarian cancer cells

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Portfolio of Product Candidates Targeting Cancer Stem Cells

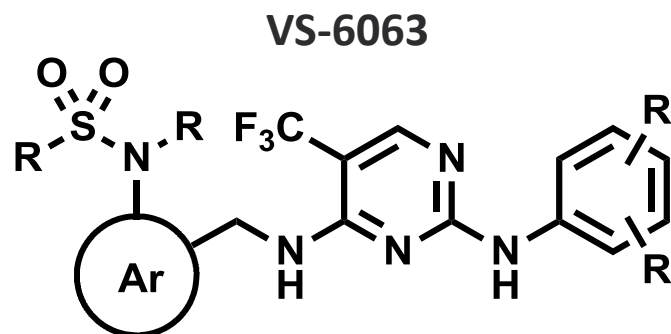


FAK Program Summary

- FAK is a critical regulator of cancer stem cells and disease progression
- Strong pre-clinical evidence and initial clinical proof-of-concept for targeting FAK in mesothelioma, ovarian and lung cancer
- Two candidates in clinical development with 5 clinical trials ongoing/planned in near term
 - VS-6063 Phase 1/1b study in combination with paclitaxel in ovarian cancer ongoing
 - VS-6063 registration-directed study in mesothelioma on track for Q3 initiation
 - VS-6063 Japan bridging trial on track to start in Q3
 - VS-6063 NSCLC trial on track to start in Q3
 - VS-4718 first-in-human Phase 1 ongoing

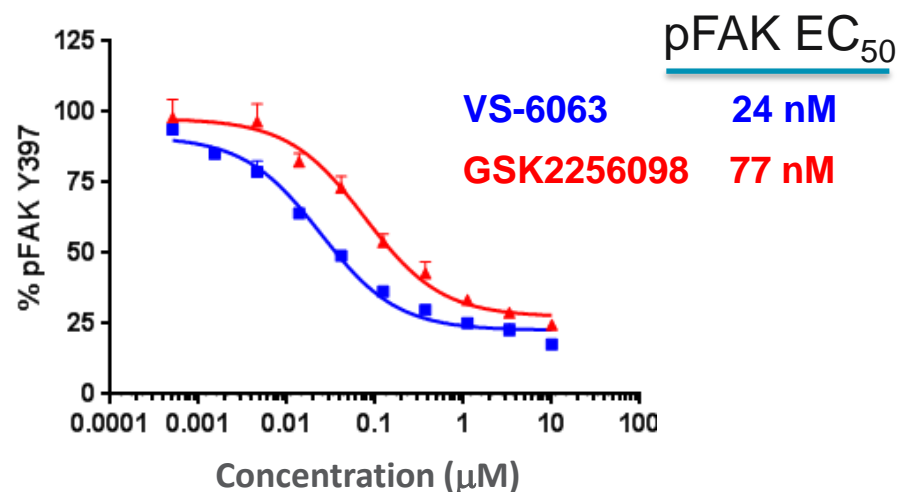
VS-6063 – First in Class FAK Inhibitor

- Oral compound with good safety profile and initial signs of activity in Phase 1
- USAN name: defactinib
- Orphan designation in European Union for mesothelioma
- Two clinical FAK competitors
 - Boehringer Ingelheim: Phase 1
 - GlaxoSmithKline: Phase 1



FAK Enzymatic IC_{50} = 24 nM

FAK Cellular EC_{50} = 24 nM



VS-6063 Phase 1 Study in 46 Patients with Advanced Solid Tumors: Good Safety Profile and Stable Disease in 43% of Patients >100mg BID

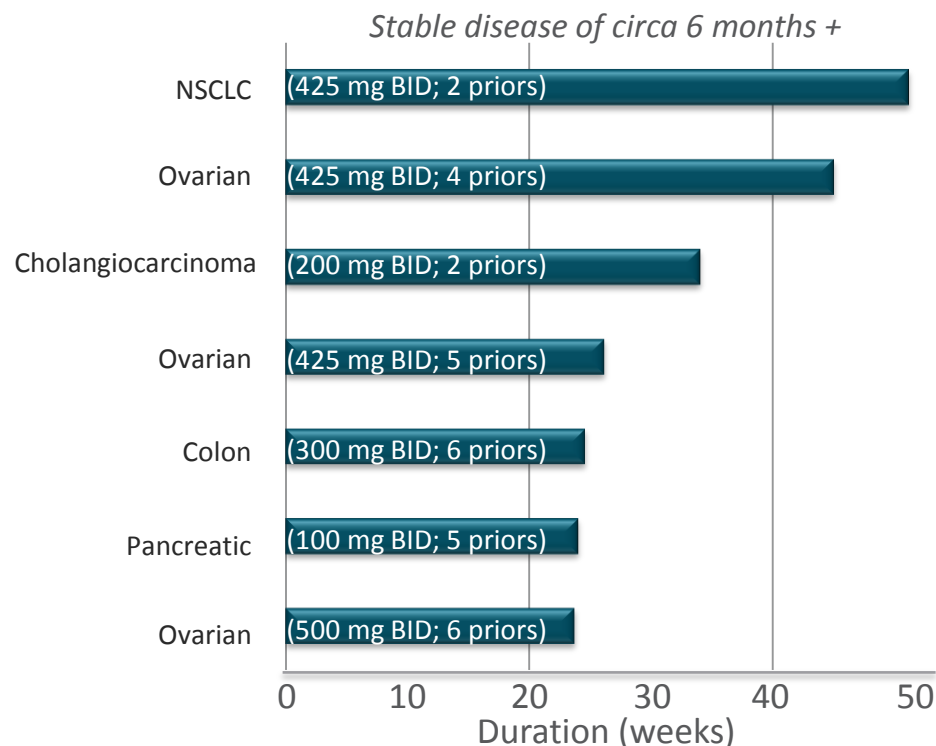
Primary Endpoint: Safety and Tolerability

Adverse Events*	Grade				Total
	1	2	3	4	
	N (%)	N (%)	N (%)	N (%)	N (%)
Nausea	14 (30)	3 (7)	0	0	17 (37)
Unconjugated hyperbilirubinemia	6 (13)	9 (20)	2 (4)	0	17 (37)
Fatigue	8 (17)	6 (13)	1 (2)	0	15 (33)
Vomiting	10 (22)	3 (7)	0	0	13 (28)
Headache	9 (20)	0	1 (2)	0	10 (22)
Diarrhea	8 (17)	2 (4)	0	0	10 (22)
Decreased appetite	8 (17)	1 (2)	0	0	9 (20)

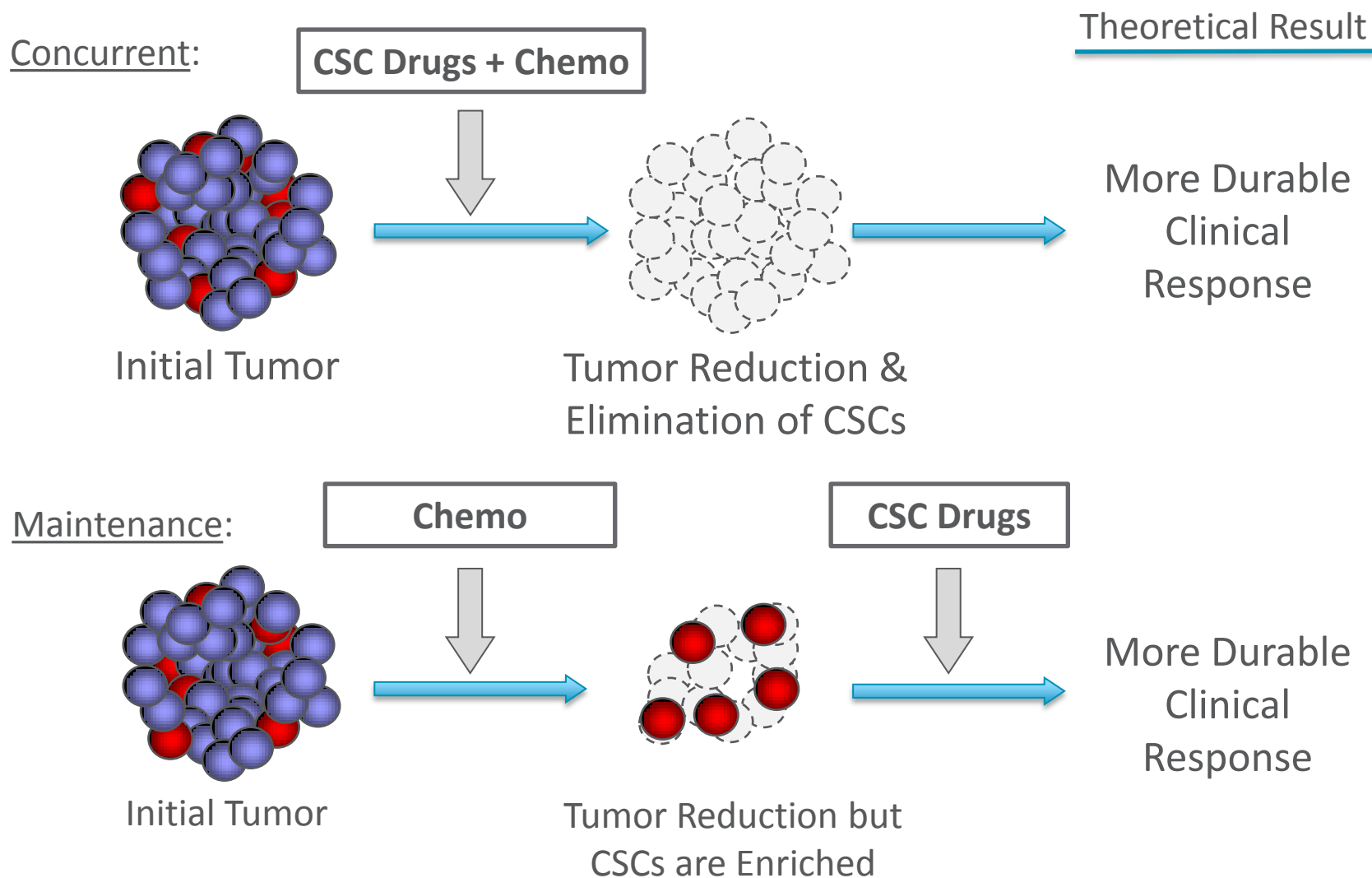
*Treatment-Related Adverse Events (≥20%)

Jones SF J Clin Oncol 2011 29:1 (suppl; abstr 3002)

Initial Signs of Clinical Activity



Clinical Trial Designs for Drugs Targeting Cancer Stem Cells



VS-6063 Concurrently with Weekly Paclitaxel (Phase 1/1b)

- Targeting cancer stem cells concurrently with chemotherapy, to reduce both cancer stem cells and tumor bulk
- Initial target population – recurrent ovarian cancer
 - Signs of clinical activity in the single-agent Phase 1 study
 - Recurrent tumors are enriched in cancer stem cells
 - Tumor FAK expression correlates to poor survival (Anil Sood, MDACC)
 - Access to biopsiable tissue

VS-6063 and Weekly Paclitaxel can be Combined

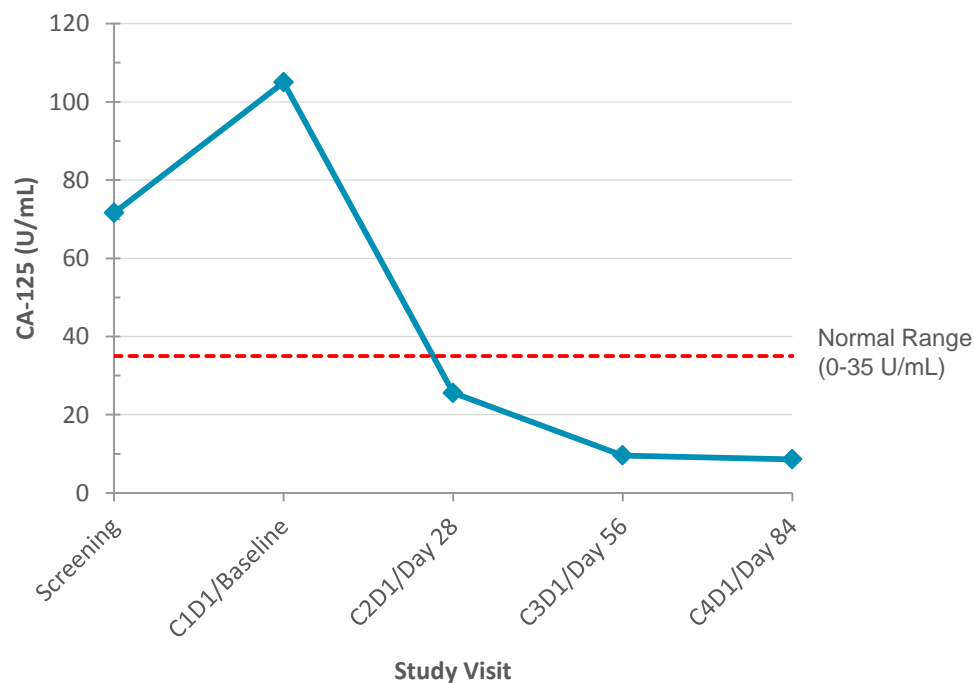
- Expansion into other indications where paclitaxel is standard of care
- Dose escalation portion of study enrollment complete Q2 2013
- Subjects with advanced ovarian cancer and ≤ 4 prior therapies
- No DLTs observed
- No exacerbation of paclitaxel AE profile in combination with VS-6063
- Two dose levels
 - 200mg BID x 3 patients
 - 400mg BID x 3 patients

Ongoing Trial Narrative: Encouraging in-progress Data

- 59 year old white female, diagnosed Jan 2012 with stage 4 serous ovarian cancer

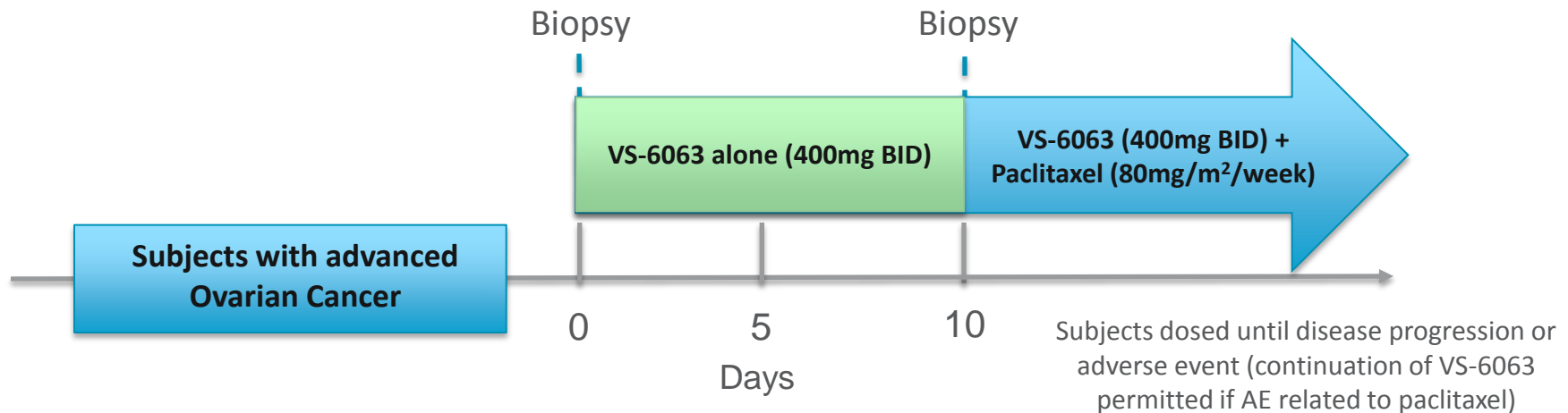
Prior Treatment	Setting	Duration (months)	Status
Carboplatin, paclitaxel	Adjuvant following surgery	~ 7.4	Completed course, relapsed ~3 months later
Doxorubicin (Doxil and Adriamycin)	First line	~ 1.6	Toxicity

- Started weekly paclitaxel and VS-6063 in Mar 2013
- Stage 4 at study entry - baseline lesions included an abdominal lesion and a lymph node within the liver
- Remains on study – now in Cycle 4. Paclitaxel interrupted due to neuropathy, VS-6063 is well tolerated and dosing continues
- Complete Response observed at end of cycle 2. To be reconfirmed at end of cycle 4



VS-6063: Phase 1b Stage of Combination with Weekly Paclitaxel in Ovarian Cancer

- VS-6063 400mg BID + weekly paclitaxel
- 10-day single agent VS-6063 run-in to measure CSC biomarkers and pFAK
- Continue on combination until progression
 - May continue on VS-6063 alone if experiencing paclitaxel toxicity
- Up to 15 additional patients to be enrolled

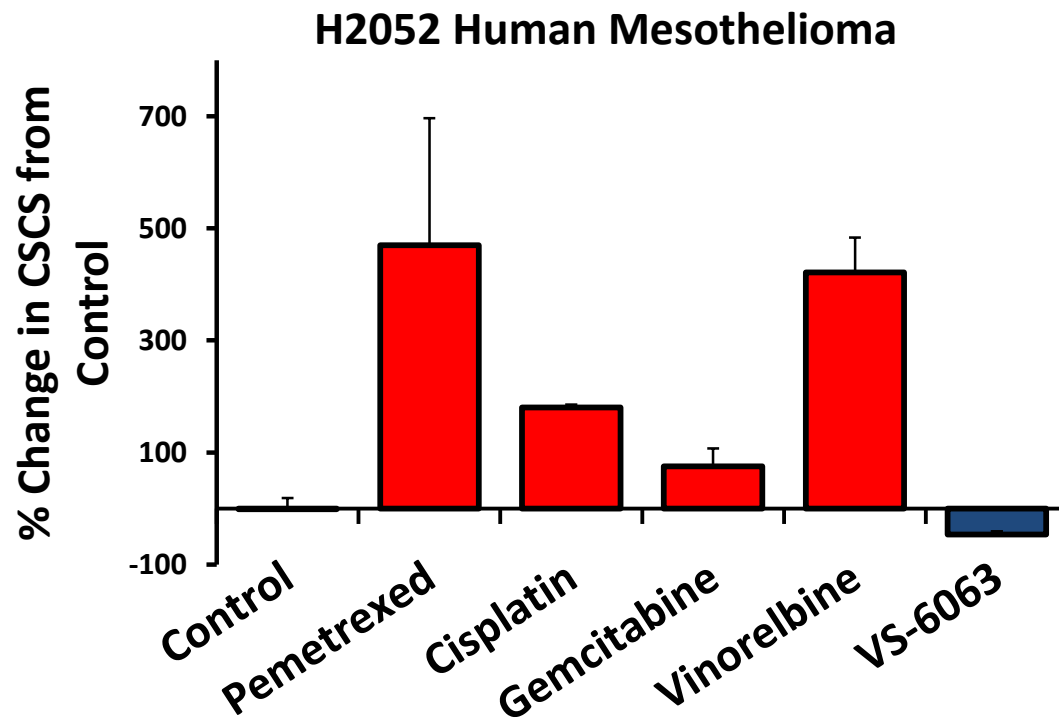


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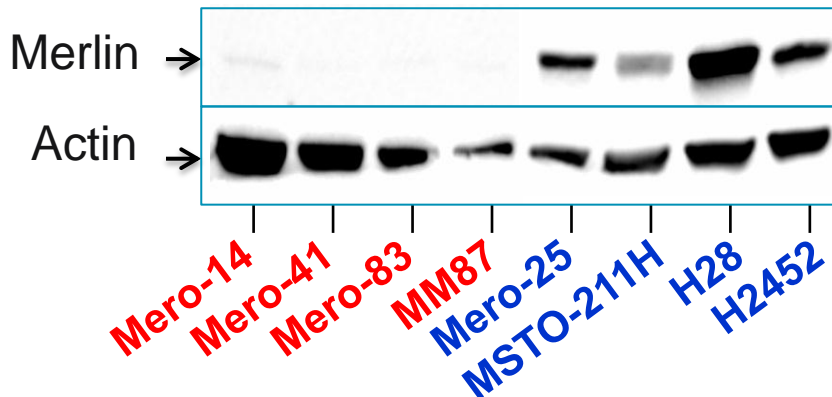
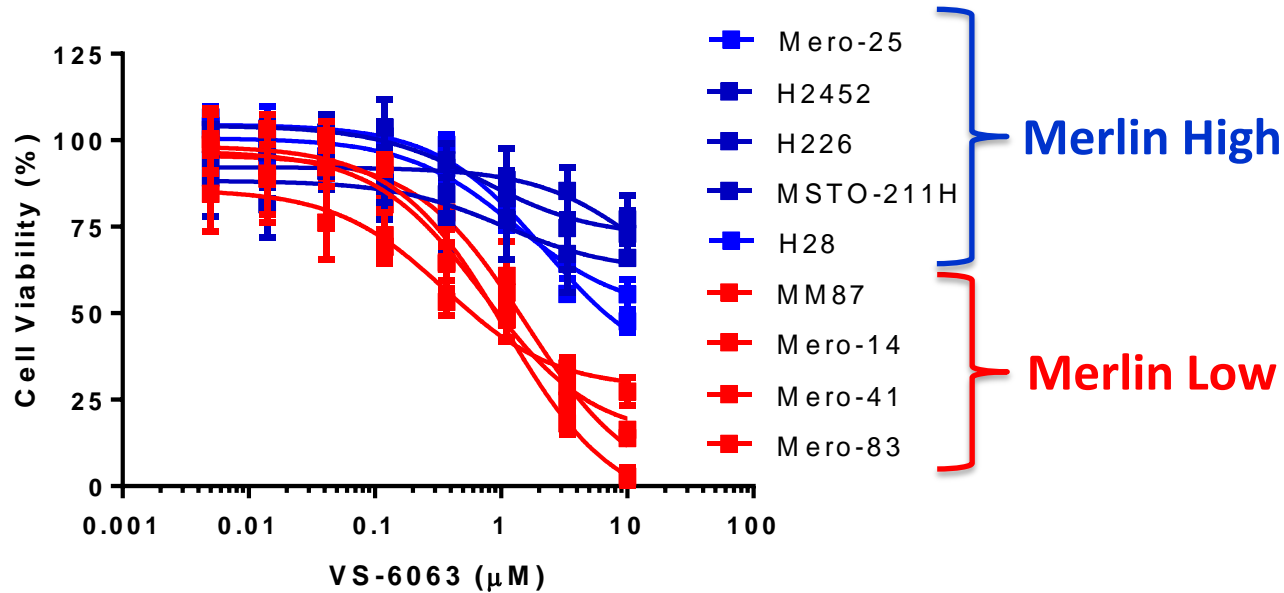
Cancer Stem Cells in Mesothelioma

- CSCs identified in 90% of human mesothelioma patient samples
- Standard of care agents increase proportion of mesothelioma CSCs
- FAK inhibitors reduce proportion of mesothelioma CSCs



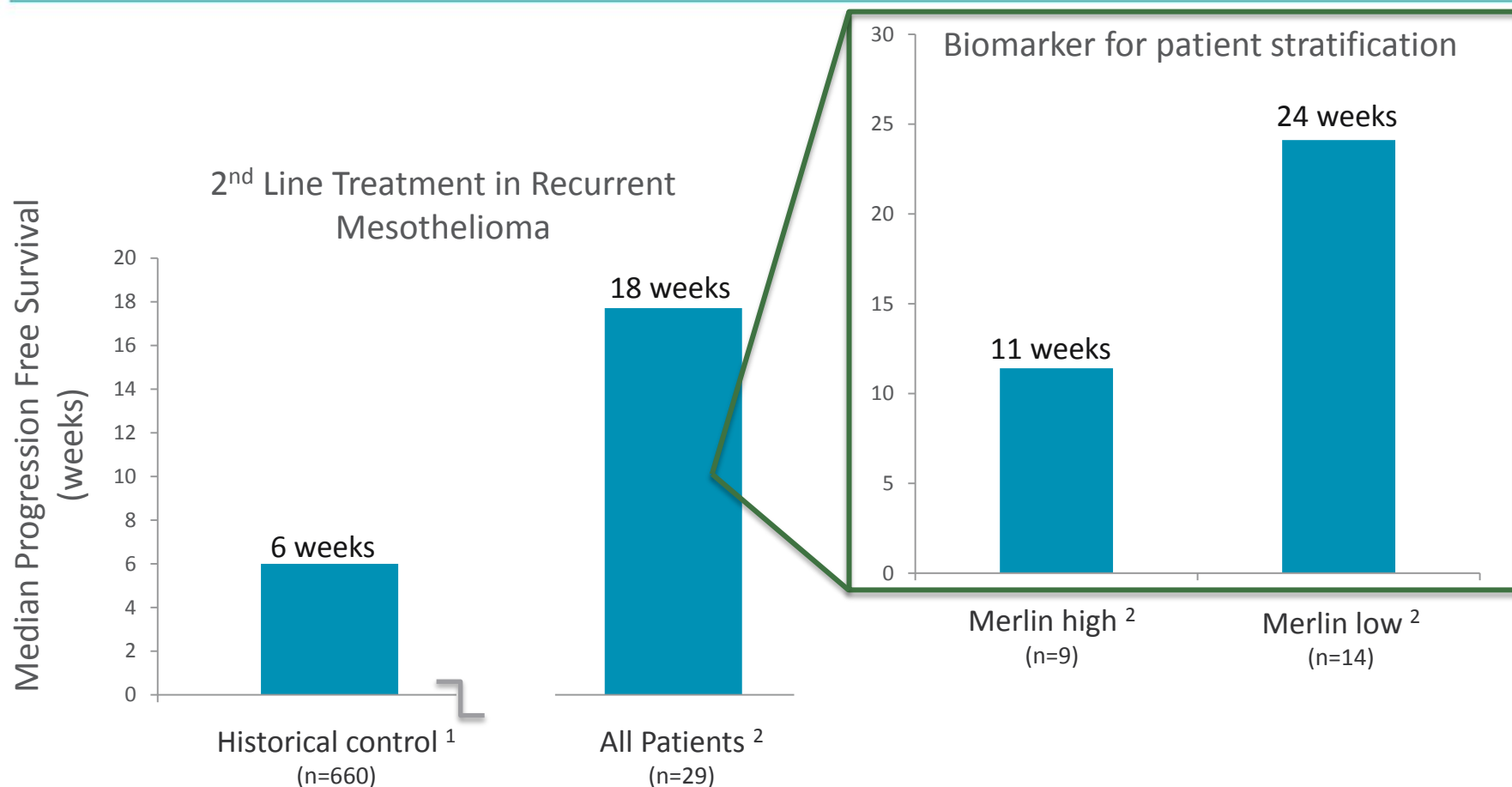
Low Merlin Expression Increases Sensitivity to VS-6063 in Mesothelioma Models

Mesothelioma Cell Line Panel



Approximately 50% of mesothelioma tumors have low merlin

Initial Proof of Concept for FAK Inhibitors in Mesothelioma: GSK2256098 Phase 1 Study – Recurrent Mesothelioma



¹ Historical data from Vorinostat Phase 3 (Krug et al; ESMO 2011)

² Phase 1 trial of GSK2256098 presented at EORTC-NCI-AACR Molecular Therapeutics mtg (Nov. 6-9, 2012)

Jocelyn Farrar, DNP, CCRN, ACNP-BC

Video Presentation



Richard Gralla, M.D.



Principle Malignancies Treated by Thoracic Oncologists

Non-Small Cell Lung Cancer

Small Cell Lung Cancer

Mesothelioma

Thymoma / Thymic Carcinoma

SELECTED MOLECULARLY TARGETED AGENTS IN THORACIC ONCOLOGY

	Agent	Number of Patients Potentially Eligible for Agent / Year in the USA
NSCLC	Erlotinib	10,000 – 12,000
NSCLC	Crizotinib	3000 - 4000
Mesothelioma	VS-6063	2500 - 3000

Worldwide Incidence of Mesothelioma Continues to Increase



Asbestos Mining,
Use & Danger
Persists

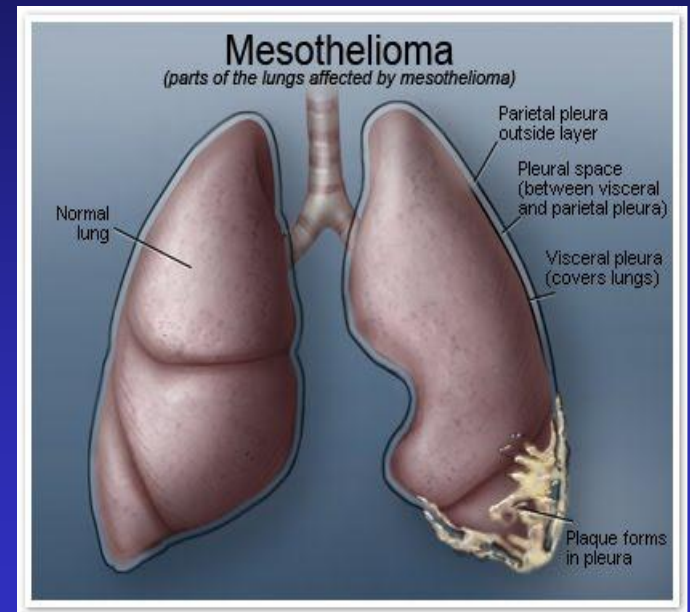


Worldwide Incidence of Mesothelioma Continues to Increase

- WHO estimates total worldwide fatalities of 59,000/year
 - Britain:
 - Most rapidly increasing cancer in women and 3rd most rapid in men
 - Japan
 - New diagnoses almost tripled from 2006 – 2012 (500 – 1278 patients/per year)
- Asbestos exposure is primary risk factor with latency period typically 20 - 40 years
 - Approximately 2 million tons of asbestos are used per year
 - Top consuming countries: (“BRIC”) Brazil, Russia, India, China
 - Japan only banned asbestos in 2006
 - Many countries have yet to ban asbestos

Mesothelioma is a Devastating Cancer

- Highly aggressive and lethal cancer
 - Typically diagnosed late-stage (Stages III and IV)
 - There is no known effective screening method for early detection
 - 9 to 12 month survival from time of diagnosis in most studies
- Tumor encases the lungs leading to pain and suffocation
 - Highly symptomatic with 93% of patients having 3+ symptoms (pain, shortness of breath most commonly)



Pleural Nodules of Mesothelioma



Images reprinted with permission. © 2004 NJ Vogelzang, MD.

Current Therapy for Mesothelioma is Limited

- Surgery for resectable disease, but few patients are cured
- First-line standard therapy for mesothelioma is combination pemetrexed + cisplatin – demonstrated 2-3 month overall survival benefit and symptom benefits versus single agent cisplatin
- No standard second-line therapy
- Management of symptoms: shortness of breath and pain
- Hospice care

Typical Treatment of Advanced Mesothelioma

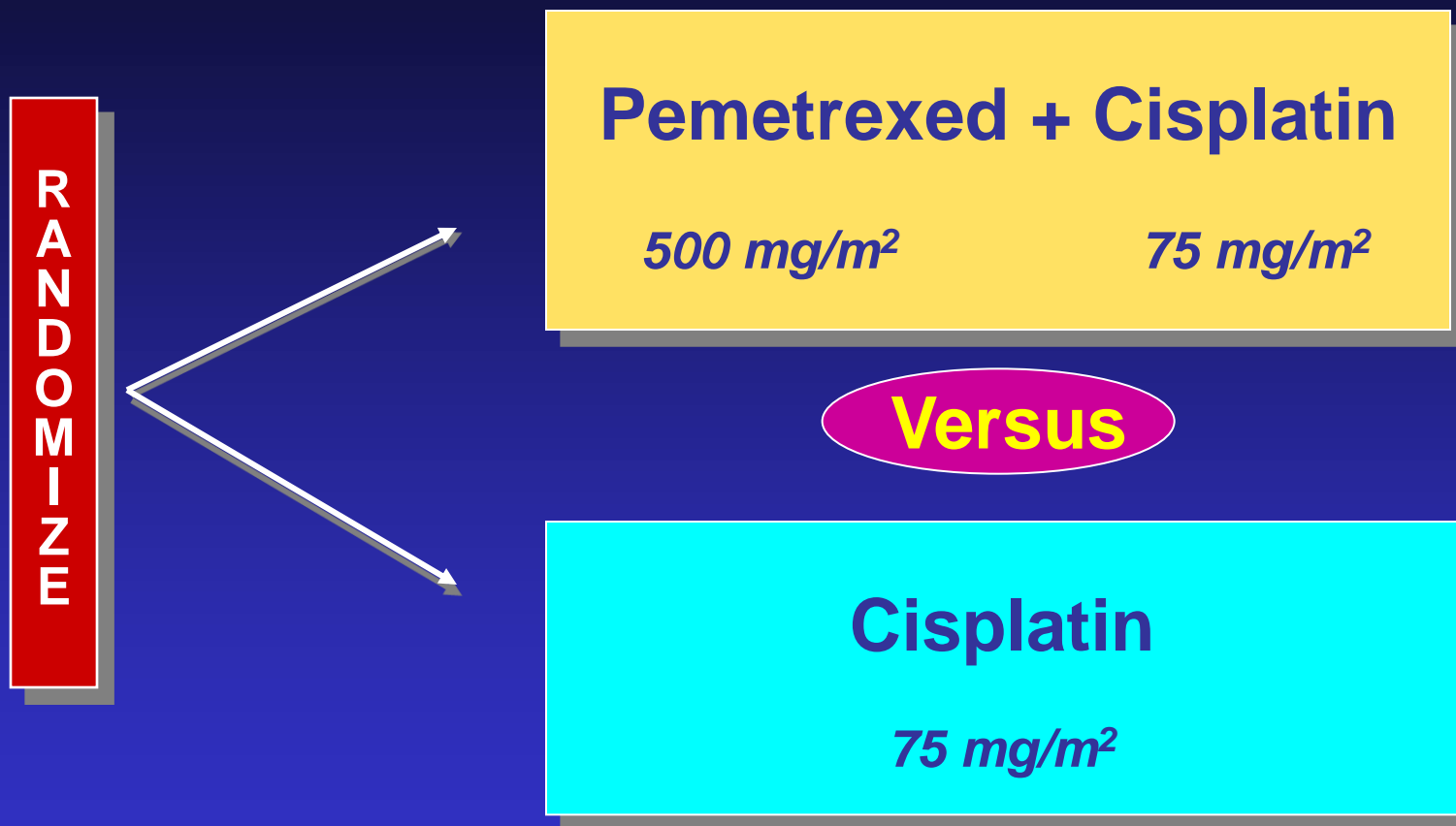


¹ Pemetrexed + Cisplatin Phase 3 (Vogelzang et al; JCO 2003)

² Vorinostat Phase 3 (Krug et al; ESMO 2011)

PEMETREXED + CISPLATIN *versus* CISPLATIN

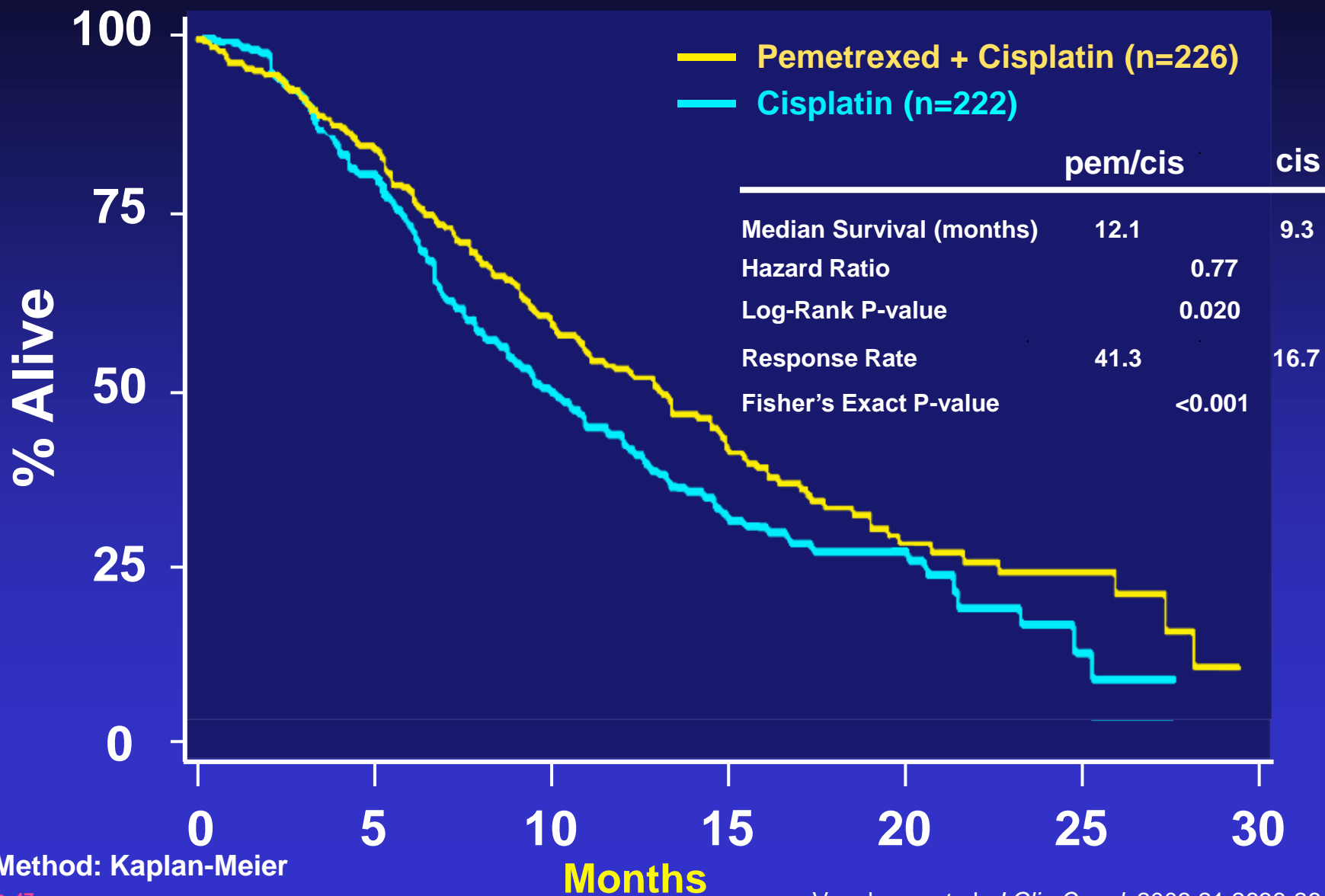
Phase III Study Design: Target of 6 Cycles



- All agents given on Day 1 every 3 weeks
- KPS \geq 70%
- Unresectable MPM; no prior chemotherapy

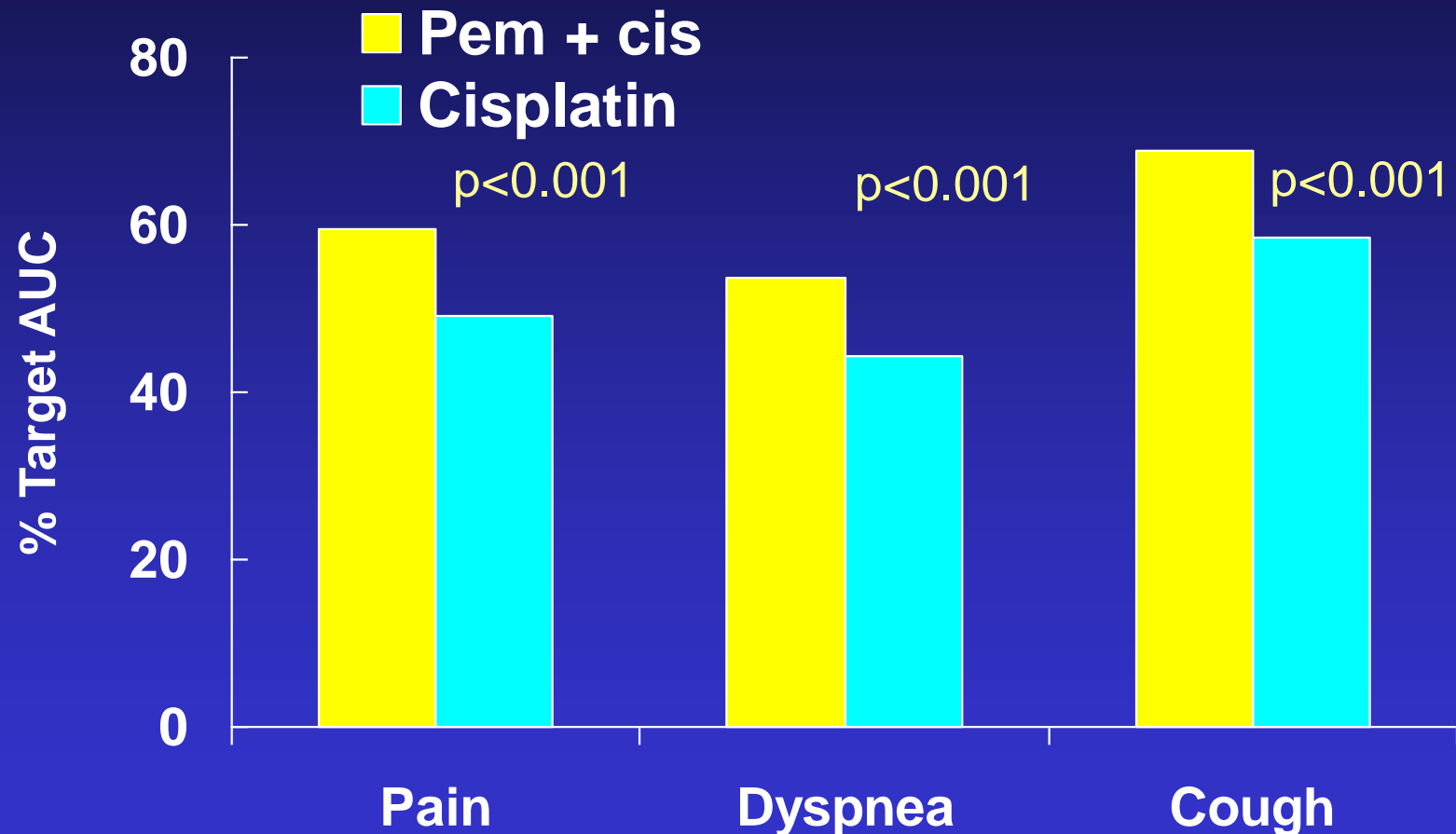
PEMETREXED + CISPLATIN *versus* CISPLATIN

Survival and Response

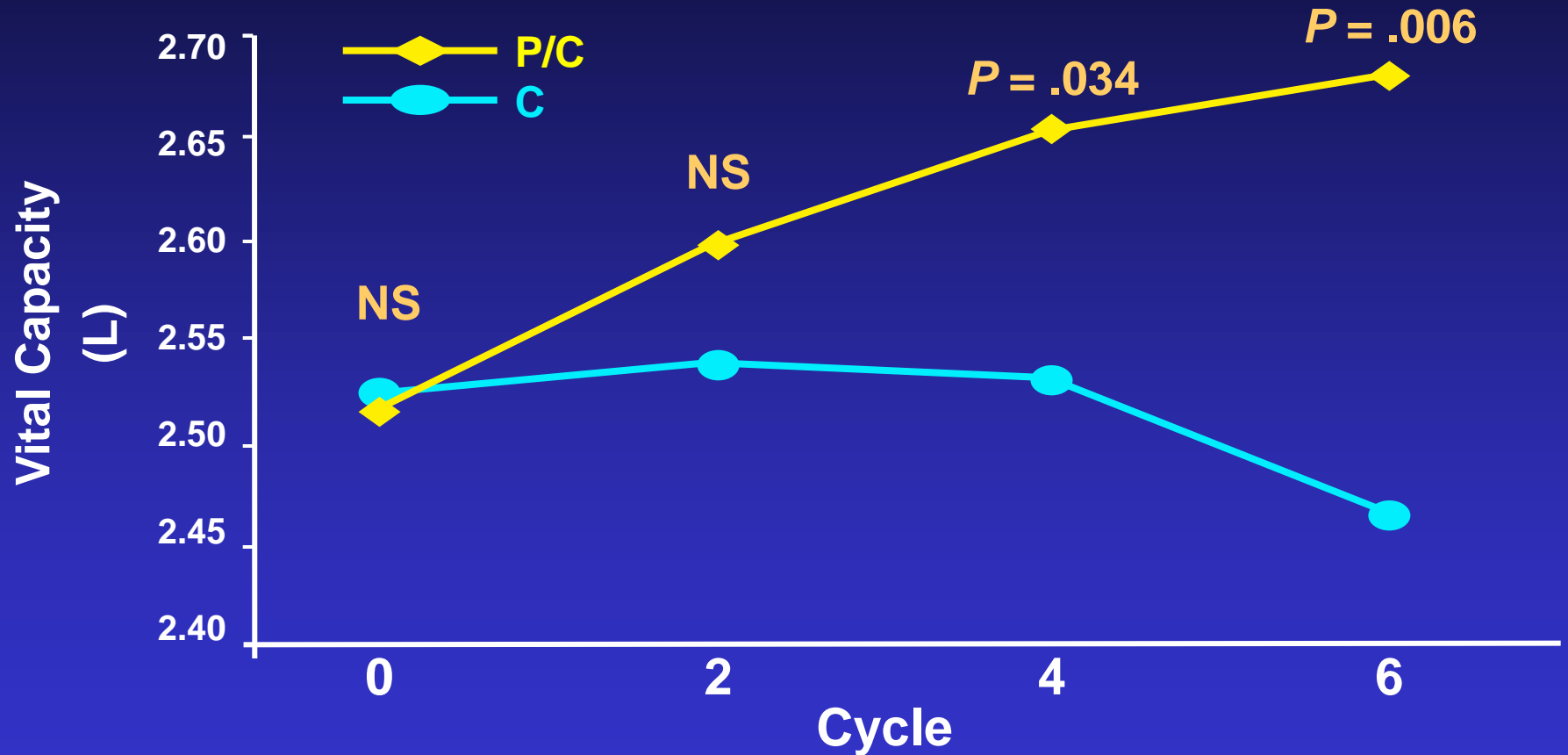


PEMETREXED + CISPLATIN *versus* CISPLATIN

Thoracic Symptoms: 18-week Results

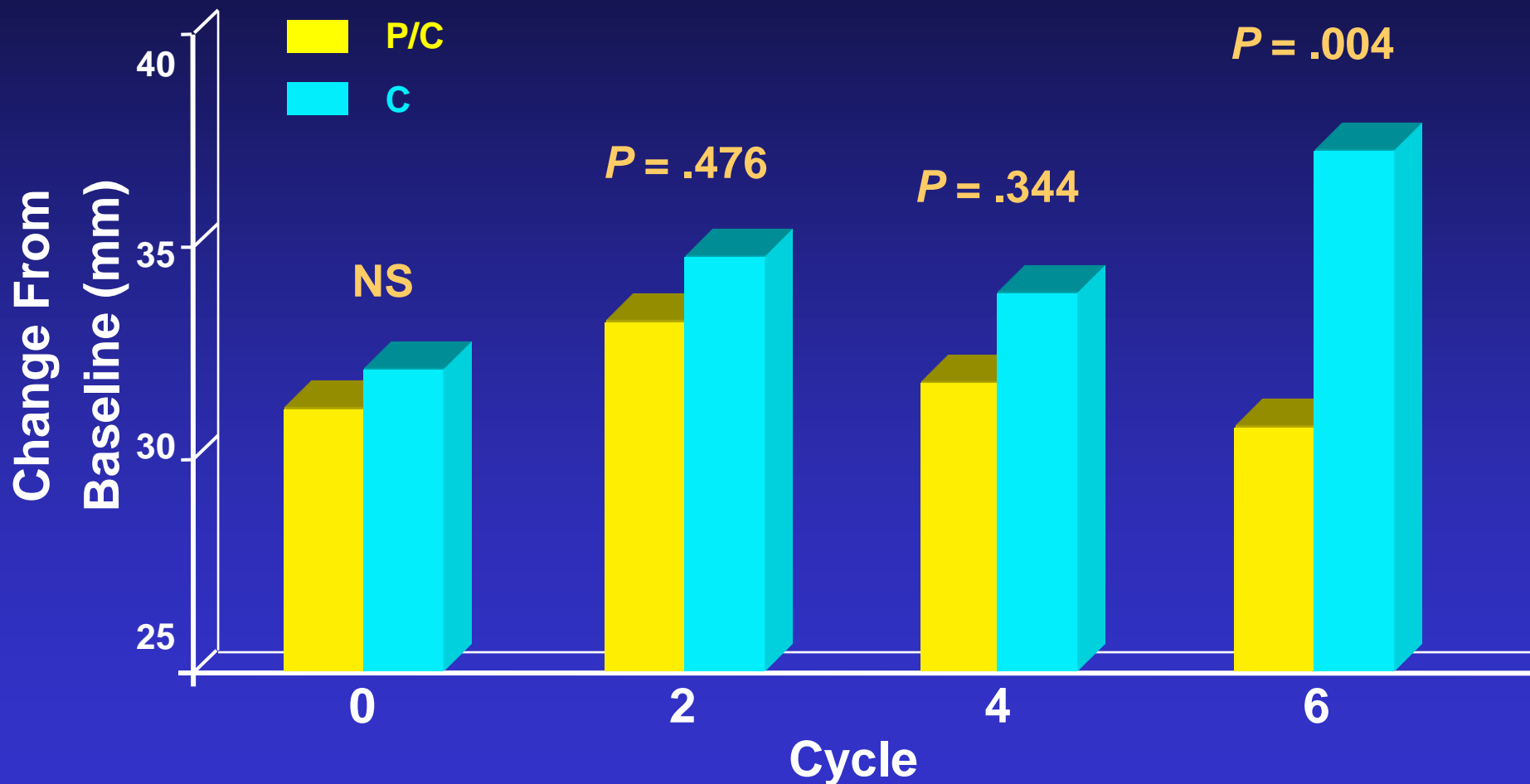


Lung Function by Treatment



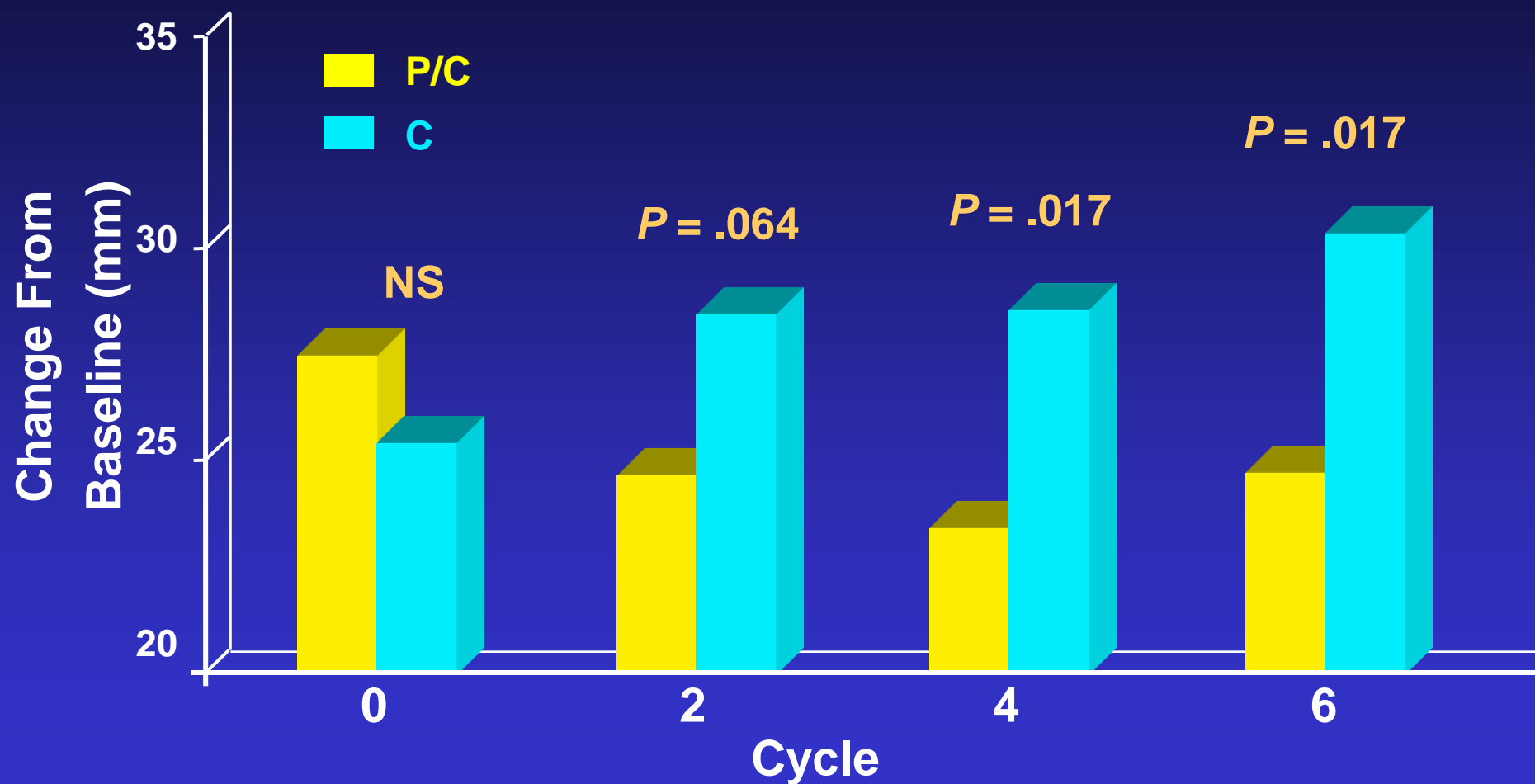
Hollen P, Gralla RJ et al. *Cancer* 2004;101:587–95.

Lung Cancer Symptom Scale: Dyspnea



Hollen P, Gralla RJ et al. *Cancer* 2004;101:587–95.

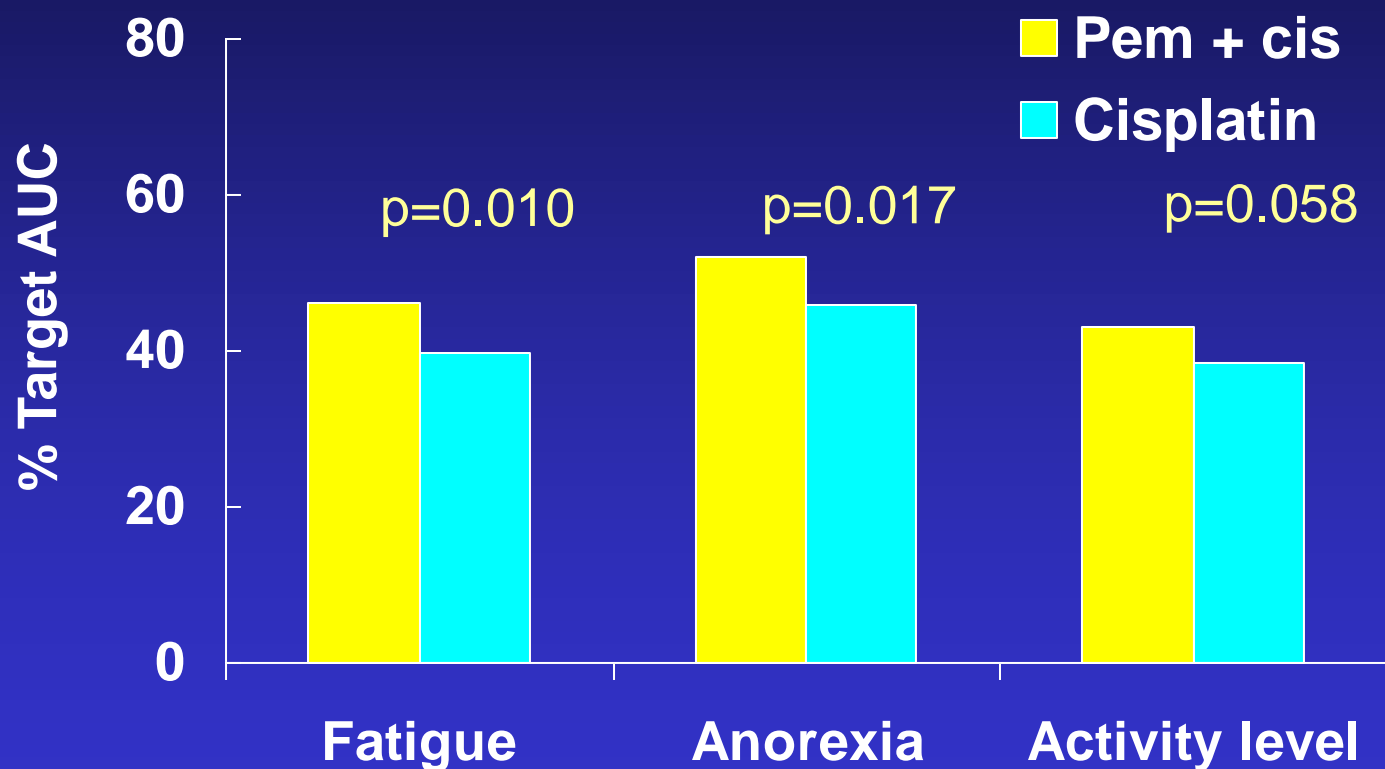
Lung Cancer Symptom Scale: Pain



Hollen P, Gralla RJ et al. *Cancer* 2004;101:587–95.

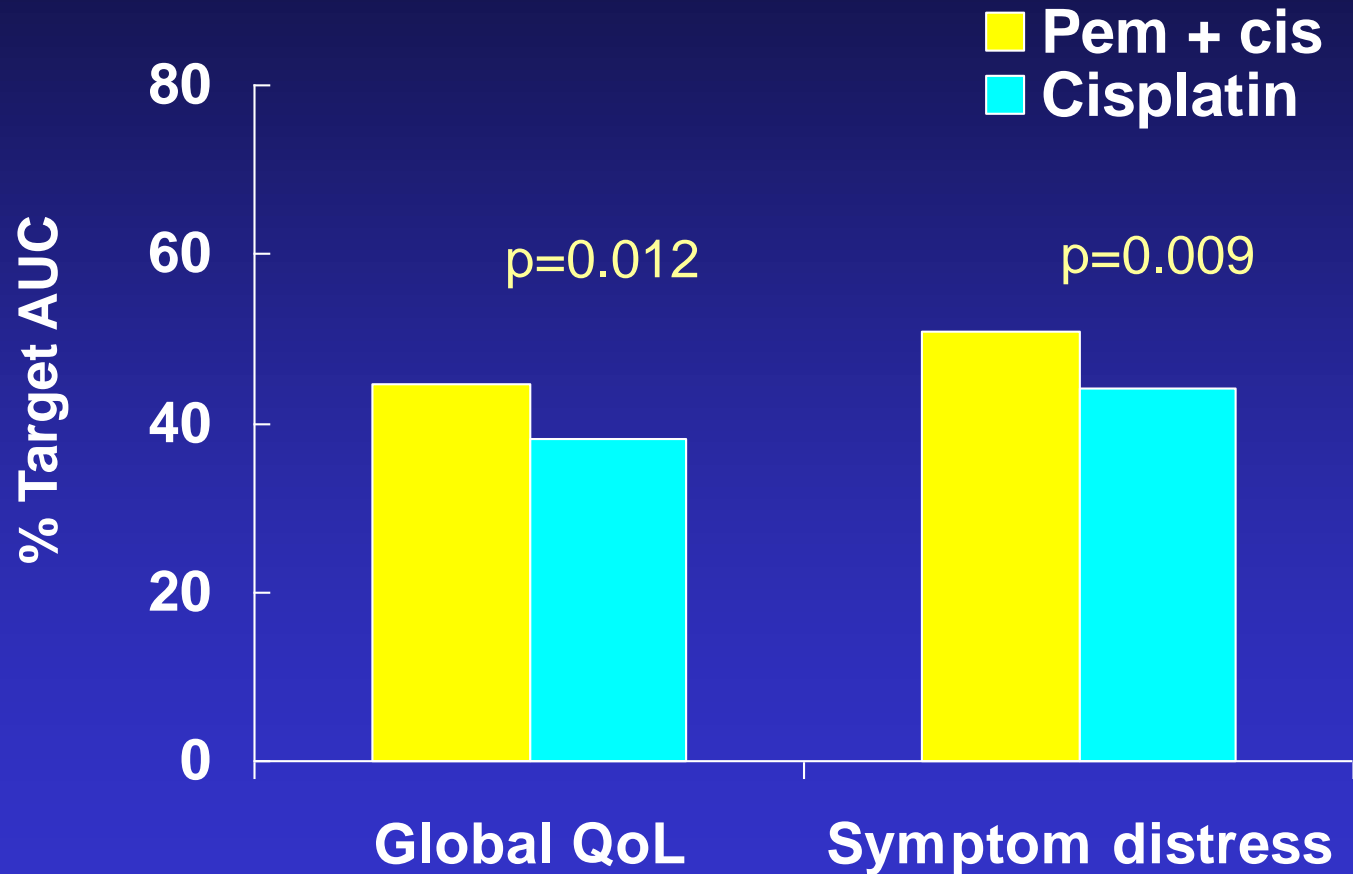
PEMETREXED + CISPLATIN *versus* CISPLATIN

General Symptoms: 18-week Results



PEMETREXED + CISPLATIN *versus* CISPLATIN

Global Assessment: 18-week Results

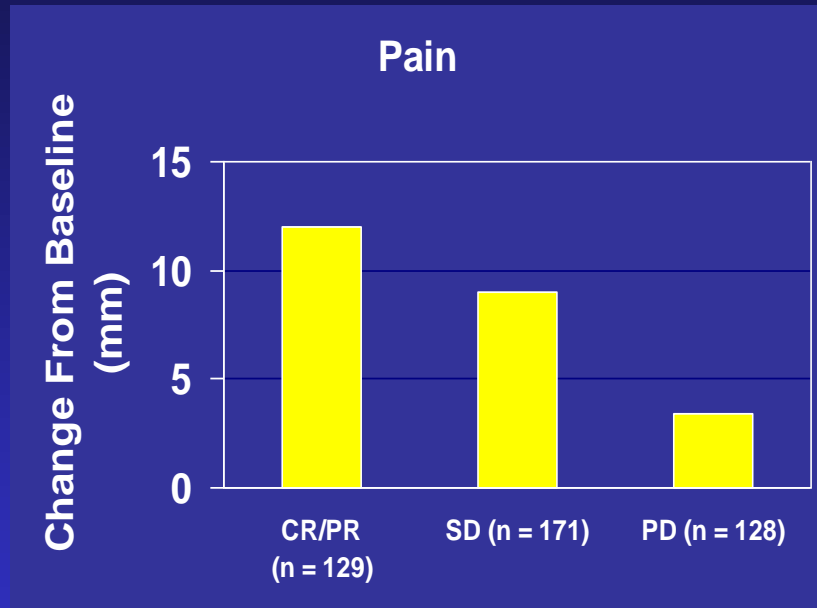


Reference: Vogelzang et al *JCO* 2003

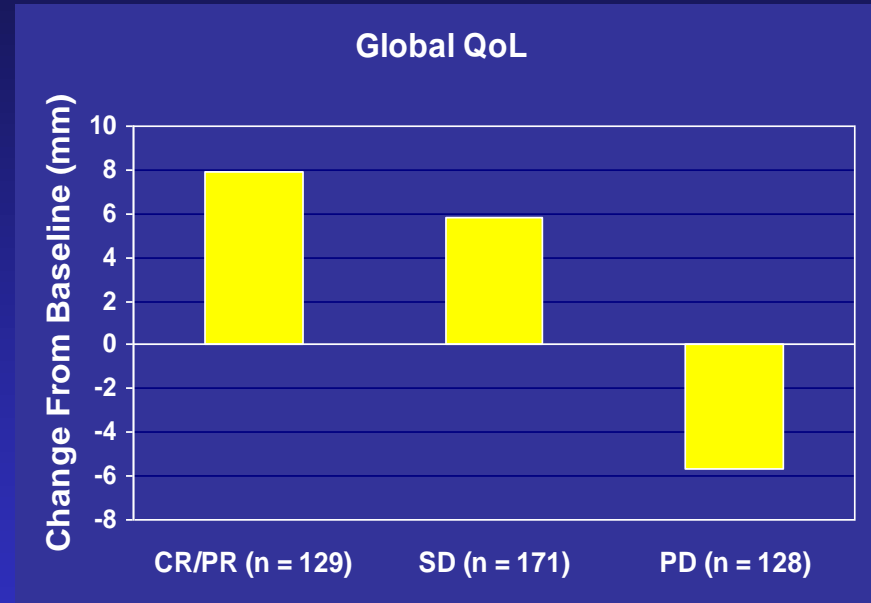
100% = best score

Patient-Determined Pain and Global Quality-of-Life (QoL) Scores by Response (model-based means—All Patients)

Improvement



Improvement



Analysis of variance by response group (*P* values)

CR/PR vs SD

.254

CR/PR vs PD

.003

SD vs PD

.034

CR/PR vs SD

.413

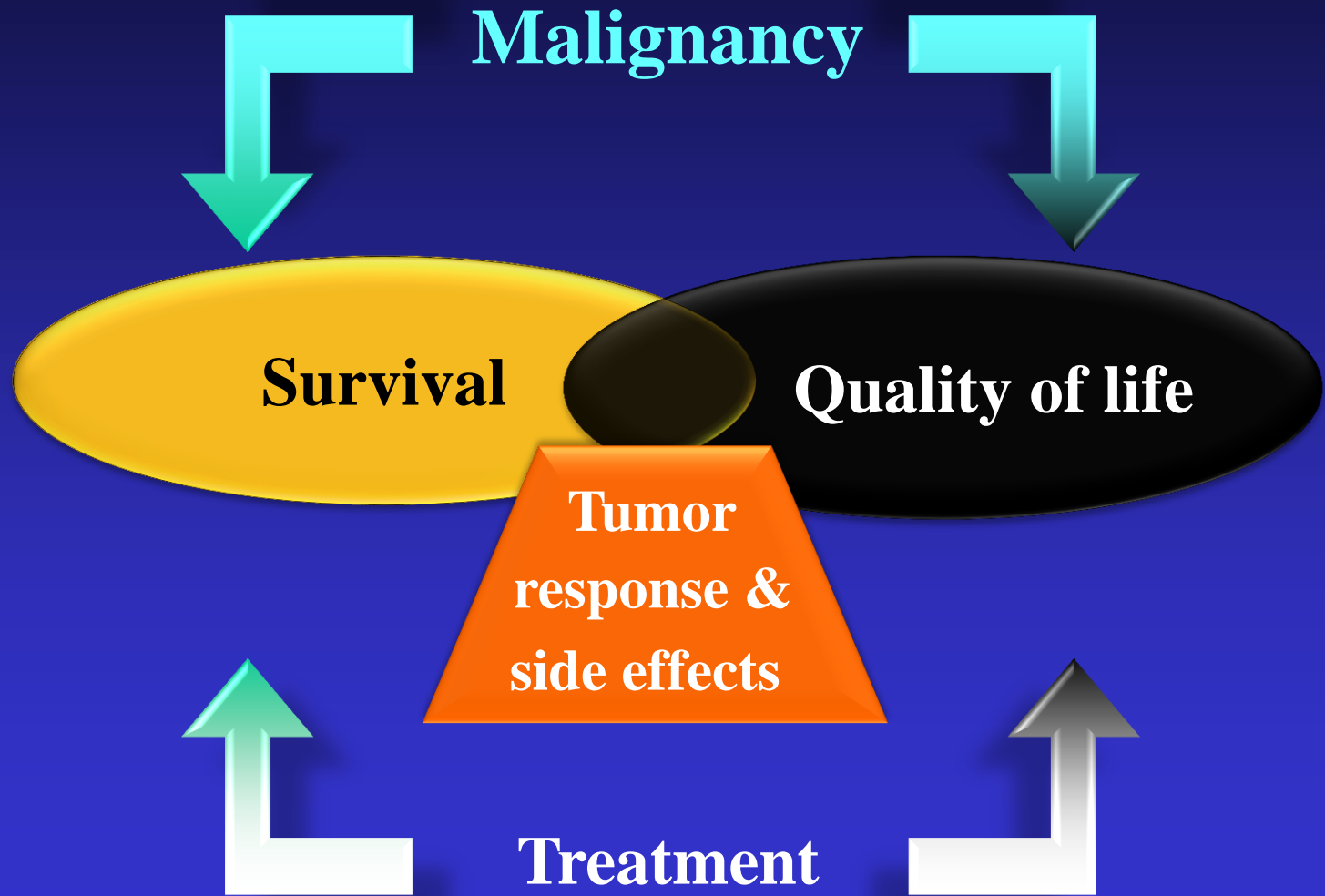
CR/PR vs PD

<.001

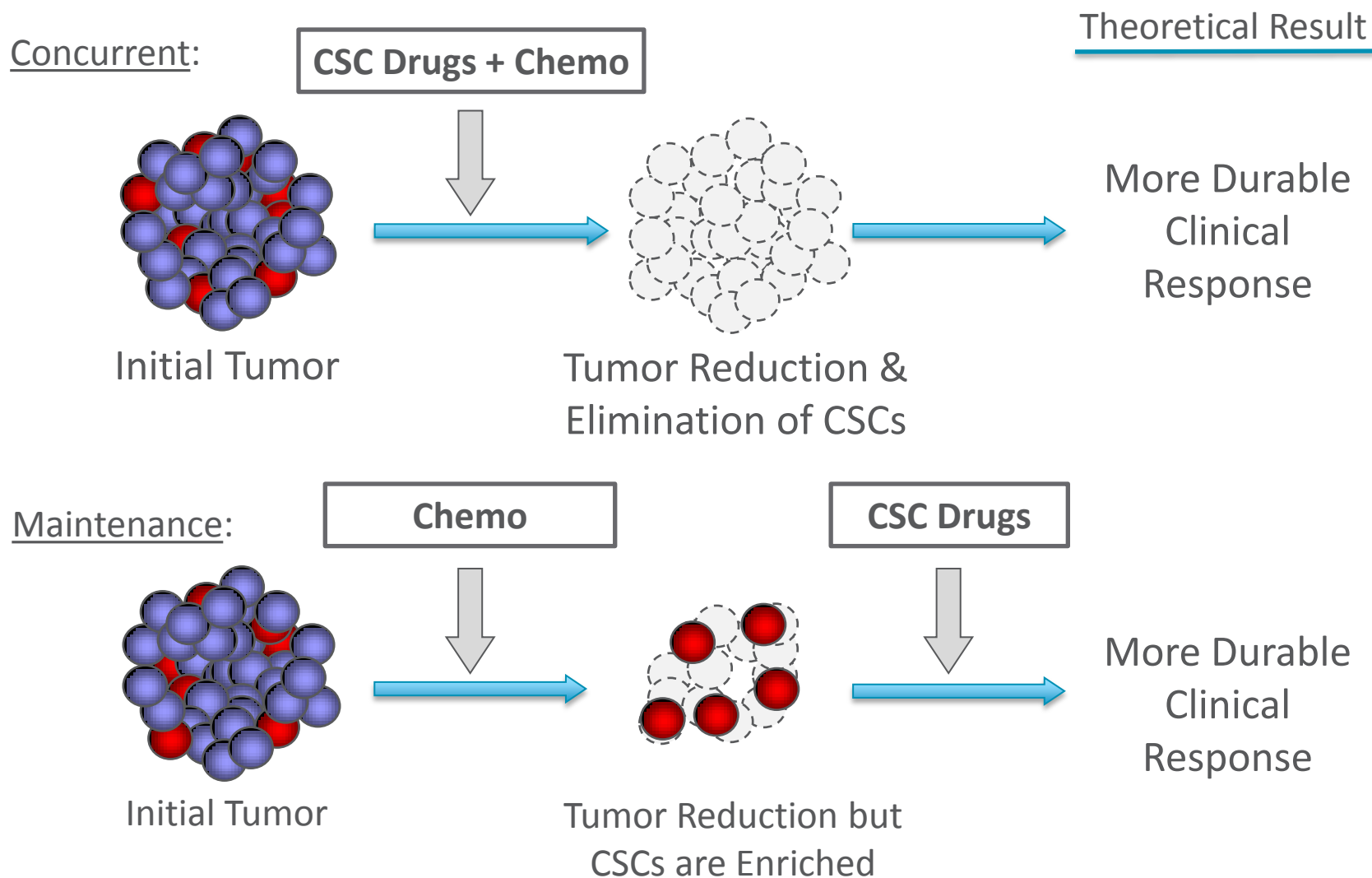
SD vs PD

<.001

Endpoints and treatment: Relationships and role of patient reported outcomes ("PROs")



Clinical Trial Designs for Drugs Targeting Cancer Stem Cells



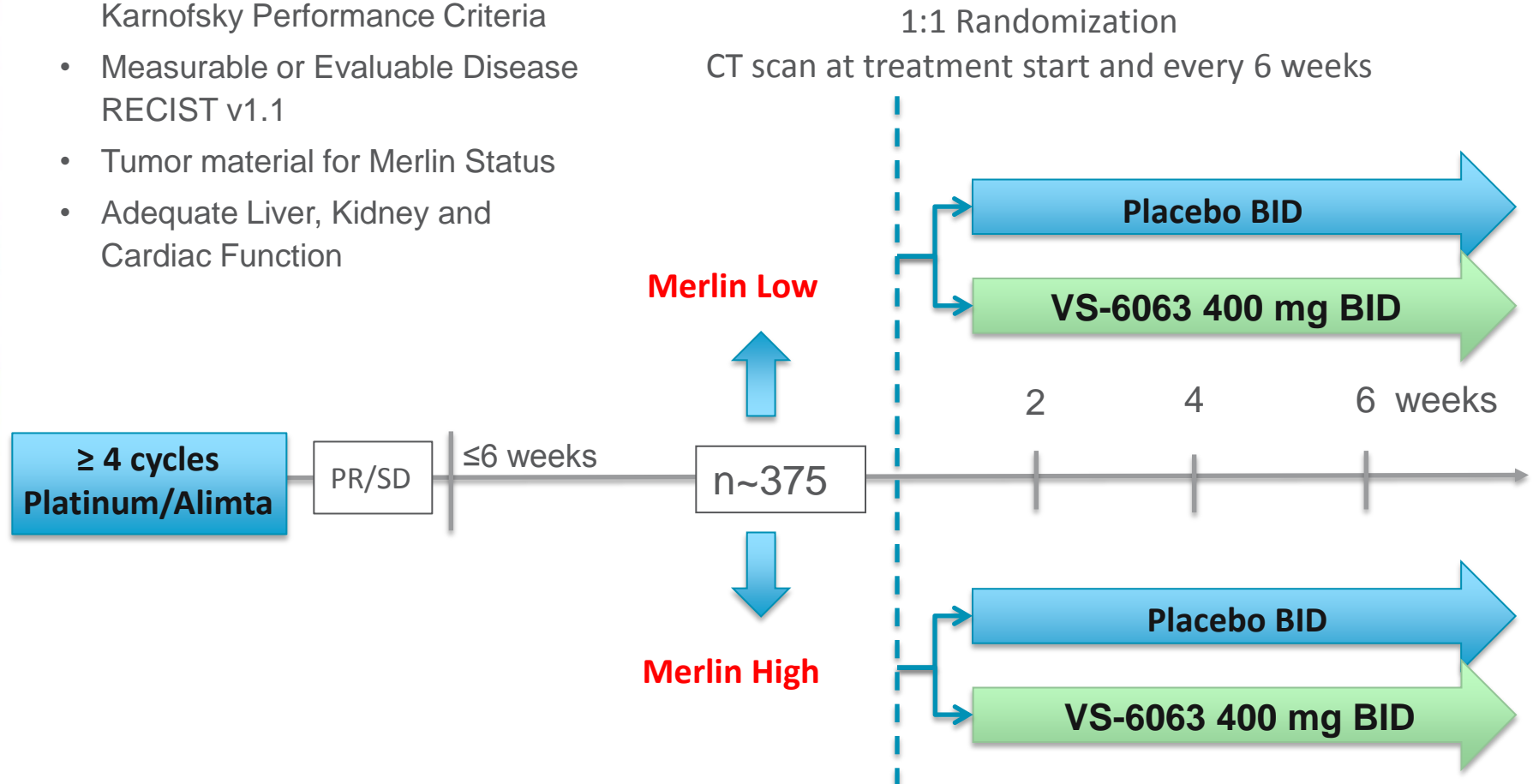
Registration-Directed Study in Malignant Pleural Mesothelioma

Sample Size for PFS	•350 – 400
Design	•Randomized, double blind, placebo controlled, <u>no cross-over allowed</u> •Central review of CT scans
Population	•Patients with good performance status, evaluable lesions and disease control immediately after ≥ 4 cycles of Alimta + platinum
Study Sites	•North America, Europe, AUS/NZ, South Africa, (Japan)
Endpoints	•Primary: Progression Free Survival, Overall Survival •Secondary: Quality of Life using LCSS-meso, ORR

Registration-Directed Study Design in Malignant Pleural Mesothelioma

Key Eligibility Criteria

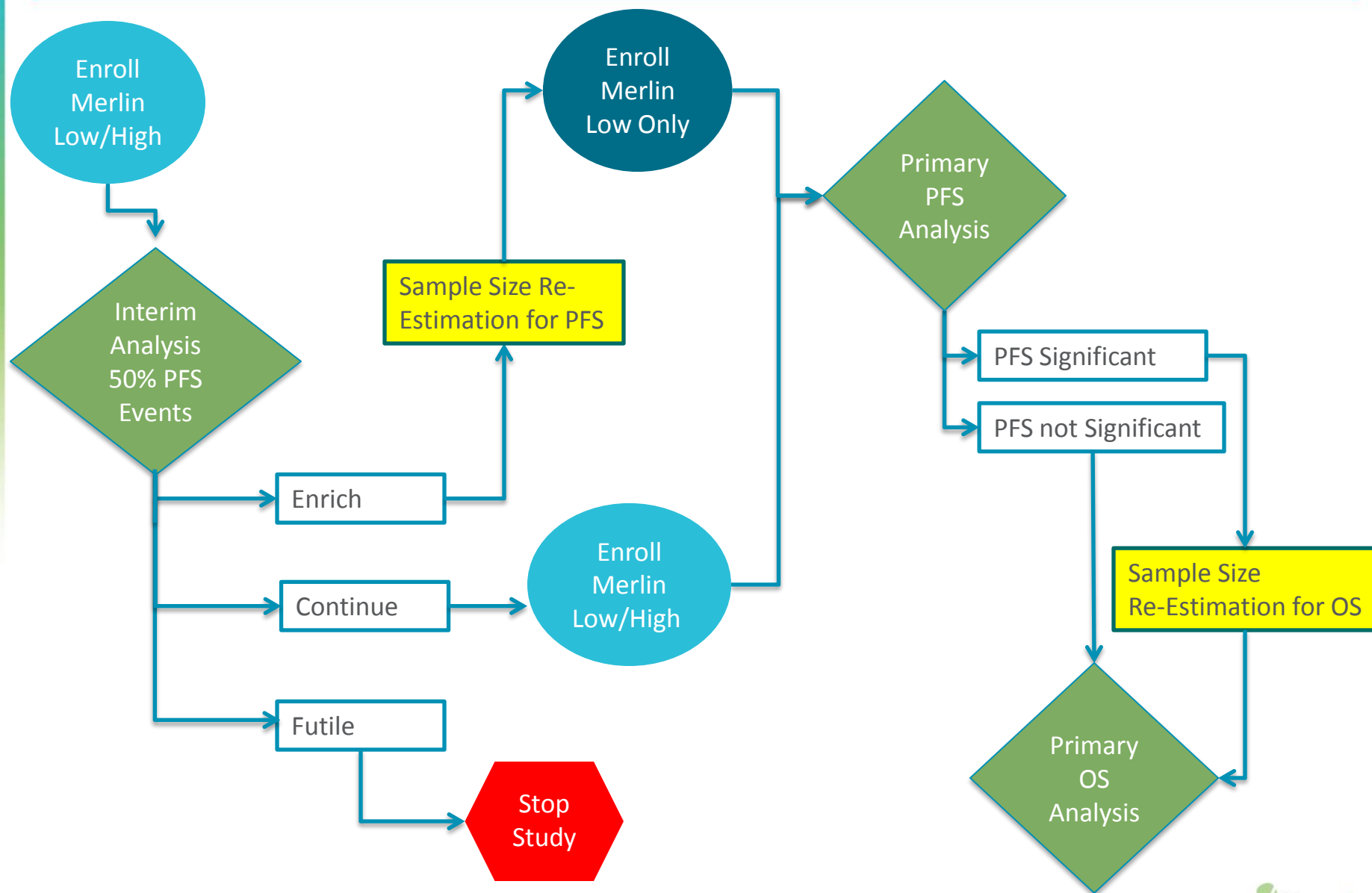
- Performance status $\geq 70\%$
Karnofsky Performance Criteria
- Measurable or Evaluable Disease
RECIST v1.1
- Tumor material for Merlin Status
- Adequate Liver, Kidney and Cardiac Function



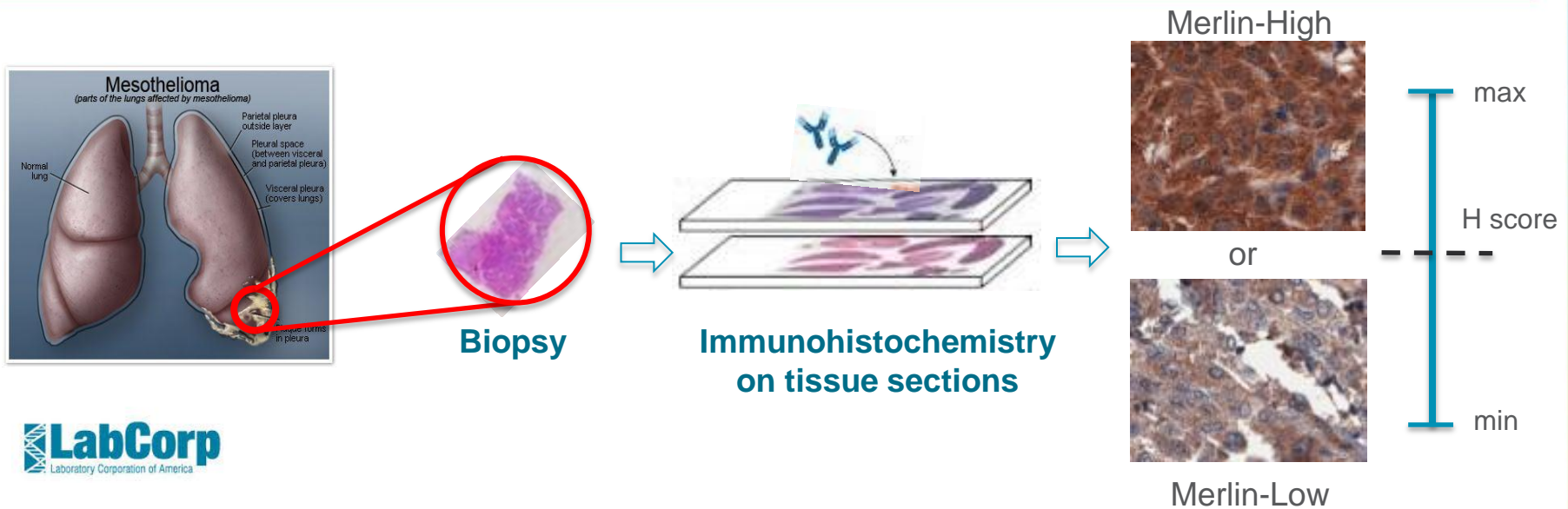
Adaptive Design Enables Two Paths to Registration

Powering for PFS	<ul style="list-style-type: none">•90% power•Potential for accelerated approval on PFS
Powering for OS	<ul style="list-style-type: none">•Resize at primary PFS analysis to achieve adequate power for OS•Potential for full approval on OS
Interim Analysis & Adaptive Design	<ul style="list-style-type: none">•Pre-planned interim evaluation by DSMB at 128 PFS events•Futility, continue enrolling all patients, or enroll merlin low only•Can do a sample size re-estimation if merlin-low only

VS-6063: Adaptive Design Enables Multiple Paths to Registration



Clinical Assay for Merlin Expression in Mesothelioma



Determining Binary Cut-off

- 1 Clinical specimens retrospectively analyzed from 300 mesothelioma patients
- 2 Tumor Cell Line Sensitivity found for Merlin-Low

Clinical Assay Validation

- Assay validated by Labcorp
- H – Score [0-300] from IHC
- Binary cut-off: High/Low
- Testing in 125 mesotheliomas
- Central Laboratory and Pathology Review

Site Qualification and Regulatory Progress on Schedule

- ~35 sites qualified to date in 11 countries
- Regulatory submissions/allowances on track
- US Investigator meeting held. Others shortly



Australia



Belgium



Canada



France



Netherlands



New Zealand



Allowed



South Africa



Spain



Sweden



UK



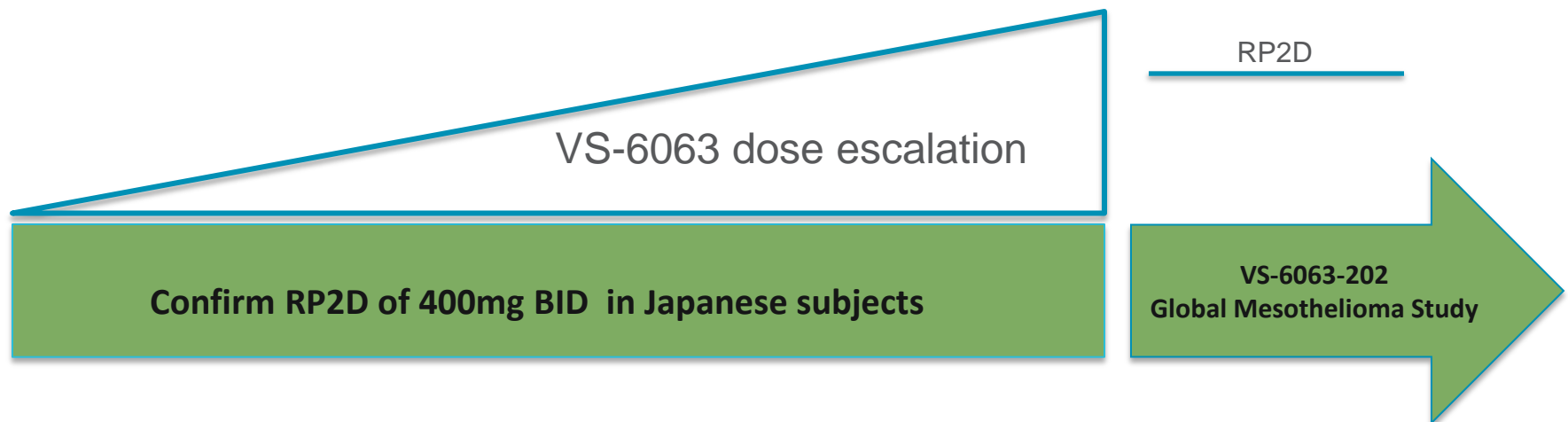
USA



- Estimated time to full enrollment for PFS: 24 months
- Will update clinicaltrials.gov with country/site initiations
- First study update announcement expected on year end 2013 conference call (March 2014) with enrollment and target dates

VS-6063: Japanese Development Strategy

- Facilitate Japanese inclusion into global mesothelioma trial
- Create a path to possible Japanese approval
- Phase 1 bridging study
 - Dose escalation as a single agent
 - Patient population: advanced solid tumors
- 3-5 expansion sites for global mesothelioma study selected



Team to Execute the Global Regulatory Study

- Leadership with extensive late-stage development experience
 - Joanna Horobin, M.B., Ch.B. – Chief Medical Officer
 - Syndax Pharmaceuticals, Rhone-Poulenc Rorer, EntreMed
 - 10 marketed compounds including Taxotere and Camptosar
 - Mitchell Keegan, Ph.D. – Vice President, Development
 - Gloucester, Curis
 - Istodax, Erivedge
- CRO with global pharmacovigilance and orphan drug experience

Mesothelioma Steering Committee

Paul Baas, Amsterdam
*Conducted the Phase 3
thalidomide study*

Richard Gralla, NY
*Expert on Quality of Life in
Mesothelioma*

Lee Krug, NY
*Conducted the Phase 3
vorinostat trial*

Larry Schwartz, NY
Imaging expert

Dean Fennell, UK
President Elect for iMig

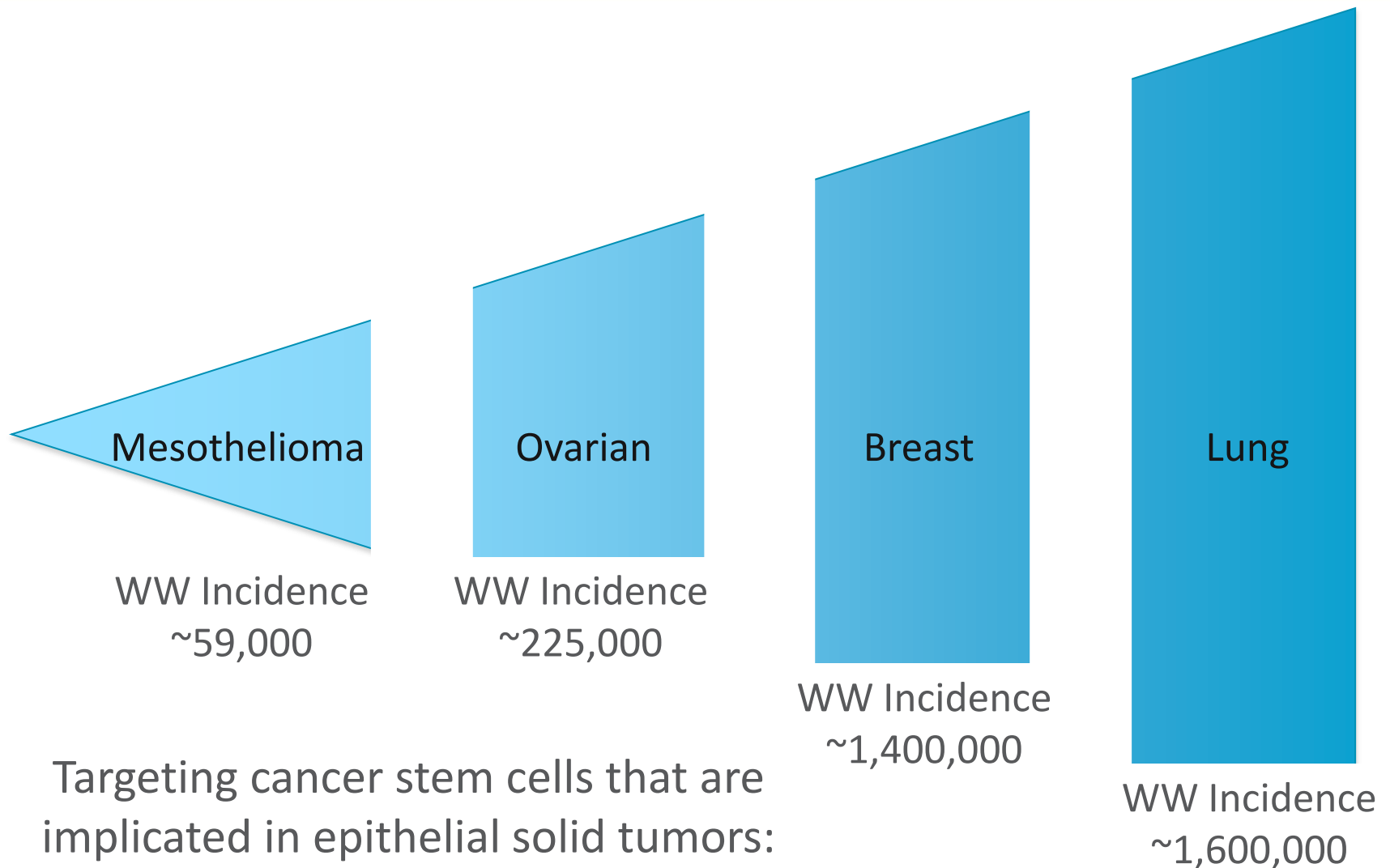
Hedy Kindler, Chicago
*Leading US clinical
researcher*

Anna Nowak, Australia
*Leading clinical researcher in
malignant mesothelioma*

Agenda

- 12:45 Introduction
- 1:00 Focal Adhesion Kinase (FAK) and Cancer Stem Cells
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Mesothelioma is a Potentially Rapid Path to Regulatory Filing: Expansion to Additional Tumor Types

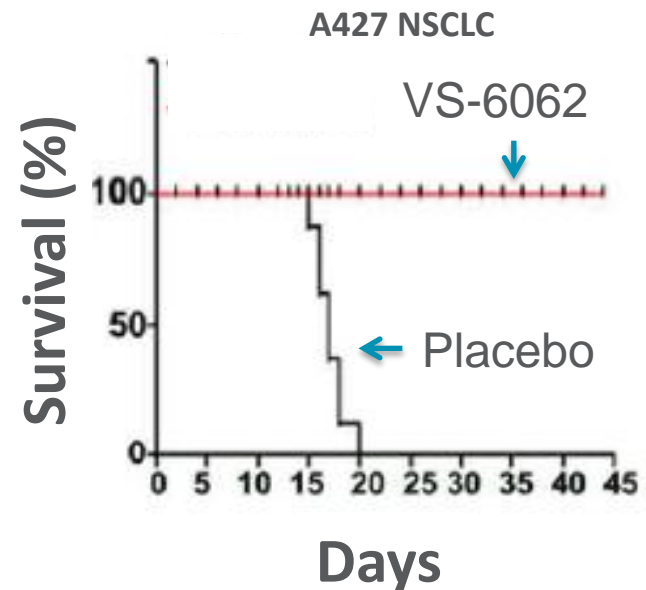
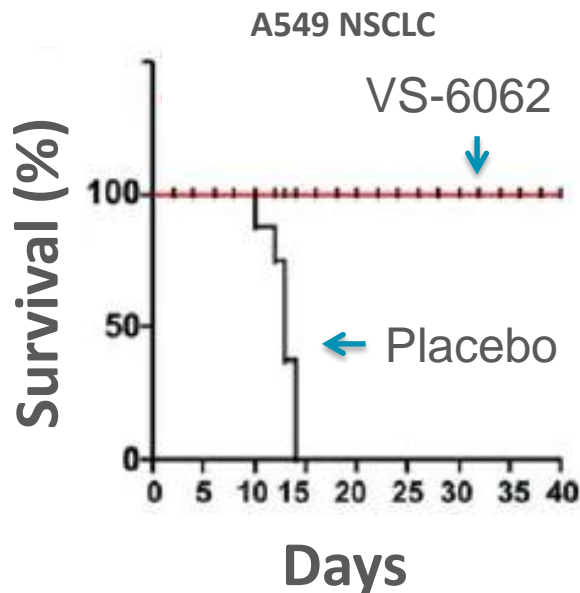


Targeting cancer stem cells that are
implicated in epithelial solid tumors:
80% of all cancers

Potential Indication Expansion to Non-Small Cell Lung Cancer

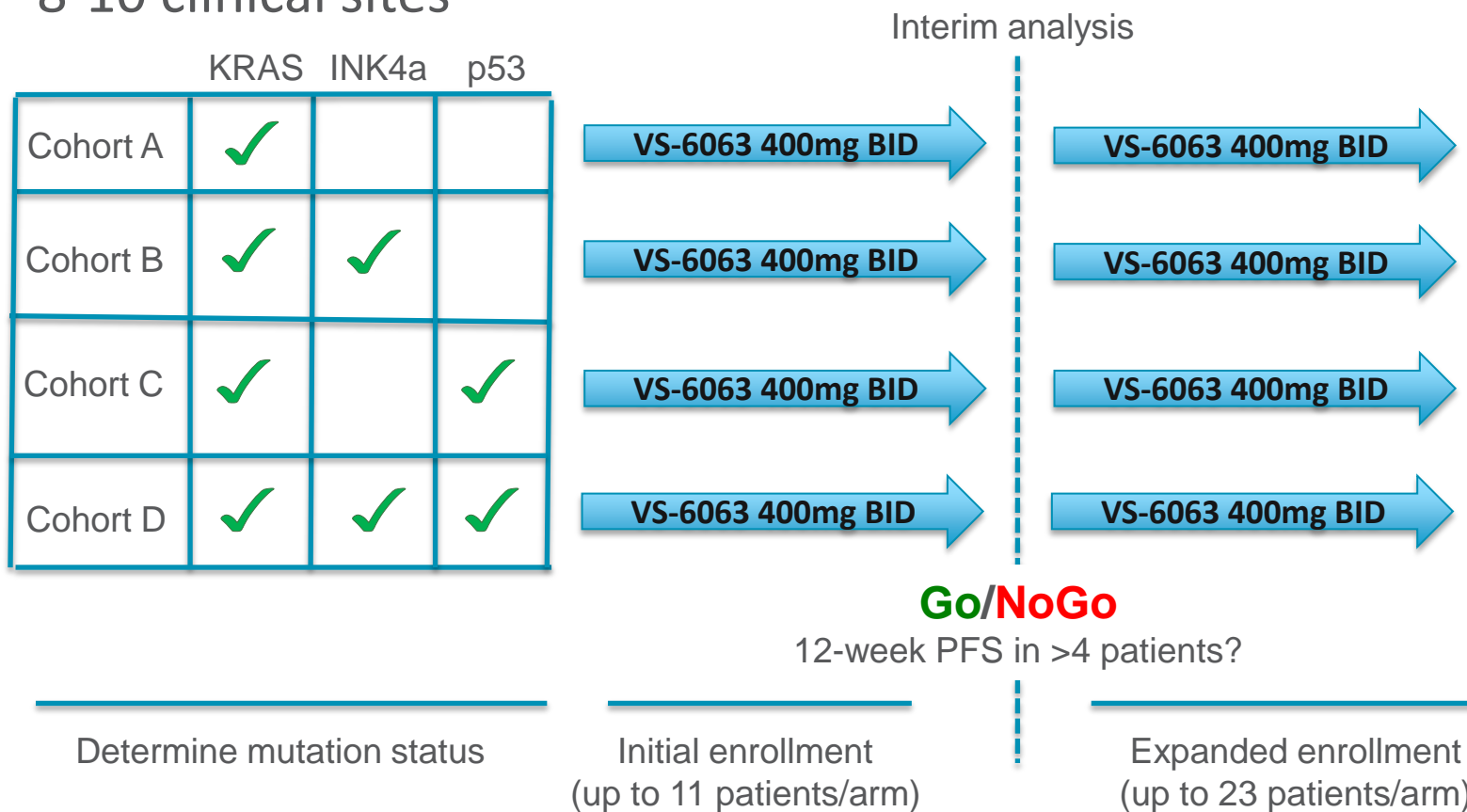
- Lung cancer with KRAS mutation accompanied by 2nd mutation in INK4a/ARF or p53 shown to be especially sensitive to FAK inhibition
- Sensitivity determined by both FAK genetic knockdown and *in vivo* xenograft experiments with small-molecule FAK inhibitor (*Konstantinidou, Cancer Discovery, 2013*)

KRAS & INK4a/ARF mutated xenografts



VS-6063: Phase 2 Study in KRAS-mutated NSCLC

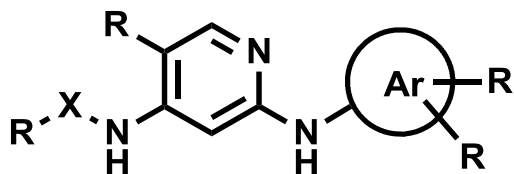
- Endpoints: PFS at 12 weeks, ORR and OS
- Increase safety database for VS-6063
- Targeted initiation Q3 2013
- 8-10 clinical sites



VS-4718: Second FAK Inhibitor in Clinical Development

- Orally available, potent and selective inhibitor of FAK kinase
- Targets cancer stem cells in *in vitro* & *in vivo* cancer models
- Phase 1 first-in-human study open and enrolling patients

Biochemical Properties

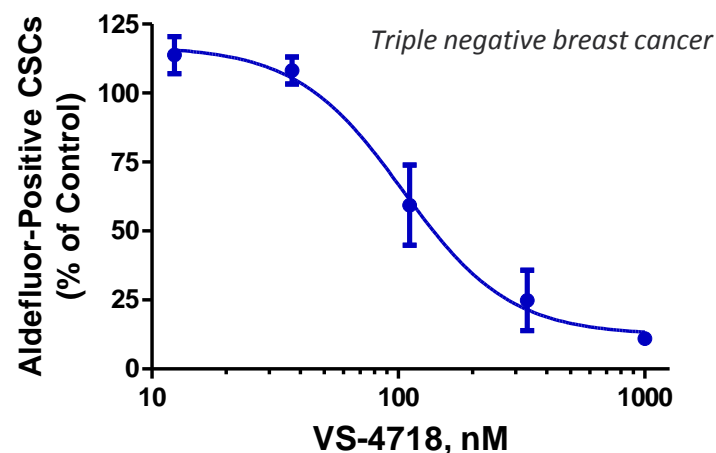


FAK Enzymatic IC_{50} = 22 nM

FAK Cellular EC_{50} = 31 nM

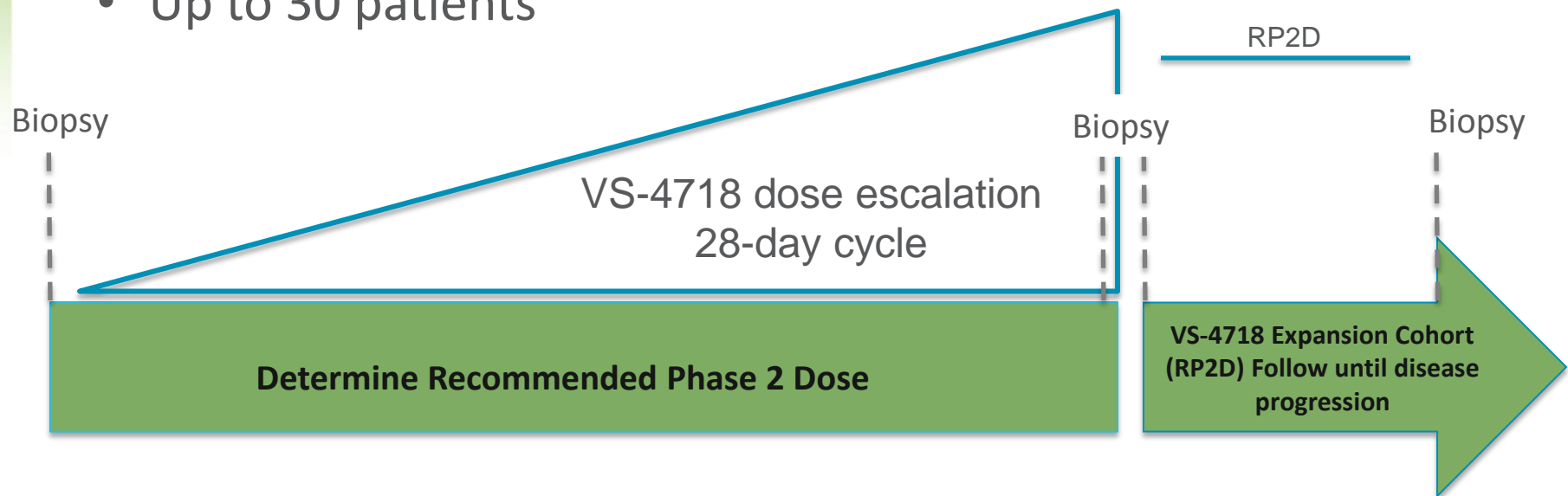
Composition of matter though 2028

Cancer Stem Cells



VS-4718: Dose Escalation Scheme

- Phase 1 dose escalation in patients with advanced cancers initiated Q2 2013
- 3+3 modified Fibonacci design
- Pre/post treatment biopsies
- Expansion at recommended Phase 2 dose
- Clinical sites
 - Sarah Cannon, Cedars Sinai and Florida Cancer Specialists
- Up to 30 patients



FAK Program Summary

- FAK is a critical regulator of cancer stem cells and disease progression
- Strong pre-clinical evidence and initial clinical proof-of-concept for targeting FAK in mesothelioma, ovarian and lung cancer
- Two candidates in clinical development with 5 clinical trials ongoing/planned in near term
 - VS-6063 Phase 1/1b study in combination with paclitaxel in ovarian cancer ongoing
 - VS-6063 registration-directed study in mesothelioma on track for Q3 initiation
 - VS-6063 Japan bridging trial on track to start in Q3
 - VS-6063 NSCLC trial on track to start in Q3
 - VS-4718 first-in-human Phase 1 ongoing

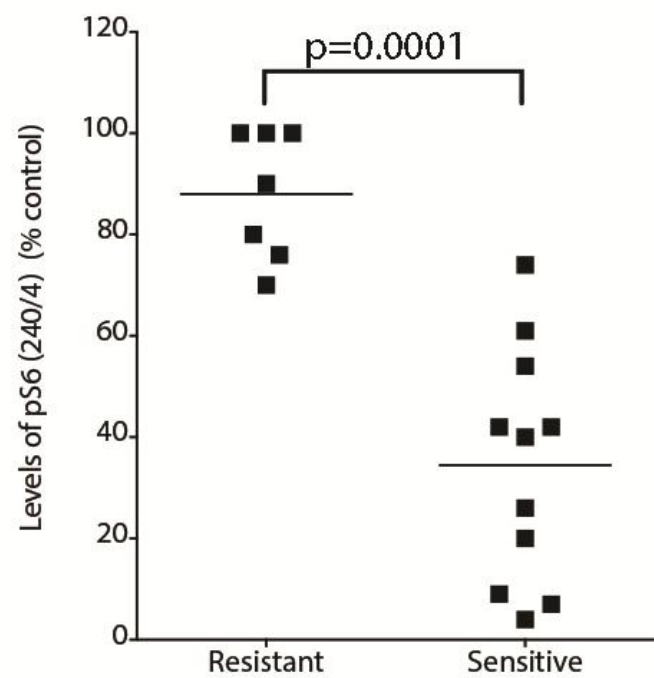
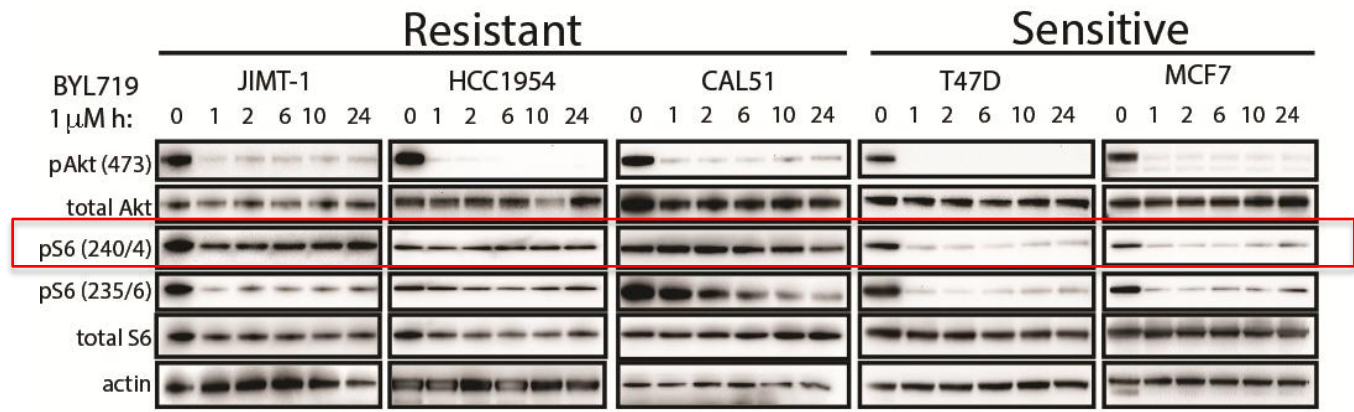
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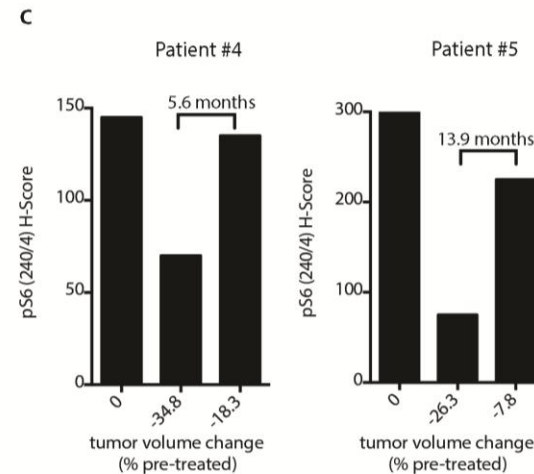
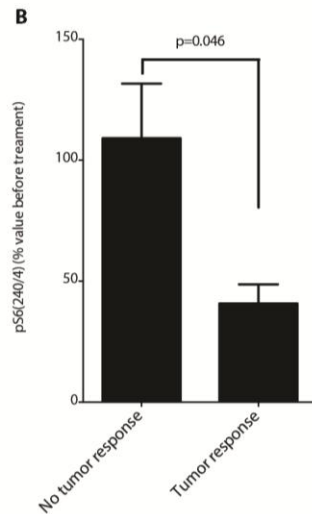
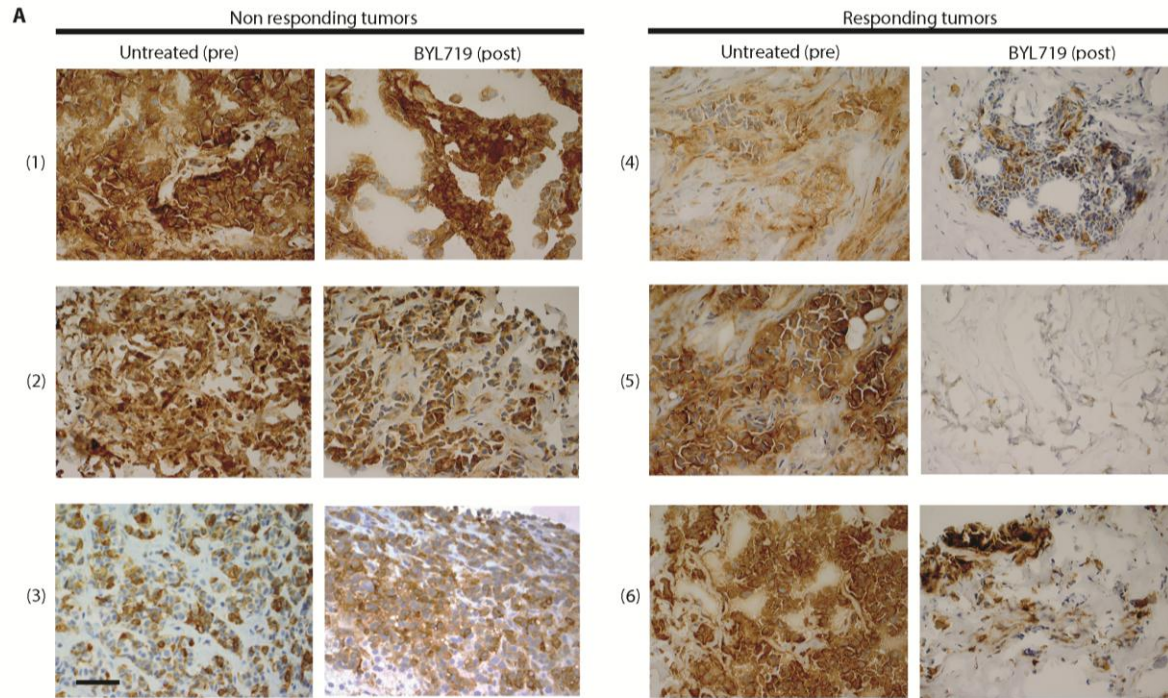
Jose Baselga, M.D., Ph.D.



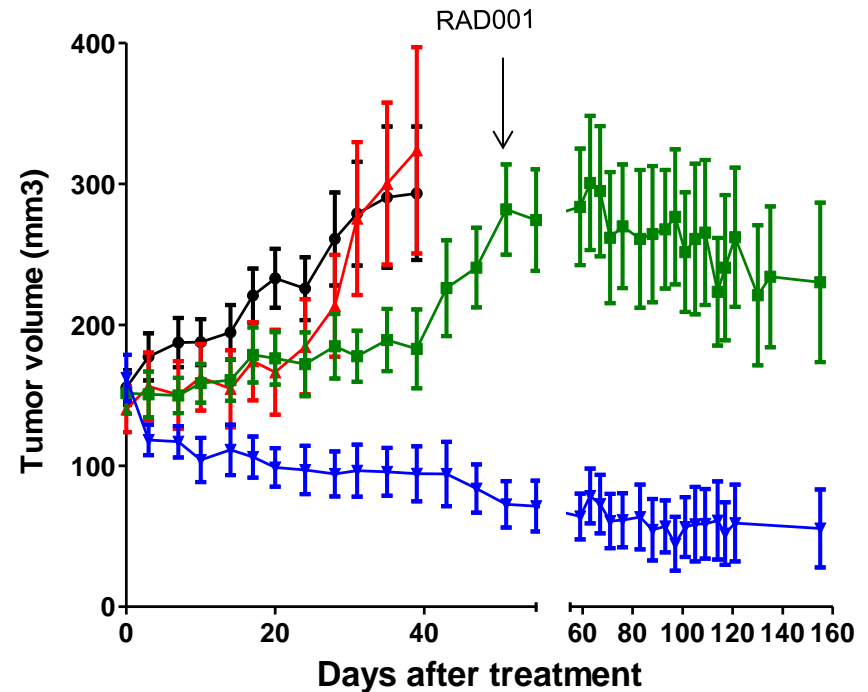
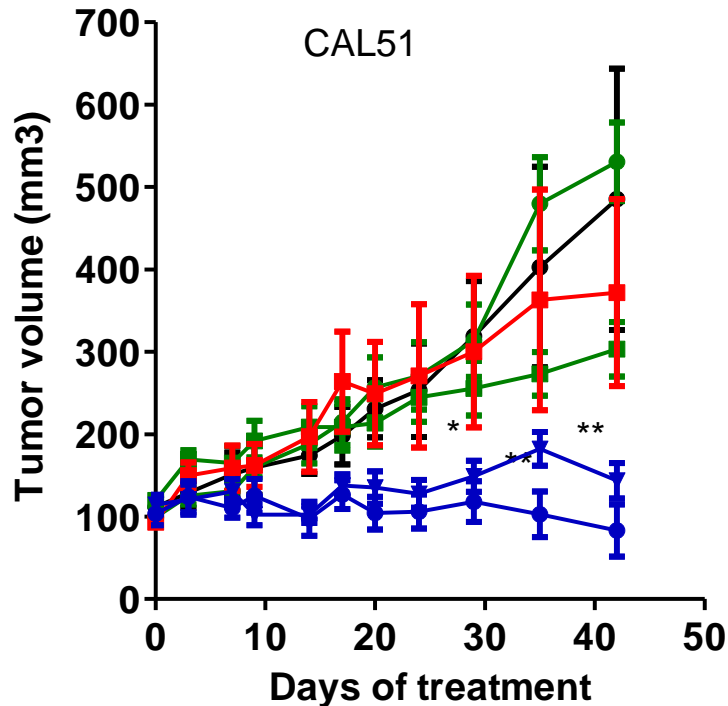
Lack of inhibition of mTOR correlates with resistance to PI3K inhibitors



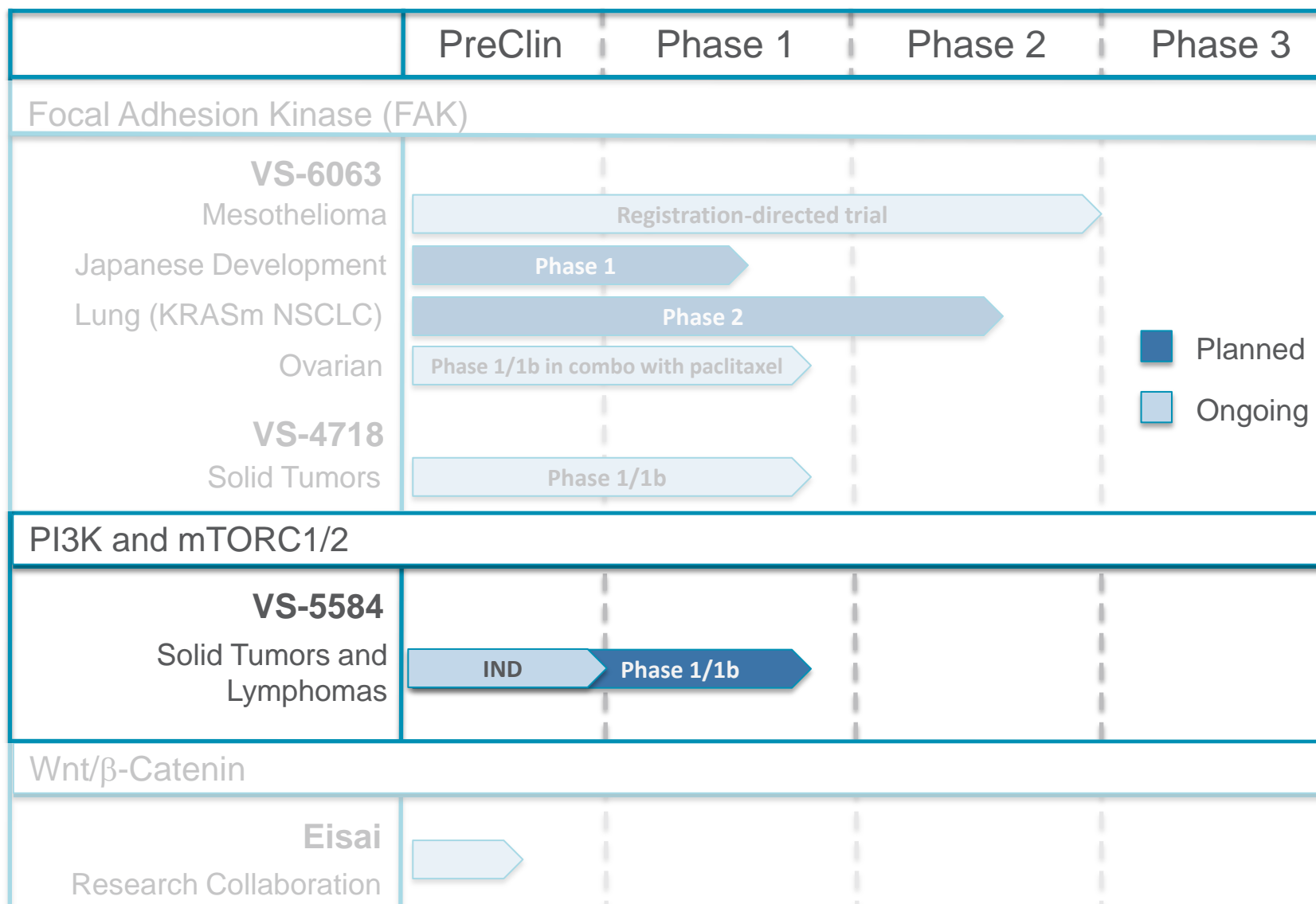
Lack of inhibition of mTOR in patients resistant to PI3K inhibitors



Synergism between mTOR and PI3K inhibitors

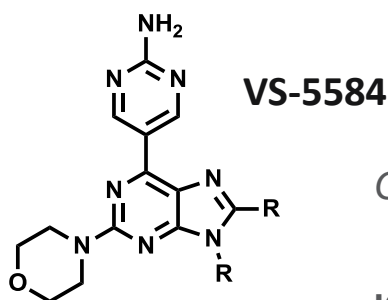


Portfolio of Product Candidates Targeting Cancer Stem Cells



VS-5584: Dual mTORC1/2 and pan-PI3K Inhibitor

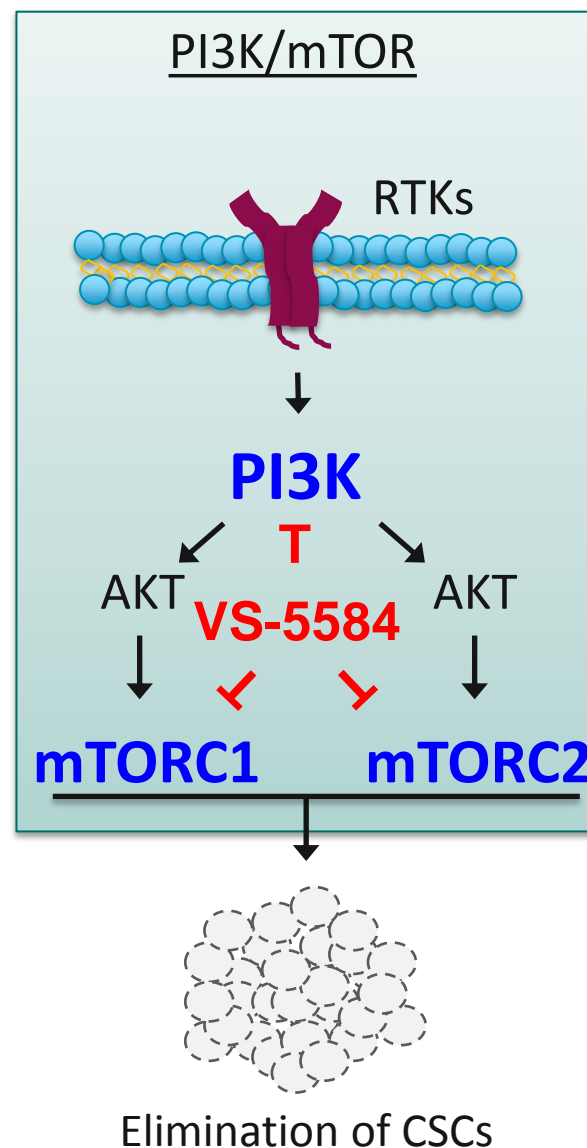
- Potent against mTORC1/2 & all Class 1 PI3K isoforms
- Oral formulation
- IND-enabling toxicity studies ongoing
- Phase 1 dose escalation in patients with advanced cancers planned to initiate Q4 2013
 - Solid tumors and lymphomas



Composition of matter though 2029

IC₅₀ (nM)

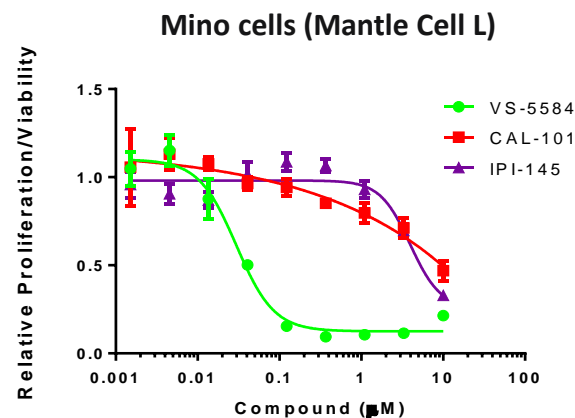
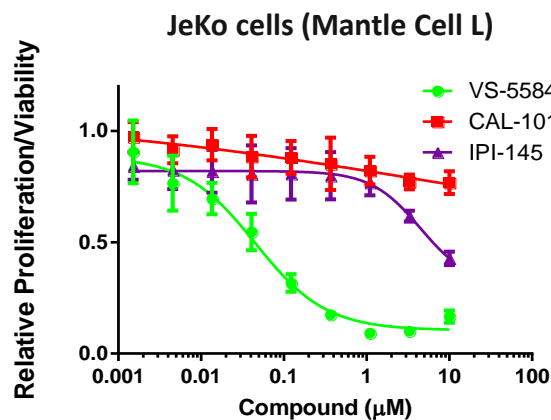
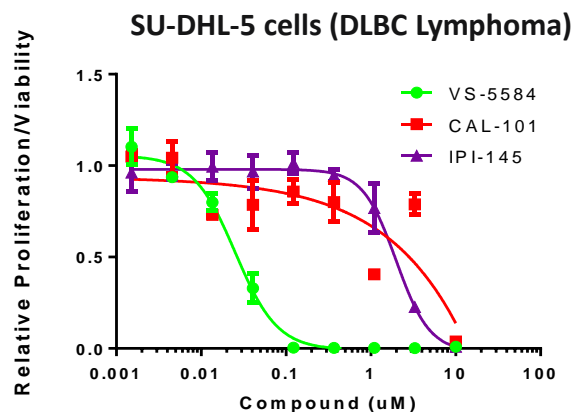
mTOR	PI3K-Alpha	PI3K-Beta	PI3K-Delta	PI3K-Gamma
3.4	2.6	21	3.0	2.7



VS-5584 Potently Targets Human B-Cell Lymphoma Cell Lines

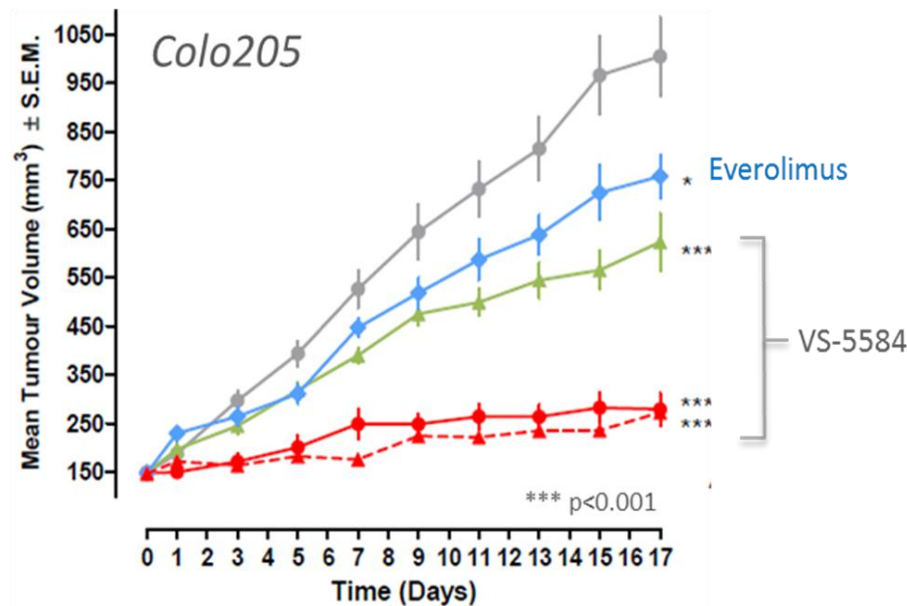
- PI3K-delta inhibitors CAL-101 and IPI-145 have shown promising clinical activity in patients with B-cell malignancies

	IC ₅₀ (nM)				
	mTOR	PI3K α	PI3K β	PI3K γ	PI3K δ
VS-5584	3.4	2.6	21	2.7	3.0
CAL-101	> 10,000	8500	840	550	11
IPI-145	9,800	243	97	3.7	0.9



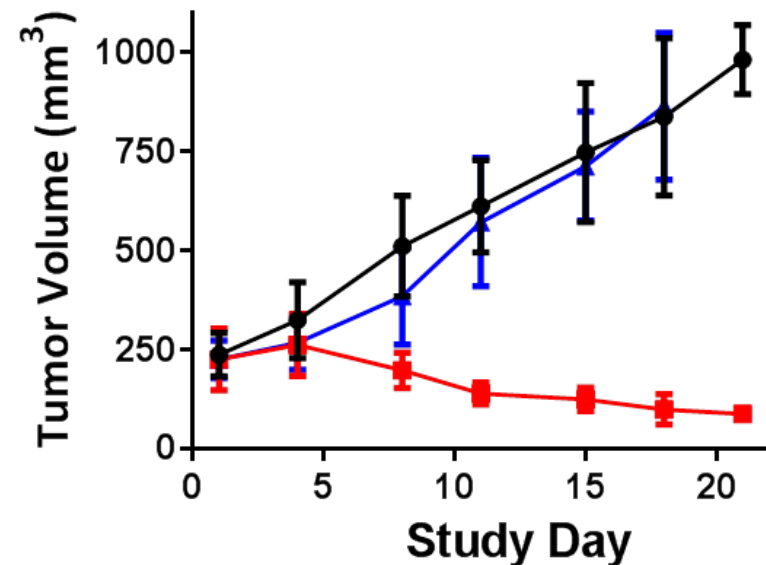
VS-5584: Robust Tumor Growth Inhibition in Preclinical Models

Superior to Everolimus in Xenograft Model



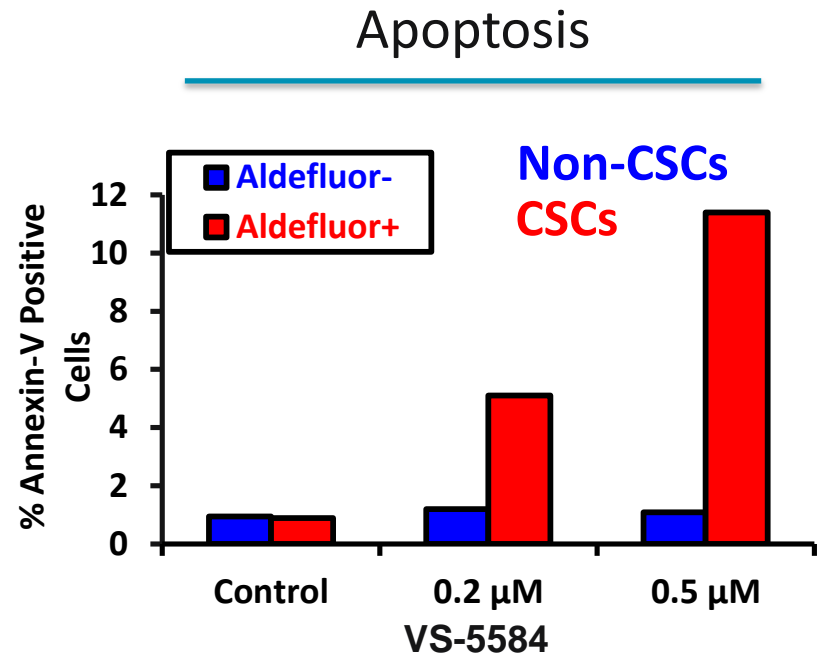
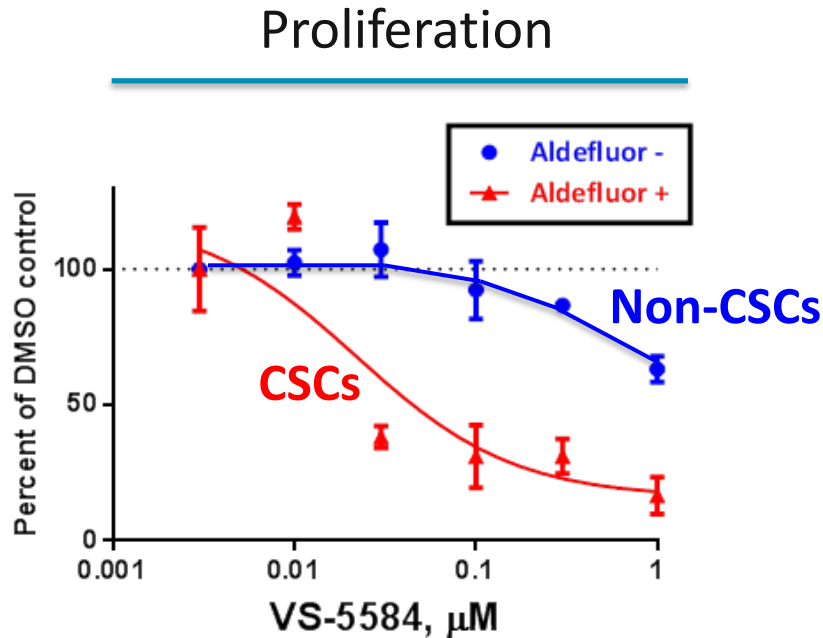
- Placebo Control
- ▲ VS-5584 (11 mg/kg)
- ▲ VS-5584 (35 mg/kg)†
- Everolimus (5 mg/kg)
- VS-5584 (25 mg/kg)

Taxane-Resistant Breast Ca Patient-Derived Xenograft



- Vehicle
- VS-5584, 20 mg/kg po
- ▲ Docetaxel, 20 mg/kg iv

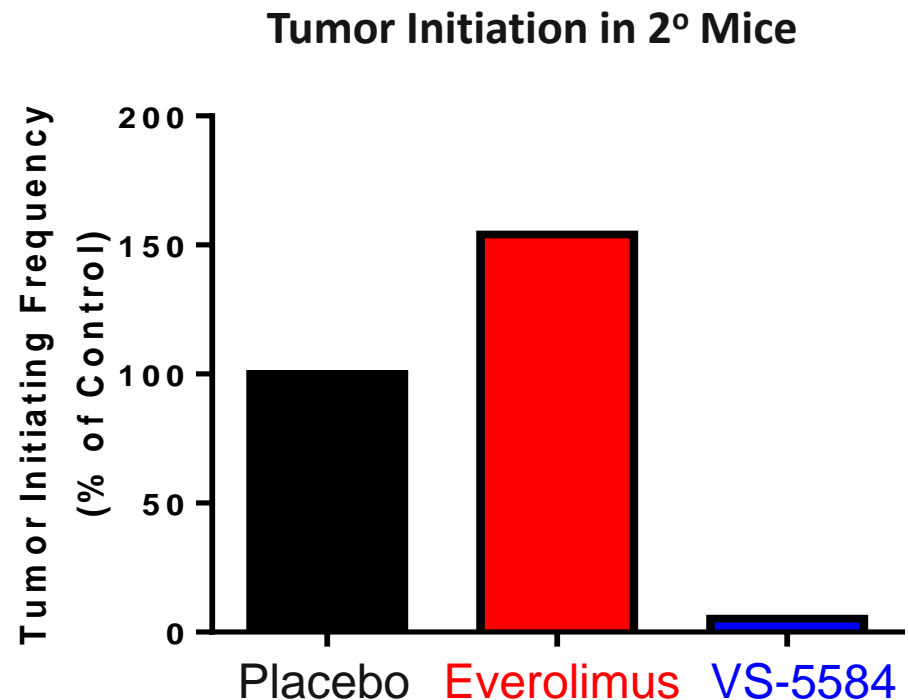
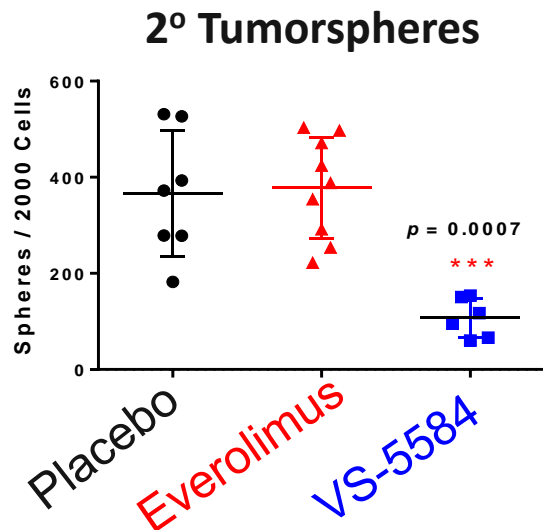
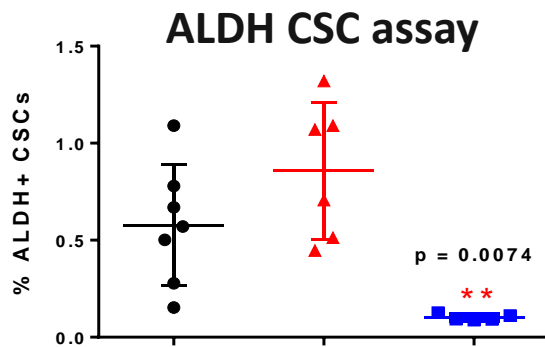
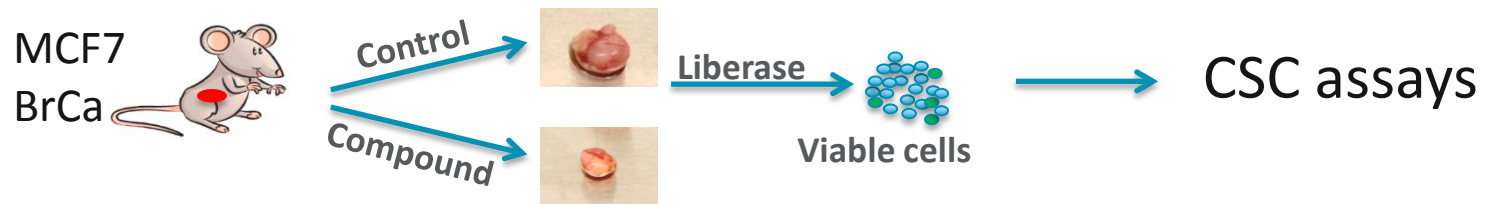
VS-5584: Dual mTORC1/2 and PI3K Inhibitor with Preferential Effects on Cancer Stem Cells



- VS-5584 is ~30-fold more potent vs CSCs than non-CSCs

SUM159 Triple Negative Breast Cancer

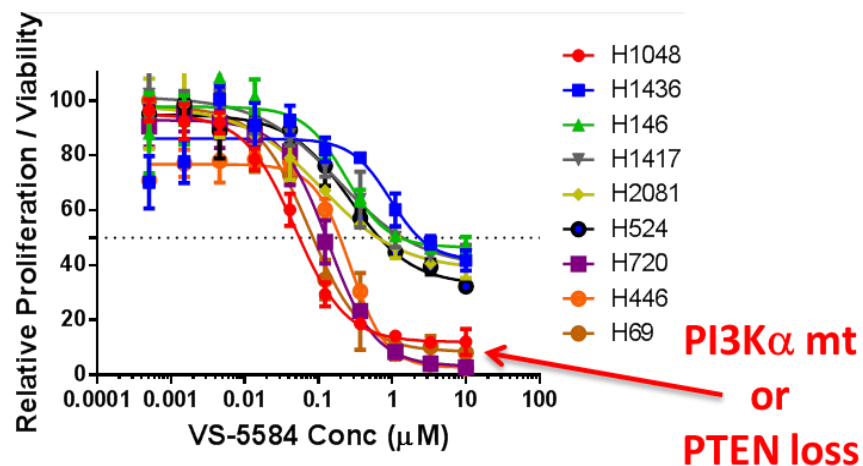
VS-5584 Reduces CSCs in MCF7 Breast Cancer Model: Contrast to mTORC1 inhibitor, Everolimus



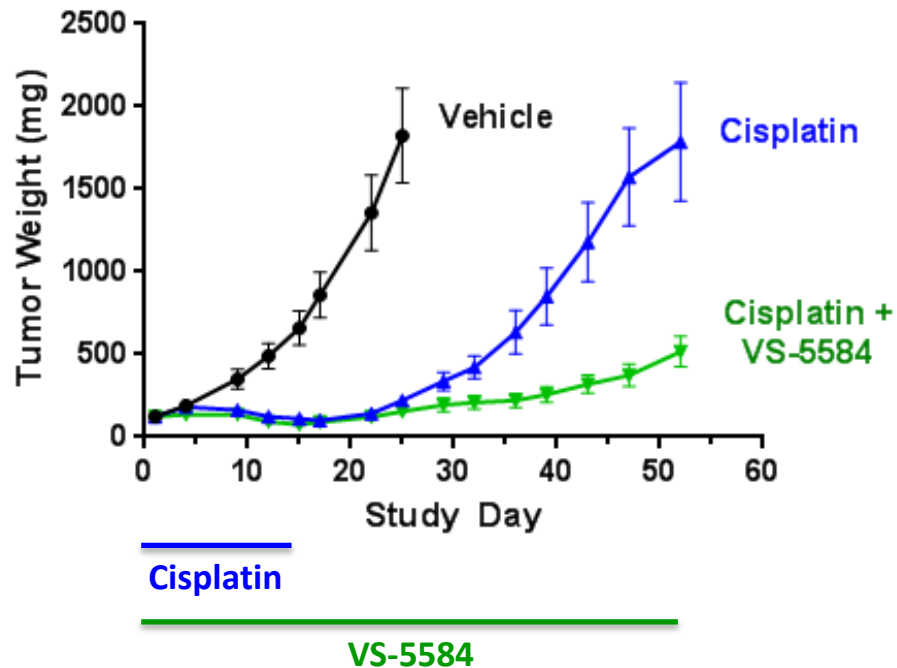
VS-5584 reduced tumor-initiating capability by ~20-fold

VS-5584 Extends Efficacy of Chemotherapy in SCLC Model

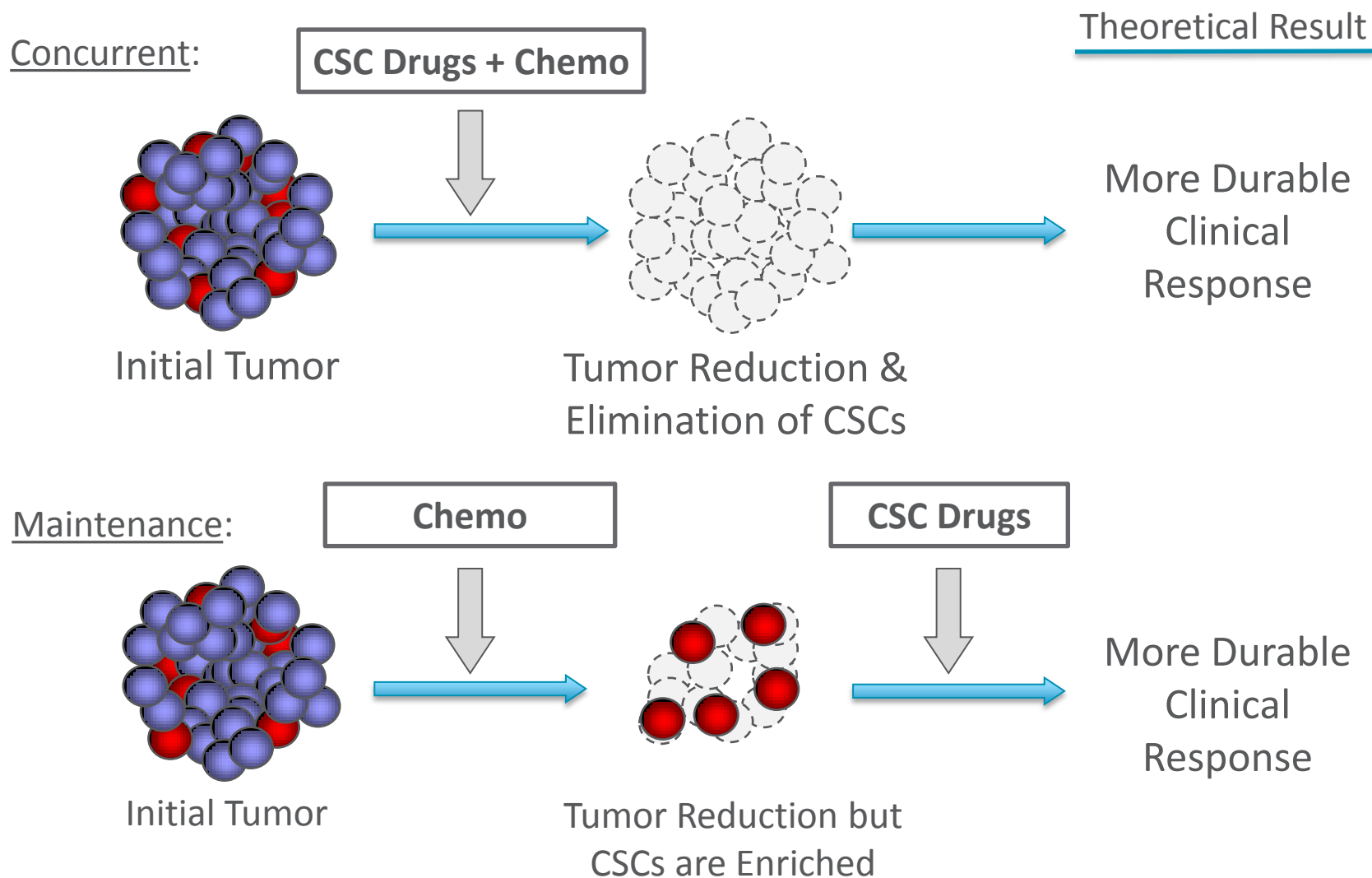
SCLC Cell Line Panel



VS-5584 Extends Cisplatin Efficacy in SCLC Xenograft Model

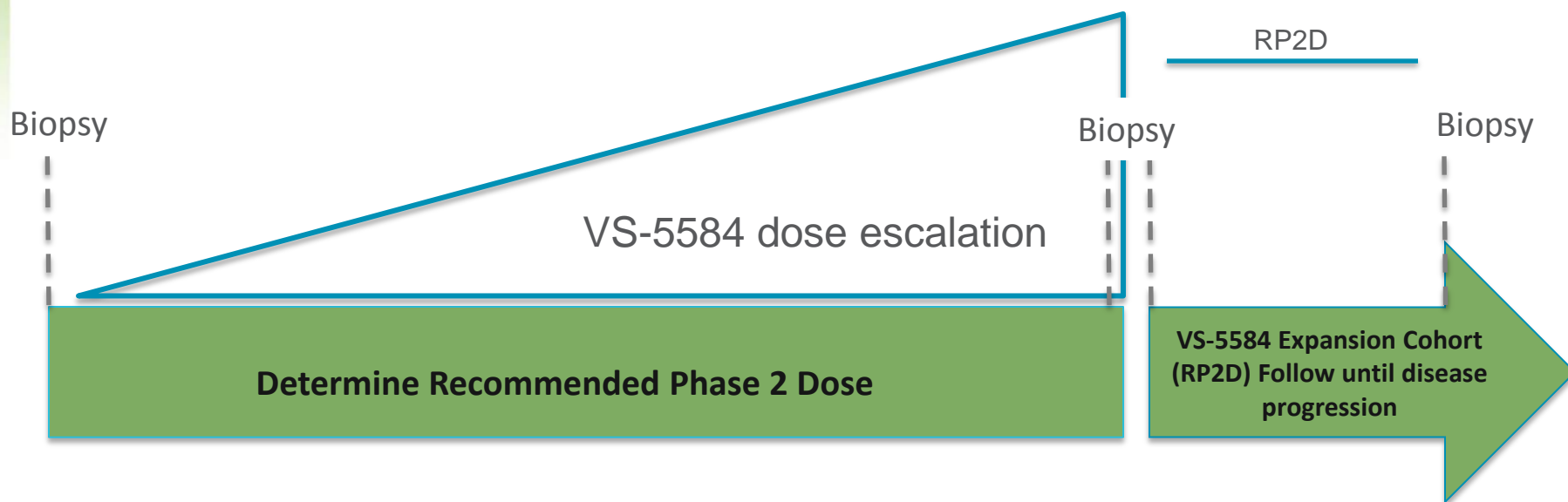


Clinical Trial Designs for Drugs Targeting Cancer Stem Cells



VS-5584: Phase 1 Dose Escalation and Schedule Finding Study

- Phase 1 dose escalation in patients with advanced solid tumors including lymphomas
- Pre/post treatment biopsies
- Expansion at recommended Phase 2 dose/schedule into cancer stem cell-driven tumors
- Targeted initiation – YE 2013
- Clinical deployment leveraging competitor experience



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Upcoming Milestones



Regulatory



Clinical Trial Initiations



Data

H1 2013

- ✓ FDA Meeting
- ✓ EU Meeting
- ✓ VS-4718 IND
- ✓ VS-6063 EU Orphan
- ✓ VS-4718 Phase 1 in solid tumors
- ✓ VS-6063 Phase 1 combo
- ✓ AACR
- ✓ ASCO

H2 2013

- VS-5584 IND
- VS-6063 US Orphan
- VS-6063 Meso trial
- VS-5584 Phase 1
- ✓ VS-6063 Phase 1b combo expansion
- VS-6063 Japanese Phase 1
- VS-6063 NSCLC
- ✓ VS-6063 Phase 1 combo safety
- EORTC

2014

- VS-4718 Phase 1
- VS-6063 Phase 1b combo biomarkers and activity
- VS-4718 Phase 1b biomarkers
- VS-5584 Phase 1
- VS-6063 NSCLC
- VS-6063 Japanese Phase 1
- AACR, ASCO & EORTC

Estimates based on currently proposed clinical plans and are subject to change

Portfolio of Product Candidates Targeting Cancer Stem Cells

